



## **CORPORATE PROFILE**

Your logistics partner



# istamco

## Abou UŞ

ISTAMCO, is a regional, independent, human-sized company leading provider of port-related services to importers, exporters and shipping lines.

Whether you are shipping containers, heavy lifts, project cargo, or conventional, ISTAMCO has the knowledge, the experience, the manpower and equipment to handles your toughest assignments.

Its focus on productivity, efficiency and innovation, places ISTAMCO businesses at the forefront of the ship-to-shore and shore-to-door service providers for both domestic and international trade markets.

As a services provider, our company success depends totally on the degree of satisfaction of our clients. They are the ones that believe in our professionalism and uses ISTAMCO as an extension of their business.

At ISTAMCO we care about your cargo and your customers.

#### We keep our promises!



Health	&	Safety	

Istamco ensures health and safety by:

providing and maintaining a safe working environment

- providing facilities for health and safety
- •ensuring that all equipment is safe

•ensuring that all employees are not being exposed to unmanaged or uncontrolled hazards

 developing and implementing emergency plans and evacuation procedures

•providing adequate time and financial resources for the implementation of safety policies



Monitored safety performance **Ongoing improvements**  Regular maintenance Easing of workload and protection of staff

environment Good working conditions

The strengths of ISTAMCO

- Satisfaction of our customers and respect for our commitments.
- Attentive to the quality of the services we provide, QHSE focus
- Responsiveness in case of urgent request thanks to the geographical and human proximity of our teams and our capacity in resources.
- Recognized expertise in fleet outsourcing for over 20 years.
- Experience in highly constrained industrial sectors: transport of hazardous materials, industrial gases, medical gases, construction (transport with lifting).
- Very varied fleet of vehicles for the most specific needs.
- Double competence of carrier and lessor.
- Qualified, experienced and continuously trained staff.
- integration, training and continuous improvement of our drivers.
- Financial strength of a long-lasting family business.



## Our Core Services

Maritime Ship agency, brokerage, stevedoring,

> Project Logistics Contract Capacity

Oversized & Heavy lift Crane & Rigging,

Transportation

Customs Special regimes, tax financing

Warehouse & Storage General, Dry,

entory Management



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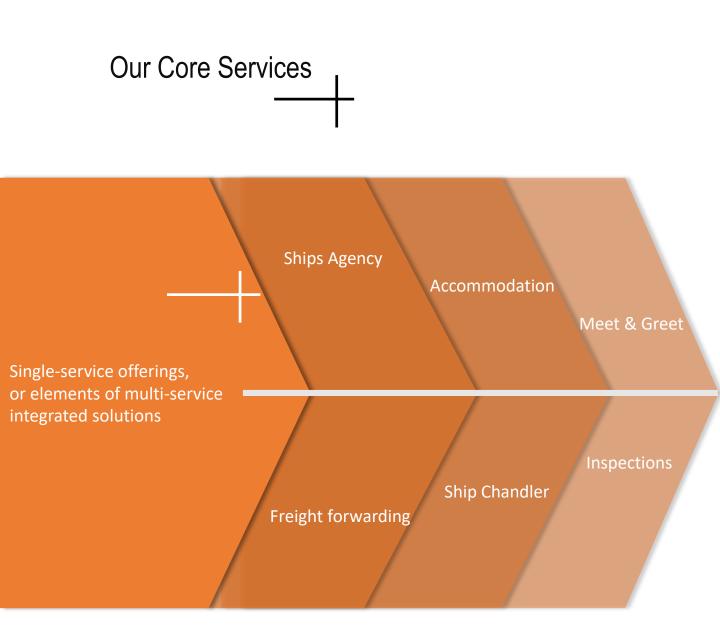
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Inventory Management and cargo distribution

> Cargo consolidation By Land, by sea and by air

Your strategic partner A partner that wants to collaborate.





We work closely with you to understand individual challenges, opportunities, goals and preferences. Together, we'll tailor our partnership to help you maximize profitability



#### Driven by Relationships

If there's a better, faster, more costeffective way to get it done, our team will find it.

#### Our **Team**

Our Inhouse team is a multicultural group of specialized professionals with extensive projects experience, multilingual capabilities and a hands-on approach.

#### Our Commitment

#### Efficiency

We are committed to efficiency in planning, offering integrated services, continuously improving, and focusing on delivered costs.

#### QHSE

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We are committed to operating consistently in a safe an environmental responsible way. 02

#### Coverage

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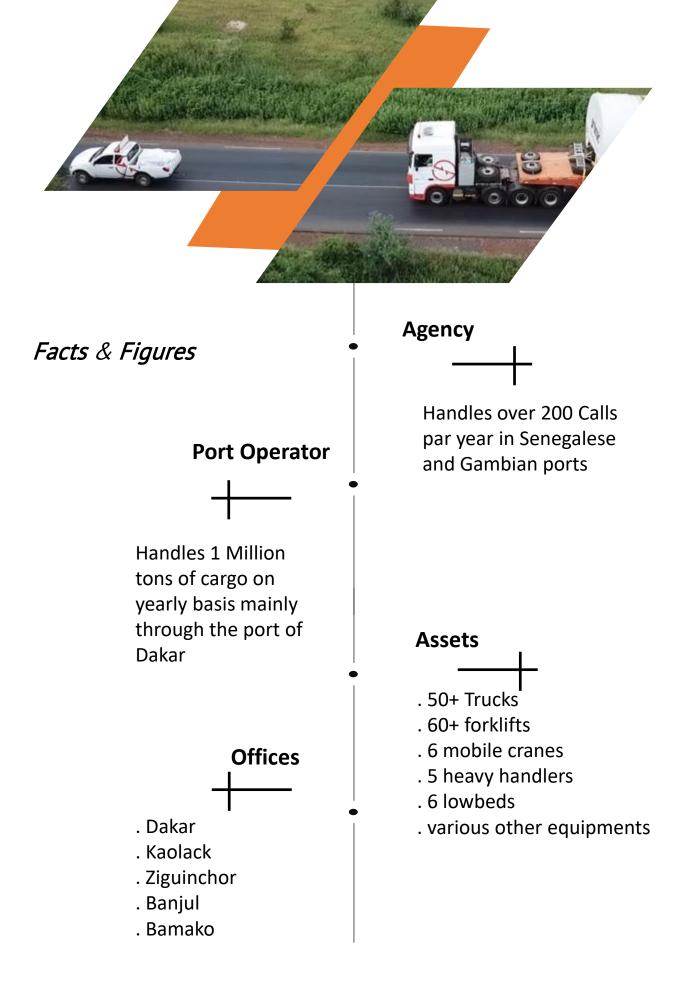
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#### **Social Responsibility**

We are committed to be an exemplary citizen of each community in which we operate through local procurement, employment, training, and infrastructure development. We are committed to servicing our customers operations by expending our geographical coverage and service offering.



Your logistics partner







Promac - CMM



Construction of Cement plant in Diago, Mali. Customs clearance On- carriage of a 100 tons unit from Dakar to Bamako Inland Haulage of +50 containers from Dakar to Bamako – 2019 – 2020



Breadbox - Vestas

Port handling and vessel discharge of Wind Turbines for the account of Breadbox Shipping Lines. Special OOG cargo handled with great care. Renewable Energy Project for Thies Region.





Eiffage – Tortue



Istamco has been a top tier partner for Eiffage Genie Marine Civil for the life cycle of BP GTA Tortue project with BP with important customs clearance and logistics support for their steel import, cranes and machinery including heavy and OOG equipment + containers







#### Tudorfreight - Woodside

Handling of two charter vessel delivering O&G equipments (Wellheads and accessories). Vessel Agency, Stevedoring, Shore Handling, Transport, Including entire job planning, survey and stakeholders coordination. 2021 - 2022

## SSB Senegal Supply Base

Istamco currently provides specialized equipmnt trucking or lifting services to the oil & gas logistics supply base in the Port of Dakar. Equipment includes Heavy duty lowbed trailers, Extensible lowbed and flatbed trailers and forklifts.









## Procurement of the Dutch MOD in Gao, Mali - Partnership with



All cargo for the Dutch contingent of the Minusma handled and transported by ISTAMCO from Dakar Port to Gao or from Gao to Dakar, including handling, trucking and port services.

Transport of housing unit and mobile cranes rental of mobile cranes for the German MOD – Partnership with



Full logistic chain for 146 housing units from FOB port of Dakar to end destination GAO including agency, handling, storage, trucking, transit formalities and discharging at destination.





Stevedoring and transport of UN cargo from Dakar to Bamako Partnership with



Agency, Stevedoring, Shore handling, and Trucking of all UN cargo to Senegal and sub region.





#### Summa



Building of the new Diamniadio Stadium. Port handling and trucking of Cranes in parts and rebars steel for the project. 2021 - 2022



Premier Global

Port handling and haulage of 8 transformer (75 tons, 68 tons and 59 tons) and 35 containers from Dakar port to various sites in Mali. Including port and road survey, escort arrangements, loading and unloading. 2021





Matiere



Istamco provided logistics support for the inland haulage of pipes on customized trailers from Dakar Port up to Marsassoum in support of the bridge construction as part of the global senegalese government focus on infrastructure projects.





#### Slb

## Schlumberger

Since 2021 Istamco has played an important part in customs clearance, trucking, and lifting services to Schlumberger as part of Woodside's Sangomar project.



Total - Geodis

As part of the reexportation of pipes and material from Dakar port logitics base for O&G to Batam, Istamco provided to Total c/o Geodis stevedoring, shore handling and trucking with customised trailers services to successfully and safely load sensitive cargo on vessel





## Some of Our Operations











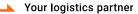








As a strategic partner with a full-suite of transportation services and logistics solutions, ISTAMCO looks for ways to drive efficiencies and add value for our customers.





**Our Network** 

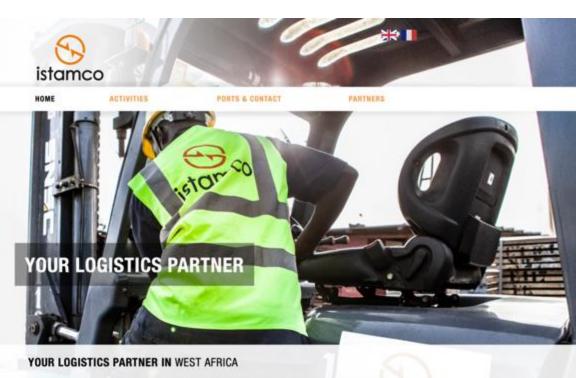












Istance - taking care of your ships, crew and goods since 2004. With its broad-ranging activities, Istance can offer a service to suit your needs. Whether for containers, heavy lift or oversized argo, delicate perishable, timber, steel or dangerous goods, Istance possesses the knowledge, local experience, manpower and equipment necessary to manage your goods end-to-end. Istance is positioned to be an extension of your business in West Africa.

