

PROJECT CARGO NEWS

PCN'S BI-MONTHLY NEWSLETTER

ISSUE 34 • SEPTEMBER 2017

**CENTAURO
& TOPLINE**
HANDLE OVERSIZED
EQUIPMENT FOR
THE INDUSTRIAL
SECTOR
SEE PAGE 19 FOR DETAILS

NEW MEMBERS
THIS ISSUE

EUROGATE (CZECH REPUBLIC & HUNGARY)
TRANSPORTES LALGY (MOZAMBIQUE)
SCHRYVER (ARGENTINA)
ATLAS (KUWAIT)



**PROJECT
CARGO
NETWORK**

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FROM THE PRESIDENT/C.E.O.

Wow! It has been a busy summer in the UK at the PCN Head Office!...

During July, the PCN Head Office was visited by ISOZert as they carried out ISO 9001 Quality Management System and ISO 14001 Environmental Management audit inspections. Renewal of the certification requires continual development and improvement of business processes and we were delighted to pass with flying colours! It was particularly important for us to renew the ISO 14001 certification as many of our Members are working in the renewable energy field.

We announced that Mr Kollatt Muhajiz, Business Development Manager for CMA CGM Project Cargo Division is confirmed as this year's Guest Speaker at our **7th Annual Summit**. Delegates will also be able to pre-book a private 1-2-1 meeting with Mr Muhajiz when our Meeting Manager opens (subject to availability).

PCN continues to grow steadily as we welcomed 19 new specialist companies to our global network. Our standards remain high and although we are currently processing a further 17 applications, over the summer we rejected 9 applications due to insufficient project cargo/heavy lift experience.

Over 88% of Members passed our strict Evidence Audit which is part of our process to ensure that only companies active in our specialist sector remain with us. Those who did not pass are being monitored and any unsuitable companies will be identified and replaced.

Registration was opened for our 7th Annual Summit, which takes place from 19-21 November 2017 in Prague. The event looks set to be our largest to date with over 100 CEO's and Senior Managers from more than 60 countries already booked! See our website for details.

And finally, ... we are delighted to feature our first in a new series of articles called "Insights" on page 13. The articles provide a clear understanding of how things work or why things are done a certain way in the Heavy Lifting and Heavy & Specialized Transport industry. The contributing writer is Marco J. van Daal who has over 20 years' experience extending to more than 55 countries on 5 continents and Author of "The Art of Heavy Transport".

So welcome to another bumper edition of our Digital Newsletter and enjoy reading!

RACHEL HUMPHREY
President/C.E.O



WWW.PROJECTCARGONETWORK.COM

PROJECT CARGO NETWORK

PROJECT CARGO NETWORK is an ISO 9001 (Quality Management) and ISO 14001 (Environmental Management) certified organisation established in August 2010 to provide heavy lift and project cargo specialists access to a trusted, worldwide network of agents who could handle their specialist shipments, whilst working professionally and safely under a strict Code of Conduct.

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PROJECT CARGO NETWORK cannot take responsibility for the opinions, statements and/or facts expressed in the stories, that are contained in this publication. Any views expressed are those of the individual quoted, and not necessarily those of the publisher. The publisher can accept no responsibility for any errors or omissions made, but will endeavour to amend any, that are brought to our attention, in a future issue.



TITAN & MAC WITH DELIVERY OF 10M PRIVATE BOAT

Titan Project & Logistic and MAC Logistic International Group have coordinated another project involving a private boat shipped from Italy to Miami, USA.

The boat measured 10m in length as photographed below and was picked up, cradled, covered and lashed on a flat-rack before beginning the journey to Miami.

Another project handled safely and on time thanks to the management of Federico Bartoli (CEO at Titan) and Everaldo Barros (CEO at MAC).

www.titanproject.net,
www.maclogistic.com



GOODRICH WITH DOOR-TO-DOOR MOVEMENT



Goodrich Central Asia and former members Aryamasir have been involved in the door-to-door movement of 3 x EGPHE units, each weighing 19,500kgs and with dimensions of 7.850 x 3.397 x 3.790m.



The cargo was moved from Malaysia in Goodrich's own 3 x 40'FRs to Bandar Abbas, where PCN member in Iran at the time, Aryamasir International Transport dealt with the further transportation to the site in Uzbekistan on low-bed trucks.

Another great collaboration between PCN members, at the time of shipping!

www.goodrich.co,
www.aryamasir.com

CMX & FORTUNE HANDLE SHIPMENT OF TUBE MANUFACTURING MILL

CMX Global Logistics have recently handled a project shipment of a tube manufacturing mill with their PCN partners, Fortune International Transport in Italy.

The cargo was moved under LC using 7 x 40'OT (IG) and 4 x 40'FR (OW/OH) as well as one large piece at 41tns which was handled on a LOLO service. The shipment was delivered to Chennai in India from La Spezia, Italy.

The 2 PCN members smoothly collaborated to successfully move the cargo with no issues or problems.

www.cmxglobal.com, www.fortuneitaly.it



RECRUITING, RETAINING & TRAINING STAFF IN PROJECT LOGISTICS

Our new eLearning Platform features in the article "Talent: Hard to Recruit and Harder to Retain", from the July/August 2017 issue of HLPFI magazine.

The article addresses the challenges faced when recruiting, retaining and training staff in project logistics.

We all know that it can cost a significant amount in both time and money to train new staff and at the back of your mind, you may wonder if the investment will be wasted if they then leave the company.

By providing access to online training we are helping reduce both your time and money.

We provide the theoretical education and you handle the practical training in day-to-day work.

Another aspect that we particularly love about our new eLearning platform is that comprehensive industry training is now accessible to staff in emerging markets.

Our eLearning Platform helps to put everyone on a level playing field when it comes to learning the theoretical side of heavy transport and heavy lift.

Please feel free to watch a sample video

from our eLearning Platform here:

www.projectcargonetwork.com/post/training-video

Since its launch just under 2 months ago, over 60 users have signed up and although it is ideal for staff who are at the beginning of their career, as the training is comprehensive, senior level professionals also benefit from the practical, scenario and video based course as it encourages reflection on current practices.

Please visit our web site to read our eLearning Brochure and to complete the enrolment form. Each user will receive their own personal log-in so that they can train at their own pace with no deadlines.

We hope you find this a valuable addition to your PCN membership.

www.pcntraining.com



22 SEPTEMBER 2017



ISTANBUL TURKEY

We are pleased to announce the **1-st International Conference «HEAVY TURKEY», September 22, 2017, Istanbul, Turkey.**

Not so long ago Turkey was one of the world's leaders in growth of economy and attraction of foreign investments, however, recently the country has been more and more sinking in economic recession. Despite the hard current situation, Turkey has all the chances to reach the stable growth of production again. According to optimistic forecasts, by 2023, in terms of GDP volume, Turkey will be among the ten of the world's most advanced economies.

It is the state of the economy that has an impact on the market of logistic services which is reasonably well developed in Turkey. Large number of ports, developed shipping, fine motor roads make this country an excellent transit bridge between Europe and Asia. It is worth mentioning that the Turkish transport companies have an extensive experience in carrying project cargoes, and the number of such companies is rather big. This experience and geographic position allowed Turkish freight forwarders to have a strong presence in such challenging regions as Iran, Iraq, Libya, Turkmenistan, Uzbekistan and Kazakhstan.

Among the Conference topics:
 Logistics of wind turbines: condition and prospects.
 Best practices of delivering project loads to Turkey and adjacent states.
 State regulation and control over heavy cargo transportation.



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disaster-relief.aidforum.org

LIVO LOGISTICS EXECUTE MULTIMODAL TRANSPORT OF STABILIZER PLANTS



www.livologistics.com

Members in the Czech Republic and Albania, Livo Logistics have recently executed the multimodal transport of two 120tn stabilizer plants.

The cargo is photographed here and was transported to Tulcea in Romania, directly to customer's pier. Livo Logistics

successfully coordinated the entire shipment and performed the delivery to the customer's satisfaction.

"Livo Logistics was established by seasoned professionals with decades of experience in a range of different areas of transportation services combined into one

logistics powerhouse. Handling complex multimodal projects is our 'bread and butter' and connecting the dots of such difficult operations is our specialty. We have the know-how, experience, means and contacts to execute and coordinate projects of any kind and any size!"



RAILWAY TRAIN COMPARTMENTS SHIPPED FROM INDIA TO MEXICO BY VANGARD

Vanguard Logistics are members in India and are pleased to share these photographs, of railway train compartments, shipped from India to Mexico.

Director, Haribabu Loganathan: "This is the first loading at the Kattupalli Terminal in Chennai of this kind involving rail compartments on Mafi's loaded onto a RORO vessel".

Vanguard Logistics have a long experience of providing customised logistics solutions covering all the major ports of India.

"With Vanguard Logistics, you receive creative solutions and a rapid response for a safe & successful project completion!"

www.vangardindia.com

NONPAREIL AWARDED MOST OUTSTANDING CUSTOMS BROKER 2017 BY THE PRC

Members in the Philippines, Nonpareil International Freight & Cargo are pleased to announce their President & CEO, Mr Rolando E. Quiambao has been awarded Most Outstanding Customs Broker 2017 at the 44th Awards Night of the Professional Regulation Commission (PRC) in the Philippines. The event was held last month in Manila.

"The PRC serves more than 3.9 million professionals from 43 various regulated professions and hundreds of thousands of aspiring professionals take the nomination examinations every year. The PRC stakeholders include Philippine professionals, would-be professionals, accredited professional organisations, foreign professionals seeking temporary permits to practice in the Philippines, schools, academies and government agencies. The PRC affects the lives of every Filipino relying on the services of professionals."

Congratulations from the PCN Head Office to Rolando and the Nonpareil team on this recognition of their excellent services!

www.nonpareil.com.ph





ANKER DELIVER 48 ROLLS OF PIPES FROM THE USA TO COLOMBIA

Members in Colombia, Anker Logistica y Carga are celebrating their 10th birthday this year!

The photos show a recent project handled by Anker involving 48 rolls of pipes.

Anker was hired to deliver the cargo from Houston in the USA to Cartagena, Colombia.

A job well done by Anker resulting in a happy client!

www.ankerlogistica.com



WESTLINK SUCCESSFULLY DELIVER PATROL BOATS

Australian members, Westlink Logistics have recently successfully handled the return of 2 Pacific Patrol Boats from Nuku'alofa (Tonga) and Suva (Fiji) to Cairns in Northern Queensland for refurbishment.

The scope of work included ocean freight, operations coordination, project management, HSEQ management, customs and quarantine clearance. Westlink also completed the pre-lift inspections and structural integrity verification prior to the vessels arrival and the successful delivery involved close coordination with the local Fijian and Tongan Navy at both loading ports.

A job well done by Westlink Logistics with no issues or waiting at the loading or discharge ports.

www.westlinklogistics.com



EXPRESS HANDLES RORO CARGO AT CHENNAI PORT

Express Global Logistics (EXG) are project specialists, established in 1946 with headquarters in Mumbai, India. An asset based company with a pan-India presence, EXG are backed by their own fleet of Goldhofer hydraulic axles, cranes up to 450tns and warehouses. They have been PCN members since 2014.

The Chennai team of EXG have recently handled the unloading and customs clearance of 'marine unloading arms'. The RORO shipment contained a total of 14 packages with 4 ODC pieces at 18.30 x 3.60 x 3.35m each and the total volume of the cargo was 1,202ft.

Nandit Dayal at EXG comments:

"10 Mafi's were used for unloading the shipment with 4 at 60' and 6 at 40'. The customs clearance was completed within 24 hours of the vessel berthing at Chennai Port and the 'Out of Charge' was obtained within 30 hours. With speedy documentation, extensive planning and a defined process, the entire shipment was made available for delivery within 30 hours of berthing."

The shipment was seamlessly handled by the EXG team and the cargo was cleared at Chennai port safely and quickly.

www.expressworld.com

DELTA MARITIME IN URGENT OOG TRANSSHIPMENT TO ALBANIA

Delta Maritime have announced the successful urgent delivery of 5 OOG gensets from Piraeus Port in Greece to Fier in Albania for Bankers Petroleum Albania Ltd.

The transshipment project involved the 5 gensets arriving at Piraeus Port from Houston (USA) on 40' FRs by Hapag-Lloyd. Delta Maritime then took receipt of the cargo and performed the un-stuffing, safe loading and cross-stuffing on specially certified trailers, T1 in transit custom formalities and delivery to the site in Albania.

Thanks to the flexibility and coordination of Delta Maritime (PCN members in Greece and Serbia), the consignee received the gensets without delay and in perfect condition.

www.delta-maritime.net



SCHRYVER ARGENTINA LOOK TO BECOME AN ACTIVE MEMBER OF PCN

www.schryver.com



We are pleased to report Schryver Argentina SA are new members in the country, located in Buenos Aires. Schryver have already been PCN members in Ecuador since 2011.

In Argentina, Schryver employ 26 staff and Ingrid Schnatz of the Project Department states: "We are currently handling project shipments for important customers in Argentina and we are keen to work with the specialised PCN members, not only to expand our business, but also to share experiences and become an active part of the network."

"Project cargo are always special cases – every task is different and presents us with new challenges which must be

handled quickly and affordably. We have decades of experience in project logistics for a varied range of industries. As well as handling the transport of project cargo, we also carry out loading, unloading, customs clearance, assembly and disassembly. Schryver remains in control, no matter how complex the task may be!"

The photos, shown here, are of a recent project from Schryver Argentina with cargo loaded in Houston (Texas, USA) and unloaded at Punta Quilla Port in Santa Cruz, Argentina.

SONORA HANDLE TRANSPORT OF 40 OOG HOUSE MODULES



Latvian members, Sonora have a wide experience in a range of different project cargo industries and they have recently handled the transport of 40 pieces of OOG house modules from Latvia to Sweden. The modules had heights of up to 3.90m and widths of up to 4.04m.

"At Sonora, there is no such word as 'impossible' or 'we cannot!'"



www.sonora.lv

SONORA WITH TRANSPORTATION OF DRILLING MACHINE

Sonora in Latvia are located in Riga and were established in 2000. They have recently transported the pictured drilling machine from Riga in Latvia to Casablanca, Morocco.

The drilling machine measured 23.65 x 3.00 x 3.60m at 75tns and was transported along with 1 x 40'HC SOC and 1 x 20'DC SOC of equipment. The shipment

was transported from Riga (Latvia) to Paldiski (Estonia) and on to Casablanca (Morocco).

Sonora have been PCN members in Latvia since 2015.

Offshore SYMPOSIUM 2017
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www.meshiptech.com

Clinical Trial Supply Midwest 2017

12th & 13th September 2017, Chicago, ILLINOIS



This unique event brings together leading pharma, device and biotech professionals from across the Midwest region. After a hugely successful launch event in 2016, the Clinical Trials Supply Midwest Conference will be returning to Chicago for its 2nd edition, with more content and senior level speakers than before. The Clinical Trial Supply stream will also now be run across the full 2 days due to increased demand.

This two-day event will focus on the most pressing issues facing the industry. The event offers a perfect platform for collaborating and building relationships between sponsors and vendors to facilitate the formation of new partnerships and strengthening existing relationships.

Key agenda highlights 2017:

- **Shan Rahman**, Director, Global Project Management, Takeda Pharmaceuticals
- **Ruth Wu-Wong**, CSO, Vidasym
- **Saheed O. Muhammed**, Supervisory Import Specialist, United States Customs and Border Protection (US CBP)
- **David Adams**, Clinical Supplies Lead, Shire

Key agenda highlights 2017:

- Preparing shipments for global locations, outlining best practice and guidelines for international drug supply
- Exploring your clinical trial imports and exports to ensure a smooth transition through US Customs
- Navigating the path of new drug development in China: Experience of an US small biotech company
- GMP best practice for Direct to Patients and Virtual Clinical Trials exploring the requirements for delivering drug supply

To register, please visit: <http://www.arena-international.com/ctsmidwest> and quote code: **MK-ACAD** or email us at: events@arena-international.com

PCN RELEASES NEW BONUS MODULE: LOAD OUTS

pcntraining.com

Project Cargo Network is delighted to announce that we have added a new bonus 'Load Outs' module to our eLearning Platform pcntraining.com which covers roll-on and roll-off operations, how to ballast a barge during a ro-ro operation and keep it stable while using the changing tide in our favor.

Our online training platform is ideal for staff who are at the beginning of their career in heavy transport. However, as the training is comprehensive, senior level professionals will also benefit from the practical, scenario and video based course as it will encourage reflection on current practices.

The bonus module contains:
12 x 10 minute video sessions including Types of Barges; Background History; Terminology; Barge Stability; Hydrostatic Particulars; Tides; 5 Types of Load-Out Operations; Type 1: Free Floating Barge (Tidal Conditions); Type 2: Free Floating Barge (Non-Tidal Conditions); Type 3: Steel Plates (Non-Tidal Conditions); Type 4: Barge Fixed Aground; Type 5: Beach Landing.



Benefits of using the eLearning Platform include:

- **Affordability.** Training courses and workshops are often expensive and involve travel and time away from the office. Our low-cost training provides significant savings for our Members.
- **Easy.** There is no driving in traffic, finding parking spaces, leaving work early to go to seminars, or miss important family time. Simply open your internet browser and learn.
- **24/7 Flexibility.** You decide when is convenient to watch the video lessons – late at night or early in the morning, you can create your own schedule as the training is accessible online 24/7 enabling you to balance work and family commitments.
- **Adaptability.** Learn at your own speed, you can study the videos at your own pace and go back over any lessons whenever you wish.

There is no limit to the number of users each Member can enrol, no deadline to finish training and it is priced at a reduced rate from £150 per user.

Please visit our web site to read our updated eLearning Brochure.

TRANSPORTES LALGY JOIN PCN WITH 25+ YEARS' EXPERIENCE IN MOZAMBIQUE



We are pleased to announce Transportes Lalgy Lda as new members in Mozambique. The family owned company was established in 1990 and has offices in Matola, Beira, Tete, Chimoio, Nacala and Pemba.

General Manager, Aly Ibrahim Lalgy states: "We are amongst the biggest transporters in Mozambique, 100% Mozambican-owned with more than 25 years of experience and extensive knowledge of the market and country. We offer competitive rates and aim to establish long-standing relationships with our partners and customers.

Transportes Lalgy offers a wide variety of transport options to meet various needs and respond to market requirements. We have an aggressive growth strategy and are continuously growing our fleet which currently stands at over 400 vehicles including over 50 abnormal

trailers essential for the fast and efficient delivery of project cargo for the mining and oil & gas industries. Our experience in coal & mining, oil & gas, infrastructure, construction, power & energy as well as regional import and export operations have required heavy and large equipment to be moved to remote areas in the countryside where such projects are located. Where the road ends, we carry on!"

"The reconstruction and new opportunities within Mozambique are creating a period of unprecedented growth. To support this there is a huge and urgent need for quality logistics service providers. The geography of the country, with the sea ports of

Maputo, Beira, Nacala and Pemba, coupled with the extremely limited rail infrastructure, makes road transport the only viable option to support the growth and development within our country."

Some recent projects handled by Transportes Lalgy have included an 18m pipe transport, a drilling rig movement, mining stacker and reclaim transport and heavy machinery shipments. Please visit the online version of this story to download a PDF detailing some abnormal and project cargo case studies from Transportes Lalgy as well as their company profile.

www.lalgy.co.mz





LCL HANDLE PROJECT CARGO MOVE FROM NHAVA SHEVA TO DURBAN



WSS & EUROPE CARGO WITH TIME BOUND SHIPMENT FROM BELGIUM TO THE UAE

Wilhelmsen Ships Service (WSS) in the UAE and Europe Cargo in Belgium have recently worked together to successfully handle the time bound shipment of 2 x modular 12 multi-axle trailers from Antwerp to Jebel Ali.

The 2 modular trailers each had dimensions of 9.72 x 3.00 x 1.18m as photographed. The detailed scope of work included:

- Transporting the modular trailers from the supplier's location to Antwerp warehouse
- Receiving the modular trailers at the Antwerp warehouse
- Export customs clearance at Antwerp Port
- Sea freight exported from Antwerp Port to Jebel Ali Port on 40'FRs
- Import handling & customs clearance at Jebel Ali Port
- Coordinate the delivery of the shipment to the client's yard

Sales Manager at WSS UAE, Niju Joseph John comments: "We had to take over the origin transport arrangements for this time-bound shipment from the supplier's location at short notice to meet the desired vessel's cut off. Close coordination had to be maintained between WSS, Europe Cargo, the origin transporter, warehouse, export customs clearance team and the destination customs clearance & transport teams to complete all the requirements within the tight deadline."

Another project smoothly completed by PCN partners working together!

www.wilhelmsen.com, www.europecargo.be

LCL Logistix (members in India) have recently handled OOG machinery from Nhava Sheva to Durban in South Africa for an oil and gas project.

The cargo consisted of:

- 1 x 40'FR – 8.30 x 2.85 x 2.85m / 22tns
- 1 x 40'FR – 11.40 x 3.0 x 3.0m / 20tns
- 1 x 20'FR – 5.50 x 2.85 x 2.85m / 14tns

LCL Logistix were founded in 1990 and have been PCN members since 2011. They are one of India's fastest growing, integrated, end-to-end logistics and supply chain solution providers. Headquartered in Mumbai with multiple offices throughout India, LCL Logistix have invested in warehouses, trucks and equipment and offers a complete range of project cargo and heavy lift services.

www.lcllogistix.com

AL NAHRAIN TRANSPORT 22 HEAVY VEHICLES FROM JORDAN TO IRAQ

Al Nahrain for Transportation and Marine Services moved 22 units of heavy mobile vibrator vehicles each equipped with special tools from Aqaba in Jordan to Baghdad in Iraq, as photographed.

The shipment of 22 vehicles, each with a gross weight of 31,400kg, was handled in one lot for the Ministry of Oil and Oil Exploration Co (OEC) in Iraq. Director of Operations & Logistics Services, Ragheb S. Banat explains: "With collaborated efforts and collective experience between our Jordan & Iraq offices, Al Nahrain executed a distinguished and clean project from Aqaba Port to the Baghdad location. By applying safe cargo handling, using appropriate vehicles and trailers, suitable lashing materials, qualified drivers and continuous escorts along with detailed follow ups, we managed to perform a secure delivery to the satisfaction of our client. In fact, this project was a 'golden key' in securing several more projects & shipments for the same client."

Al Nahrain are reliable PCN members in Jordan and Iraq.



AL-NAHRAIN HANDLING 250 GARBAGE VEHICLES IN IRAQ

Iraq Al-Nahrain for Transportation and Marine Services have been managing an ongoing project for the Ministry of Housing, Constructions and Public Work (M.H.C.P.W.).

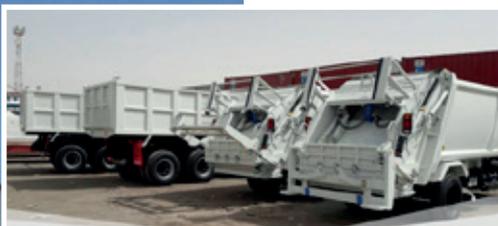
The project is a governmental contract between Iraq and Japan to provide the M.H.C.P.W. with 250 garbage vehicles, received in multiple lots and to be delivered to several different Governorates in Iraq. The first stage of the project has been completed with 66 vehicles delivered from Umm Qasr Port to 2 Governorates – Salah Aldeen & Diyala. The next stages of the project will follow in accordance with the terms of the contract.

Ragheb S. Banat (Al Nahrain Director of Operation & Logistics Services): "We are pleased to be handling this important long-term project assigned to us by one of our main clients which has positively affected and consolidated business relations between our companies".

The full scope of work included:

- Handling the vehicles from the vessel to the port storage yard
- Completing all port & customs clearance formalities and issued customs declarations
- Cargo inspection by customs committee
- Completing the required registration & obtaining approvals for exemption letters
- Loading vehicles onto suitable low-bed trailers and applying proper & safe lashing
- Transport to the final destinations escorted by patrol vehicles for safety purposes
- Arranging delivery of the vehicles with safe unloading at the final destinations & official documented handing over by signing P.O.D.

www.nahrainco.com.iq



INSIGHT.

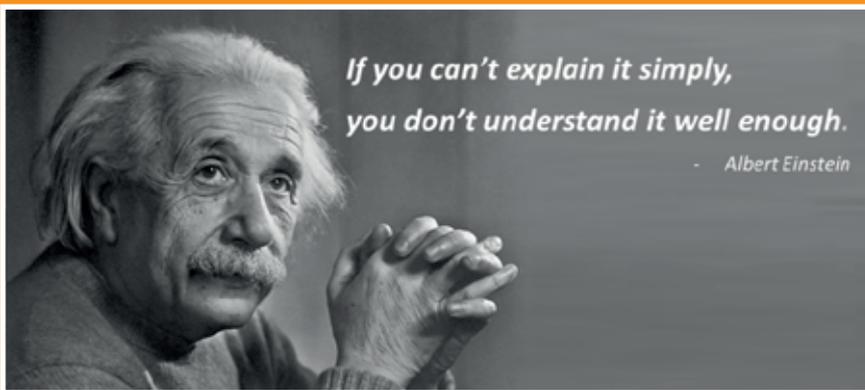


MARCO J. VAN DAAL

THE "INSIGHT" ARTICLES ARE ALL GEARED TOWARDS EXPLAINING SEEMINGLY COMPLEX MATTERS IN SIMPLE TERMS.

Marco J. van Daal has been in the heavy lift & transport industry since 1993 starting with Mammoet Transport from the Netherlands and later with Fagioli PSC from Italy, both esteemed companies and leading authorities in the industry. His 20 year plus experience extends to 5 continents and over 55 countries and has resulted in a best selling book "The Art of Heavy Transport" which is available at www.the-works-int.com.

Marco has a real passion for sharing knowledge and experience, the prime reason for his frequently held seminars all over the world. He currently resides in Aruba, Dutch Caribbean, with his wife and two daughters.



This is the first of a series of articles which we decided to call "insights". The word insight has various meanings according to various dictionaries. In this context however, "insight" means "clear understanding", and that is exactly what the aim is of these articles. Provide you with a clear understanding of how things work or why things are done a certain way in our Heavy Lifting and Heavy & Specialized Transport industry. As with everything in life, we have to start with the basics.

Our industry has moved, shipped, lifted and transported some of the most amazing cargo of unimaginable sizes and unthinkable weights, there are a few very basic laws of nature that these moves abide by. A thorough understanding of these laws of nature (insight) will aid in proper equipment selection, recognition of the forces and a timely identification of unwanted situations. Believe it or not, there are still too many accidents that result in equipment damage and unfortunately loss of life.

In the next few articles we will highlight some of the most memorable scientists whose discoveries enable us to carry out our transport and lifting activities. Without these discoveries, our industry (and many other industries) would simply not exist.

ISAAC NEWTON

Isaac Newton is probably the most famous scientist to the general public, even amongst scientist he is regarded as one of the most influential of all time. He is famous for his three laws of motion that he published in a document called Principia Mathematica, herewith laying the foundation for classical mechanics. Every activity in our industry, whether it is transport, lifting, skidding or any other form of motion, is governed by Newton's laws.

ARCHIMEDES OF SYRACUSE

Better known as just Archimedes, just think about it, how many people are known just by their first name. He figured out why a 10,000 ton ship or barge floats and a 1 kg piece of metal sinks. Archimedes discovered buoyancy. Compared to every other scientist in this list, Archimedes buoyancy principle has not been challenged for over 2,000 years.

GALILEO GALILEI

Although it had been uttered by a number of scientists before Galileo, he was the first one that made it "main stream" to publicly announce that the Earth is round, not flat. Secondly, he stated that the Earth circles the sun, the sun does not circle the Earth. You may wonder why this is important to our industry. This discovery allowed mankind to understand and predict tidal movements and tidal changes.

BLAISE PASCAL

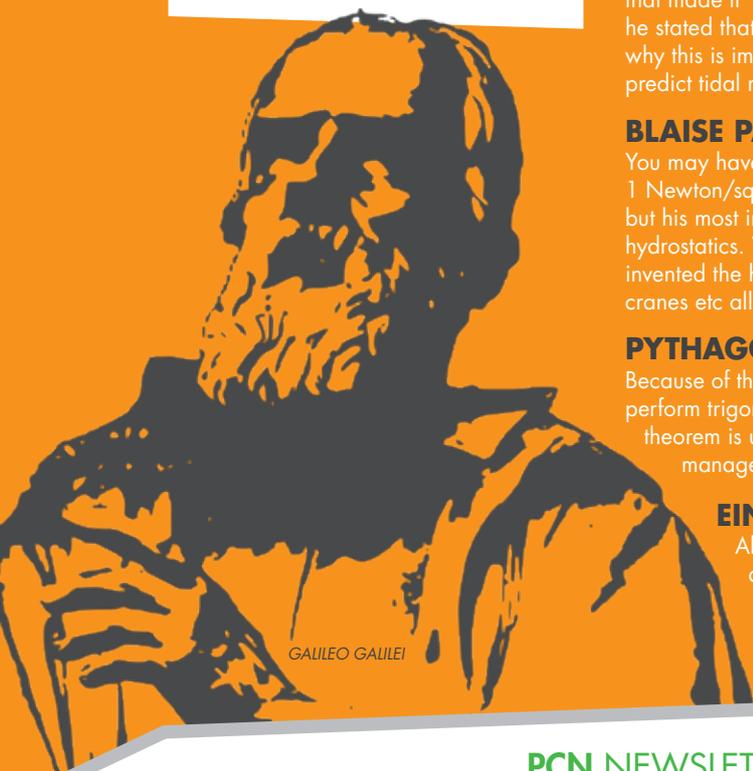
You may have heard of Pascal as the unit of pressure. This is correct 1 Pascal equals 1 Newton/square meter. Pascal was more of a mathematician than he was a physicist but his most important discovery for our industry lies in the field of hydrodynamics and hydrostatics. Without knowing the future implications, some 400 years ago Pascal invented the hydraulic jack. Needless to say that any modern jacking system, transporters, cranes etc all apply the principles that Pascal discovered.

PYTHAGORAS OF SAMOS

Because of the discoveries of the previously mentioned individuals, we sometimes have to perform trigonometric calculations. Not as easy as adding and subtracting. The Pythagoras theorem is used in almost all of these calculations and breaks down many of them in manageable steps. Once understood (and we will work towards that) a true "insight".

EINSTEIN

Albert Einstein is arguably the most well-known modern day scientist. His discoveries (Special and General Theory of Relativity) are of little direct use to our industry. However, Einstein is also famous for his "to the point" expressions. One of my favorite ones is shown above.



GALILEO GALILEI



FORTUNE & BATI WITH REGULAR TRAFFIC OF ITALIAN TRUCKS

Fortune International Transport (members in Italy) and BATI Shipping & Trading (members in Turkey) are handling regular traffic of new Italian trucks.

The trucks are shipped from Trieste in Italy to Mersin, Turkey and the present order is for 70 trucks with more to come. Managing Director at Fortune, Paolo Federici explains: "Thanks to the agreement to move the cargo on 'un-RORO vessels' departing twice a week from Trieste, the transit time was reduced to just 3 days (with departures every Wednesday and Saturday), whereas a previous shipment for the client handled by another company took 30 days with two trans-shipments in the middle!"

On arrival in Mersin, BATI is arranging the quick clearance and trucking of two pieces at a time for delivery to the final buyer.

Paolo continues: "This work proves that a high standard of service always wins compared to the lowest price proposal. Such a winning idea is further explained in a recent Fortune blog post."

Check out these photos (above), taken during loading at Trieste and unloading at Mersin.

www.fortuneitaly.it, www.batigroup.com.tr

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FCI SHIP COMPRESSORS FROM FRANCE TO ABU DHABI

France Cargo International (FCI) are pleased to share the below photos of compressors, each weighing around 60tns, shipped to Abu Dhabi by RORO vessel.

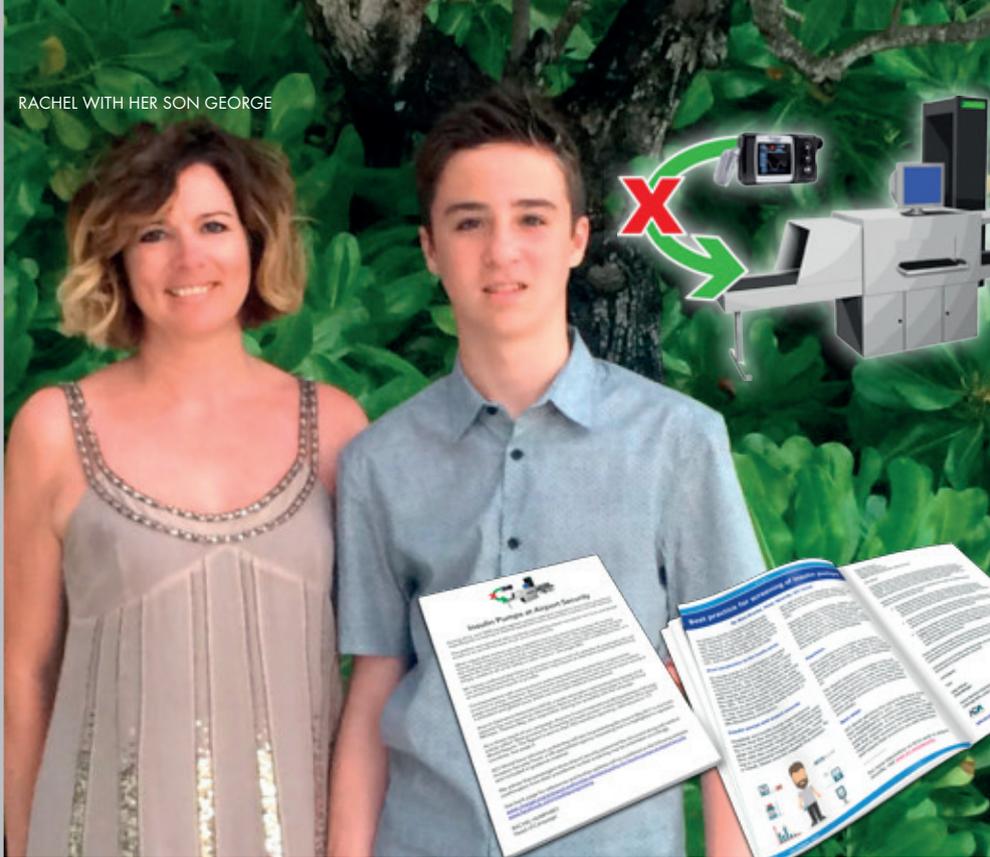
Denis Mandil (Chairman & Executive Manager at FCI) comments: "Instead of mobilising heavy cranes for the loading from trailer to Mafi, we used a hydraulic jack system. We lifted up the compressor packages from the trailer with 4 x hydraulic jacks and carefully laid them down on the Mafi."

FCI have a further 3 shipments planned for the same client (Siemens) to export from Germany, India and Italy to the Middle East.

www.fci-cie.com



RACHEL WITH HER SON GEORGE



RACHEL'S CAMPAIGN FOR BETTER INSULIN PUMP SCREENING AT AIRPORTS IS SUCCESS

Rachel Humphrey, PCN CEO, started a petition for airports across the world to have a better protocol put in place for people with Type 1 diabetes who are dependent on insulin.

And after months of campaigning, updated guidance material is now being sent to 1,853 airports in 173 countries.

Rachel said: "This is a major achievement for our campaign. I cannot believe how far we have come in just 12 months. I would like to sincerely thank all those who have supported us and helped really make a difference by signing and sharing our petition. I would also like to thank the Airport Operators Association, International Airport Review, UK Civil Aviation Authority, UK Department for Transport, Diabetes UK, Diabetes.co.uk, JDRF and of course Airport Council International World."

Rachel started her campaign after being stopped at Dubai airport last year with her son George, who has Type 1 diabetes. A security guard asked George to remove his insulin pump for an X-ray scan but Rachel argued it was not safe for him to remove it. She said the radiation could pose dangerous interference with the pump's motors. As previously reported in The News, the family were detained at the airport for

two hours, which inspired Rachel to start her campaign.

She contacted the Airport Council International who fully supported the campaign by publishing an article 'Best practice for screening of insulin pumps,' in their world report. More recently Nina Brooks, head of security at ACI World, presented the issue to the International Civil Aviation Organisation, a specialised UN agency and the member states of the Aviation Security Panel, which advise on global standards and practises. Ms Brooks said: "Updated guidance material will be included in the 10th edition of ICAOs security manual, which is due for release this year."

The guidance material will note that airports should be able to provide alternative screening methods with the same security outcomes and should not require the removal of a medical device. It will also suggest how they should take into account documentation provided from doctors as well as manufacturers discussing the sensitivity of devices to equipment.

Rachel added: "After this success I will be continuing my campaign and petition by working with organisations more. I want insulin pump users to have a stress-free and safe experience at airports."

A PROFESSIONAL SERVICE FROM EUROGATE IN THE CZECH REPUBLIC & HUNGARY



We are pleased to introduce Eurogate Logistics as new members in the Czech Republic and Hungary. Their offices are located in the countries capitals, Prague and Budapest. Eurogate will be represented at the 2017 Annual Summit taking place in Prague on 19-21 November.

Mr. Marek Maly (Director at Eurogate Czech Republic) states: "Established in 1990, our family-run, professional business is dedicated to delivering high-quality, competitively-priced services. Our award-winning team's expertise and local country knowledge as well as strategically located offices allows us to run a seamless international operation. We are proud to work for a range of different industries and companies from world-renowned multinationals to micro businesses.

Over the last 25 years, we have built up a wealth of project shipping experience in the oil & gas, manufacturing, construction, power & energy, mining and telecoms industries. From mines and oil fields to telecoms projects, we've carried cargo ranging from building components and out-of-gauge machinery to vehicles and critical express shipments. Our specialist project teams are ideally placed to service even the most remote corners of the world and we are experts when it comes to moving out-of-gauge cargo. Our partners and customers can depend on our reliable, competitively-priced services and a complete range of solutions, underpinned by our ISO accredited procedures. We offer project cargo, OOG & heavy lift, sea freight (FCL & LCL), road transport (full trucks & groupage), airfreight, rail, intermodal, chartering, customs services, cargo insurance, project planning, technical drawing, documentation and permits."

Photographed is a recent project handled by Eurogate in the Czech Republic. The cargo was shipped on FCL terms from Shanghai (China) via Hamburg Port in Germany and delivered to Chocen (Czech Republic) in 3 x 40'HC & 1 x 40'FR. Details of the OOG pieces were as follows:

- 2.88 x 2.46 x 1.31m (gross weight: 10.8tns)
- 3.59 x 1.61 x 2.89m (gross weight: 1.4tns)
- 4.26 x 2.32 x 1.61m (gross weight: 11.9tns)

Due to the over-dimensional pieces, the cargo was reloaded in Hamburg onto trucks by cranes and transported onto the Czech Republic. Marek explains: "The cargo was poorly packaged by the shipper and due to heavy rains in Hamburg, the boxes were soaked. Therefore, it was necessary to ensure that the load on the chassis was re-packed and additionally secured to ensure the goods were not damaged as the original packaging was no longer sufficiently stable. Even though these challenges were faced, the shipment was delivered to the customers warehouse on time."

Eurogate Logistics provided a professional service and up-to-date communication. The consignee and the shipper were well-informed at every stage on each development and changes. The customer was especially thankful and positive for the adjustments made by Eurogate to prevent any damage.



www.eurogate.cz



MEGALIFT MALAYSIA TRANSPORTS OVERSIZED & HEAVY POWER PLANT CARGO

The Jimah East Power 2 x 1000mw Coal Fired Power Plant is a large project being undertaken by the EPCC of IHI-Toshiba-Hyundai Consortium and Megalift (members in Malaysia) are honoured to be appointed as the logistics provider to receive the cargo from Port Klang and handle the transport to the Jimah site.

The cargo (photographed) included 6 condenser lower shell units each at 7.00 x 5.30 x 9.60m and weighing 75tns and a generator stator measuring 10.95m x 6.80 x 5.47m and weighing 462tns.

Nor Leily Jalaluddin (Overseas Agency Development at Megalift) explains: "We received the cargo via barges from the vessel in Port Klang before sailing them to the Jimah site jetty. They were then rolled off from the barges and transported to the ground site. The operation required close monitoring and timely action due to the many constraints, particularly for the transport of the generator stator. There was limitation of the vessel's derrick crane outreach radius and the challenge to find a suitable barge to receive the cargo as well as a timely RORO operation at the Jimah site jetty given the limited tide.

The allowed barge width was within 60ft to make sure the vessel derrick crane could sit the generator stator onto the centre of the barge with minimal offset within the tolerance of the barge stability. We could not use a large barge with a depth of more than 16ft, which would have been ideal for the RORO operation. Therefore, due to the small barge that we were using, along with a limited tide, the operation team had to be very alert in monitoring and coordinating the movement. The uncertainties of vessel berthing and discharging the cargo onto the barge, along with the bad weather that slowed the sailing to the Jimah site jetty could have caused missing the tide for RORO operations. We literally experienced the saying 'time and tide wait for no man' but managed to successfully complete the operation in time."

www.megalift.com.my

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Rachel Humphrey, Founder

Exciting Relaunch of Freightbook with new Online Ratings Feature

Freightbook is enjoying an exciting relaunch with a fabulous new feature inspired by the fact that ratings are now an essential element to any online directory.

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PCN Members are eligible for free registration. Contact wendy@freightbook.net for details.



www.freightbook.net



freightbook

LINKING TOGETHER INDEPENDENT FREIGHT FORWARDERS

EUROPE CARGO WITH SUBMERGIBLE VESSEL PROJECT IN BELGIUM

The semi submergible vessel, MV. Roldock Sea, carrying a river cruise vessel named 'Rousse' with dimensions of 113 x 16 x 1.7m and a draft of uw. 1,400mins, sailed from Constanta Port in Romania and arrived at the Abes/Katoen Natie Terminals (Quay 351) of Antwerp Port under the agency of PCN members in Belgium, Europe Cargo.

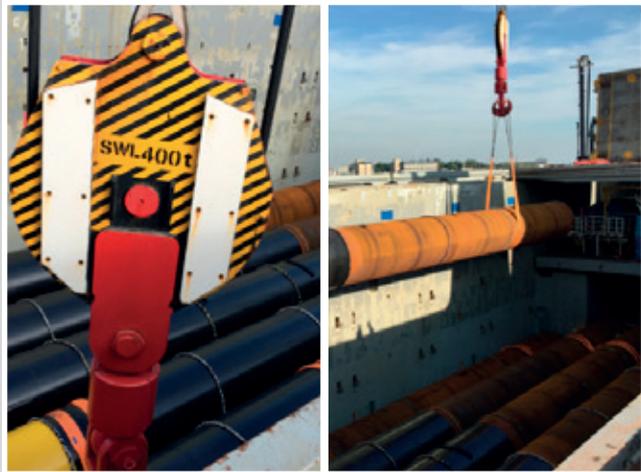
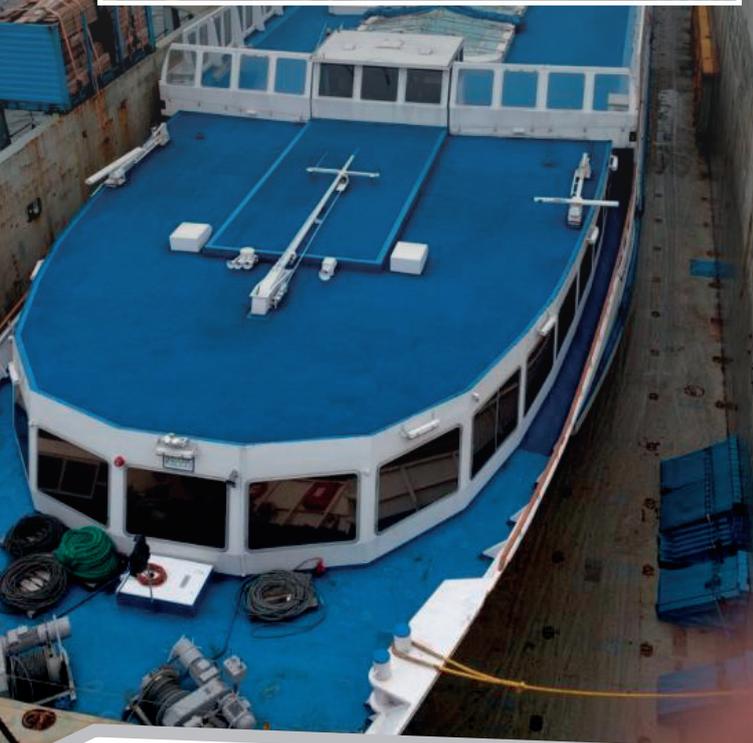
The operation was swiftly completed as follows:

- After arrival, the unlashng of the river cruise vessel commenced at 07.00 and took 4.5hrs.
- The ballasting of MV. Roldock Sea then started at 15.30 and was completed at 17.30.
- The actual float-off operation in a submerged position began at 17.50 and was completed at 18.12, with MV. Roldock Sea de-ballasted by 19.30.

Sanne Denessen of the Forwarding Department at Europe Cargo comments: "The river cruise vessel will be used by its owners, Rederij Le Formidable, for party trips from Antwerp Port to Amsterdam Port, including city trips and hotel stayovers. We are very happy to have been a part of this unloading!"

Shown here are photos of the operation and congratulations to Europe Cargo on a successful and interesting project!

www.europecargo.be



EUROPE CARGO DISCHARGE LARGE PIPES FOR NEW JETTY

Belgian members, Europe Cargo have recently discharged large pipes for the construction of a new jetty in Zeebrugge.

MV. HHL Kobe arrived at Quay 205 at Zeebrugge Port under Europe Cargo's agency with 20 loose pieces of new and unused LSAW welded steel pipes plus coatings on board. The shipment had a total gross weight of 1493.80mt and a total volume of 4449.89cbms. Each of the 20 pipes had a diameter of 2.30m, weights ranging from 69.85 - 78.20mt and lengths ranging from 39.40 - 44.40m.

All the cargo was safely discharged ashore into specially made wooden constructions. The pipes were then put into upright positions in their special frames before a floating pontoon STC crane (400mt SWL) moved them one-by-one to the opposite site of the dock where they will be drilled into place for the new jetty.

www.europecargo.be



EXHIBITION COLLABORATIONS SECURED EVERY MONTH

PCN proudly collaborate with many of the world's leading exhibitions including events in the oil and gas, construction, power and energy sectors. You can view all our current collaborations on our Endorsed Exhibitions page.



CENTAURO & TOPLINE HANDLE OVERSIZED EQUIPMENT FOR THE INDUSTRIAL SECTOR

Centauro (members in Argentina) were nominated to perform the integrated multimodal logistics by sea and land of an autoclaved cellular concrete plant (HCA) from Shanghai in China to the Province of Santa Fe, Argentina. After participating in a competitive bidding process along with local and multinational freight forwarders, Centauro was honoured by the client's nomination due to their proven experience and involvement in the development of projects in Argentina. Centauro then asked their PCN partner in China, Topline Express Logistics to professionally handle the coordination at the cargo's origin in Shanghai.

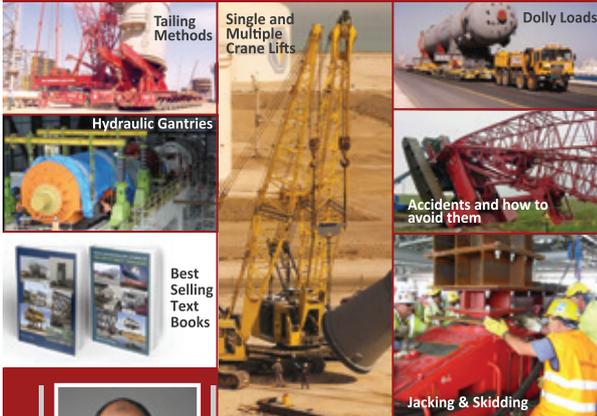
Centauro arranged the overall negotiation and vessel contract as well as the port operations, unloading and road transportation from the Port of Buenos Aires to the client's plant. Julieta Moroni (Centauro Commercial Manager) comments: "We maintained a fluid and permanent contact regarding timings and logistical restrictions with all the involved parties including Topline, a European technologist, the Chinese manufacturer and the Argentine importer".

The three largest pieces (35m long and 74tn each), together with the rest of the components, were shipped on the vessel BBC Oregon, taking 55 days transit time from Shanghai to Buenos Aires. The road transportation of the oversized project cargo and other components was safely completed using three multi-axle trailers, flat-beds and support equipment in convoy with special road permits and police escorts.

The complete multimodal service from Shanghai to Santa Fe was performed in a total of 62 days, delivering the cargo at the final destination to the full satisfaction of the customer. This is just the first stage of a large project with the shipping of over 80 containers following soon from Northern European ports to Rosario, Argentina.

Congratulations to Centauro and Topline on another successful delivery!
www.centauroarg.com.ar, www.tel-group.com

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www.cargconnections.net



15 years after starting her first company (Universal Freight Organisation) and to complete her trio of networks, Rachel Humphrey launched **Cargo Connections**, a general cargo network offering a Restricted Representation policy.

The organisation now contains over 100 Members and our 3rd Annual Assembly takes place in March 2018 in Prague.



SOVEREIGN LOGISTICS WITH DELIVERY OF GRT TANK

Sovereign Logistics are members in Kenya and were recently contracted to customs clear and deliver a GRT tank from Mombasa Port to Ruaka in Kiambu County. The scope of work involved:

- Coordinating customs procedures including documentation
- Route planning and surveys to reduce delivery costs, ensure an efficient & smooth delivery and avoid unnecessary damages
- Sourcing the right truck to move the cargo. Due to excellent relationships with various transporters, Sovereign managed to secure a low-bed trailer matching the height and road axle weight requirements
- Securing the relevant permits and certificates for the road haulage as per regulations
- Coordinating the delivery of the cargo from Mombasa Port to Ruaka at a distance of approximately 512km.

Pauline Karwirwa of the Logistics Department at Sovereign Logistics explains: "The documentation and customs processes ran smoothly, facilitated by

the good business relationships we have with various stakeholders (Kenya Revenue Authority, Kenya Ports Authority etc). As our C&F department is AEO certified, we also managed to secure the direct release of the shipment by customs. Then, we supervised the discharge of the entire shipment from the vessel to the waiting truck at quayside, deploying extra teams to oversee the cargo unloading and loading.

Due to the out-of-gauge dimensions of the tank, the transport required a low-loader as well as pre-arranged permits and an escort. The challenges encountered during the move included regulations on axle load limits and restrictions on daylight travelling only (06:00 - 18:00) with speed limits of 40-50kmph, enforced by the Kenya National Highway Authority."

"After the safe and well-coordinated trucking from Mombasa Port to the site in Ruaka, we successfully delivered the cargo and we are currently working on similar projects for new plants based on the same model."

Sovereign Logistics Ltd is ISO 9001:2015 and AEO certified company.

www.sovereignlog.com





OLA ARRANGE RORO SHIPPING OF TRUCK CRANES

OLA Logistics are pleased to report the shipping of 2 sets of truck cranes on a RORO service.

Each truck crane set had a gross weight of 48tns and dimensions of 14.5 x 2.75 x 3.8m. As well as the self-propelled truck cranes, OLA also handled the counter weights and lifting hooks using Mafi trailers.

OLA are PCN members in Hong Kong and are proud of their strong relationships with RORO carriers, providing good rates and excellent services.



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OLA REPORT BREAKBULK TRANSPORT OF ROTARY DRILLING RIGS

OLA Logistics (members in Hong Kong) are pleased to report they have arranged the breakbulk transport of 2 sets of rotary drilling rigs.

The entire shipment consisted of 20 pieces at a total of 185,983kg / 497.07cbm. Details of the 2 main machines were as follows:

- 17.40 x 3.47 x 3.65m / 53,563kg
- 15.85 x 3.21 x 3.28m / 41,800kg

OLA have a wide-ranging experience in handling breakbulk cargo and any requests can be sent to Sarah Chen on sarahchen@olagroups.com.

www.olagroups.com

PECULIARLY COMEDIC NEWS





TITAN HANDLE SHIPMENT FROM ITALY TO THE USA

Titan Project & Logistic are members in Italy and have recently handled a project of GE cargo to the USA.

The cargo was received at the Titan terminal at Livorno in Italy where it was

loaded and secured on 2 x 40' flat-racks.

The shipment then left Livorno Port destined for Savannah Port in the USA on a CMA service.

Another successfully handled shipment from Titan Project & Logistic!



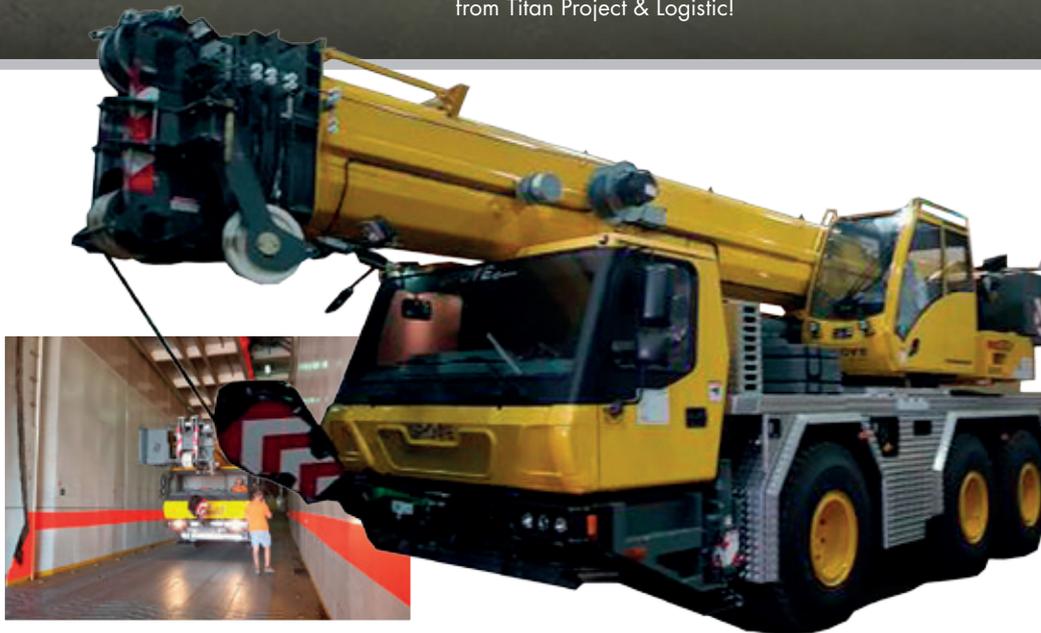
TITAN SHIP TANNERY MACHINERY FROM ITALY TO INDIA

Members in Italy, Titan Project & Logistic are pleased to report another successful shipment of machinery for a tannery.

The machinery was picked up from the Italian tannery after dismantling and was stuffed, lashed and loaded on a 20' flat at the Titan premises.

The shipment then left La Spezia in Italy bound for Nhava Sheva, India.

www.titanproject.net



TITAN AND CURTIS & LEES HANDLE RORO SHIPMENT

Titan Project & Logistic are members in Italy and have completed another shipment with fellow PCN partner in Ireland, Curtis & Lees.

The RORO shipment of a crane was moved from Savona in Italy to Cork, Ireland. The crane weighed 43,100kg with measurements of 11.20 x 2.86 x 3.55m.

It was picked up in Italy, delivered to the terminal and shipped by RORO.

Another successfully completed shipment between PCN members thanks to Federico Bartoli (CEO at Titan) and Norman Wilkinson (Managing Director at Curtis & Lees).

www.titanproject.net, www.curtisandlees.com

We are pleased to approve ATLAS (Alghanim Freight) as new members in Kuwait. The company originally started business in 1965 and are very competent and experienced in project cargo and heavy lift services.

Supply Chain Management Specialist, Vivek Pawar: "ATLAS is a comprehensive supply chain and logistics solutions company with over 50 years of experience in the industry. We are part of Alghanim Industries, one of the largest privately-owned companies in the region, and formerly operating as Alghanim Freight. Our newly re-branded business continues to deliver comprehensive projects, packing & removal and freight forwarding services. We may have changed our name, but we haven't changed our firm commitment to serving our partners and customers.

With a staff of 550+ multinational, highly trained & motivated employees and a management team with over 100 years of combined logistics experience, we offer our customers local strength with a global reach. We use state-of-the-art equipment and the latest technology based systems to provide value-oriented, end-to-end solutions.

ATLAS can meet any commercial shipping and logistics requirements – no project is too big. Our project team is here to help plan and facilitate any logistics and transport projects, from start to finish. We have the experience and capabilities to provide the best solutions. As well as project cargo and heavy lift transportation by sea, land and air, our scope of work also includes customs clearance & brokerage, storage, route surveys, selecting the most suitable equipment, loading, unloading & securing and the relocation of utilities & obstacles."

CASE STUDY: SHAGAYA SOLAR POWER PLANT PROJECT (50MW)

The photos showcase the heavy lift work handled by ATLAS during an ongoing project for TSK and D.S.V. in partnership with the Kuwait Institute of Scientific Research (KISR), a Kuwait Government institute.

"One of the major challenges we faced was the overnight transport of the shipment from port to site as traffic restrictions would not allow movement during the day. Also, multiple road modifications had to be made around the site to effectively transport the cargo without damage. ATLAS also successfully catered to the last-minute requirements to store the generators in order to work in sync with the customers offloading capacity at the project site. The generators weigh 220tns each and prone to damage if mishandled and so the generators were carefully and successfully offloaded on stools & beams at the warehouse till the site was ready to accept delivery. As well as the generators, ATLAS also handled salt interchange vessels (HEX) at 123tns each, evaporators at 90tns and transformers at 122tns."



NO PROJECT IS TOO BIG FOR ATLAS IN KUWAIT

"Our previous reference projects have included:

- GE Energy
- Subiya Power Plant Project
- Jurong Engineering Ltd
- KOC - Gathering Center Project
- Fluor International Ltd - Equate Infrastructure Project
- Bechtel Inc - Al-Tameer KOC Project
- Foster Wheeler International Corporation - Ahmadi Refinery

We work closely with the public authorities who govern transportation and sites to ensure legal, safe and secure compliance. In addition, we provide an integrated approach to heavy lifting by providing excessive weight capabilities, using the best equipment to execute the jobs and coordinating with different departments, whether from port to site or from site to foundation."

www.atlas4logistics.com



FREJA HANDLE TRANSPORT OF TRANSFORMERS

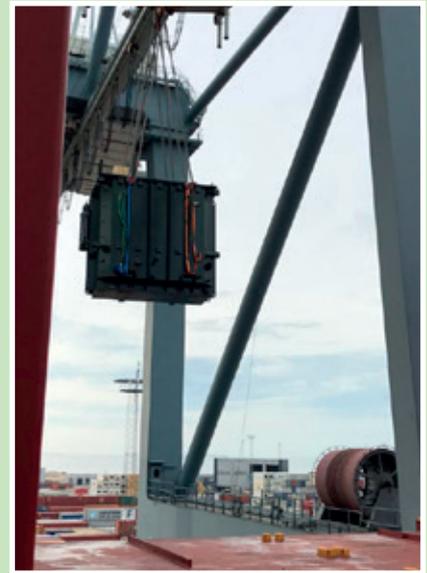
FREJA Transport & Logistics (members in Denmark, Finland and Norway, established in 1985) secured a project of two transformers plus their accessories (including an oil tank) to be sent from China to Denmark. The transformers each had a weight of 56tns.

On arrival in Denmark, the cargo was stored in Aarhus before delivery to the jobsite. The accessories were transported to FREJA's warehouse to be delivered afterwards as per the client's request.

During the process, FREJA was present at the port and jobsite to ensure a smooth operation. They handled the shipment with care to the client's satisfaction.

For any requests or for further information, you can contact Global Project Director at FREJA, Hongyi Niu on hnu@freja.com.

www.freja.com



MULTIPURPOSE & HEAVY-LIFT TRANSPORTATION OUTLOOK FOR PCN: 2Q17

As our members may know, we have secured a special collaboration with Drewry Maritime Research to provide us with a short presentation periodically. The latest issue is now available on the Head Office Notices page in the Members Area.



The presentation, for circulation between PCN Members, includes:

- MPV Fleet age profile by vessel type as at June 2017
- Fleet development by vessel type to 2019
- Development of dry cargo demand (million tonnes)
- Development of MPV market share (million tonnes)
- Growth in fleet vs. Growth in demand (%)

According to this latest report, 2017 is expected to show improvement by the end of the year for the multipurpose shipping market and 2018 will see slow recovery over the year with 2019 improving optimism.

Factors affecting the forecast include:

- Global trade growth is improving for the bulk commodities on the back of improving economic growth
- Competing sectors are seeing some upturn in both demand and rates
- Total MPV fleet supply forecast growth at just 0.3%pa but the project carrier segment is much stronger at almost 3%pa over the period
- On the downside, project cargo demand lags breakbulk demand and has yet to see significantly positive indicators for medium term growth



INTERTRANSPORT GRUBER & GOLD STAR ARRANGE TRANSPORT OF GENERATORS

German members, Intertransport GRUBER, with the help of their PCN partners in Estonia, Gold Star Consulting, have arranged the transport of 4 generators each weighing 30tns and measuring 4.10 x 3.04 x 2.97m.

The generators (pictured) were picked up in Harjumaa in Estonia and trucked to the port of Paldiski where they were loaded onto a barge and shipped to Antwerp. From there, they were loaded onto trucks and brought to their final destination in Duisburg, Germany.

Ann-Kathrin Hoyer from the Intertransport GRUBER Export Team in Bremen stated: "The transport ran smoothly to the satisfaction of our customer and once again, we were very happy with the support given by Igor Luostarinen and his team at Gold Star Consulting".

www.gruber-logistics.com, www.projectlogistics.fi



FORTUNE & FCI MOVE COMPRESSORS FROM ITALY TO ABU DHABI

Italian members, Fortune International Transport have recently moved compressors to Abu Dhabi for the client of French members, France Cargo International (FCI).

FCI have been handling the ongoing project for some time (read previous article) and as this shipment has an origin of Italy, they entrusted Fortune to handle the job.

The 4 heavy and large cases were transported from the factory to Genoa Port on special low-loaders for shipment to Abu Dhabi on special MAFI trailers and flat-rack containers.

www.fortuneitaly.it,
www.fci-cie.com

MAC HANDLE 1,700 TON PRESS MANIPULATOR WITH KIMEX

MAC Logistic, PCN representative in Brazil, were nominated by a large Brazilian Group to perform the Door to Door operation, including the discharge at clients site, of a Press Manipulator from Masan Port to Santos Port. The press is the heart of their new plant to be established in Brazil this year.

In Korea, Mac Logistic and their fellow PCN Member in South Korea, Kimex Air & Sea, were responsible for all land operations.

The total weight of the Press was approx.1,700 tons, so was carefully dissembled in 129 pieces, the most difficult challenges were 15 heavy load pieces weighing from 41 tons to 57 tons. There was also 5 very heavy load pieces from 80 tons to 155 tons. The dimensions were also very challenging with pieces being up to 15 meters long, width of 6 meters and height of 5 meters.

With prior planning from the buyer's engineering team, the cargo was appropriately distributed into six shipments using container vessels for 35 containers, flat racks and open top, a Roll-on/Roll-off vessel loading over dimension pieces on top of Ro Ro Mafi Trailers and Project Cargo Vessel for the overweight cargo.

Several pieces were packed wrapped with tarpaulins and vinyl sheets. The packages were secured by shoring/chocking with belt, ratchet and wooden dunnages etc., where needed and approved by surveyors to ensure safe transportation and delivery to final destination.

For the final delivery trucking transportation, around 65 trucks were used as well as semi-trailers extendable to 19 axles to be delivered and discharged at the customers site, located about 300 Km far from the discharge port.

With this successful project, MAC Logistic are proving to be a very experienced project cargo agent in Brazil.

www.maclogistic.com, www.kimexairsea.com

C.H. ROBINSON PROJECT LOGISTICS JOINS EUROPE CARGO TO MAKE OUT OF GAUGE DELIVERY

The PCN Head Office is delighted to report another successful collaboration between PCN Members.

C.H. Robinson Project Logistics and fellow PCN member, Europe Cargo, based in Antwerp, Belgium, teamed up to handle the door to door transportation of a gearbox from Augsburg, Germany, to Joffre, Alberta, Canada.

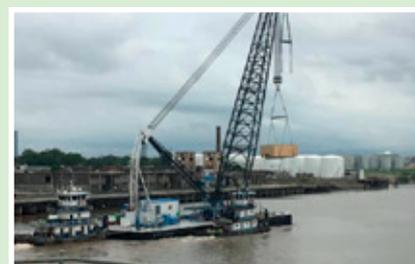
The gearbox weighed over 100 metric tons and measured L 9.58 x W 4.50 x H 3.35 meters.

The sensitivity of the gearbox required special handling and planning, especially for the inland transportation from Germany to the Port of Antwerp and at the port. The center of gravity was off

center, requiring special lifting and tie down instructions.

The North America leg of the journey called for route surveys and permit processing. The gearbox was then transported by land via a hydraulic trailer, which was configured in such a way as to distribute the weight over all the axles. By capitalizing on the free storage, the team delayed transport long enough to avoid the road ban season while the gearbox was in transit in Canada.

Even with all the curfews and summer construction in North America, the gearbox was safely delivered to site without issue!



www.chrprojectlogistics.com, www.europecargo.be



PRAGUE

7TH ANNUAL SUMMIT

19-21 NOVEMBER 2017



PCN is designed to be a catalyst for long standing relationships between Members, which means repeat business. Trust is essential to repeat business and our Annual Summit provides the opportunity for all PCN overseas offices to get to know each other and build confidences. New Members are warmly welcomed at our meetings and quickly become part of our organisation.

Our **7th Annual Summit** will take place from **19-21 November 2017** at the Marriott Hotel in **Prague**. Regarded as one of Europe's most beautiful cities, the stylish capital of the Czech Republic is brimming with grand historical and cultural sights. Over 65 airlines fly to Prague on regular routes from 140+ destinations worldwide.

Representatives from all major world markets are expected at our conference which will consist of a Welcome Reception and Gala Dinner, City Tour, 1-2-1 Business Meetings, Case Studies and a Dinner Excursion.

SUN 19 NOV 2017

14:00-17:00
City Tour

19:00 - 20:00
Reception

20:00 - 22.30
Gala Dinner

MON 20 NOV 2017

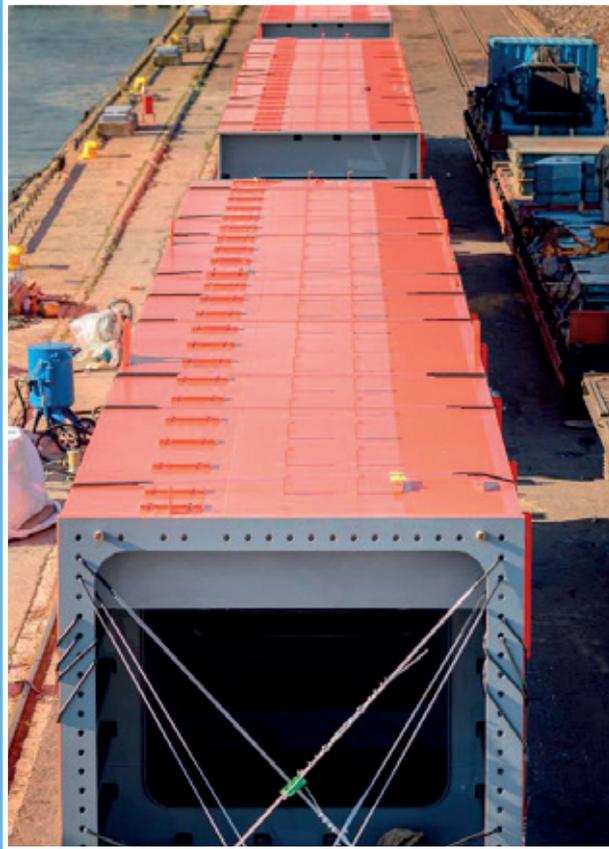
09:00 - 17:30
Official Meeting

19:15 - 22:30
Evening Excursion

TUE 21 NOV 2017

09:30 - 17:30
Official Meeting





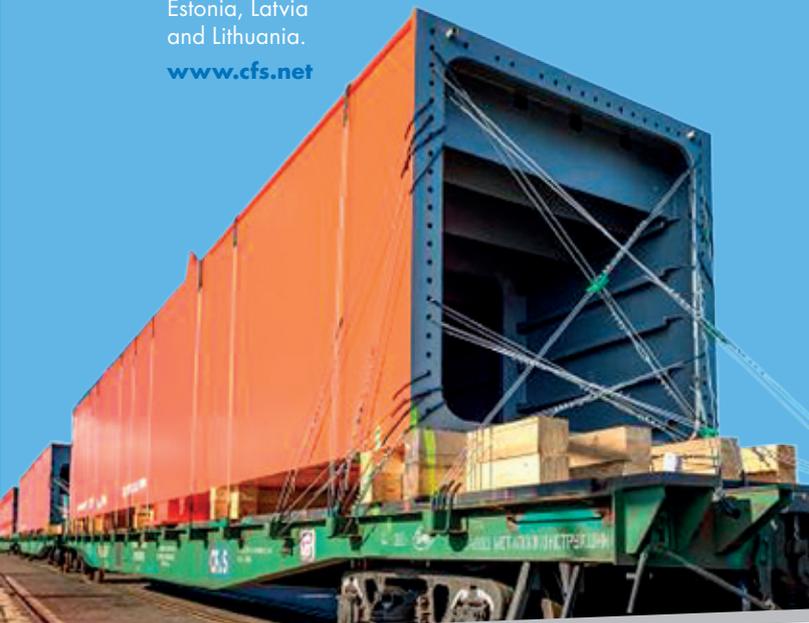
CF&S TRANSPORT CRANE PARTS BY RAILWAY

CF&S have recently transported 6 crane parts by railway from Estonia to Archangelsk, Russia.

Each piece had dimensions of 20.5 x 3.2 x 3.2m and weights of up to 48tns. CF&S transported the cargo on lowbed trucks from the Estonian factory to Paldiski South Port where they were reloaded onto CF&S's own railway platforms and transported in one lot to Russia, as pictured. Customs clearance for the cargo was arranged during transit at Shushary Station in St. Petersburg without reloading.

Thanks to CF&S, the cargo arrived in Archangelsk in good condition and on time. CF&S are valued PCN members in Estonia, Latvia and Lithuania.

www.cfs.net



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CEA THAILAND TRANSPORT 8 REACH STACKERS

CEA Project Logistics Thailand have recently carried out the transportation of 8 container reach stackers and their accessories to the Kerry container yard in Laem Chabang.

The CEA teams used two 50tn mobile cranes to unload each of the 8 reach stackers from their flat-racks onto low-bed trailers. The CEA rigging team then secured the machines in place with chains and prepared them for transportation.

The accessories and other parts were transported in 18 x 40ft high-cube containers on flatbed trailers by CEA Prime Movers.



CEA THAILAND WITH TRANSPORT & EXPORT OF CATAMARAN FERRY

CEA Project Logistics Thailand were contracted for the transport, storage and export of a catamaran ferry from Chonburi to Freetown in Sierra Leone, West Africa. The catamaran is an ISO Cat. B Offshore Class, weighing 17tn, measuring 17m in length and powered by four Yamaha GETU 250HP engines. When in service, the ferry can carry 80 passengers and crew.

The ferry was moored at the Ocean Marina Yacht Club in Chonburi, Thailand. The CEA teams arrived at the site and supervised the initial lift from the water via a straddle carrier and the subsequent loading on to a specially fabricated frame which was attached to a standard low-bed transport trailer.

Due to height restrictions on Thailand's roads, the top section of the ferry was removed and loaded and secured with

ratchet straps onto a separate trailer to allow a safe movement along the route to the CEA facility. Once the CEA rigging teams had also secured the main section of the ferry to its trailer, the prime mover left the yacht club to make the 33km journey to CEA Free Trade Zone in Laem Chabang where it was held in storage until the shipping vessel, Atlantic Dawn arrived at port.

After seven days in storage, the ferry was transported to Laem Chabang Port under CEA escort and readied for loadout which included the top section being reattached. Port and vessel stevedoring teams executed the loading and stowage aboard the Atlantic Dawn and CEA provided all the necessary shipping and customs documentation in preparation of the export.

Upon receiving the order to manufacture

the catamaran, the client did not anticipate any issues in shipping such a boat to Sierra Leone. However, after extensive and unsatisfactory services from 4 different freight forwarding companies, they contacted CEA who offered an excellent full turnkey service. The client stated: "From the point we made contact with CEA, what had been a most unpleasant, expensive and frustrating experience became a routine operation. The teams at CEA arranged prompt and hassle-free transport from the Ocean Marina Yacht Club to Laem Chabang and the subsequent loading onto the vessel a week later. All this was achieved with minimal involvement required from us which was so refreshing from what we had previously experienced. A professionally handled project from start to finish by CEA!"

www.ceaprojects.com

An Event By:
 **Bricsa Consulting**

2nd Annual Trans Freight Logistics 2017

23rd-24th October 2017
 Marriott, Riyadh - Kingdom of Saudi Arabia

The Kingdom of Saudi Arabia is currently developing its transport infrastructure, for which it has laid the National Transformation Plan under the "Saudi Vision 2030". Kingdom of Saudi Arabia aims at transforming itself into a global logistic hub led by a comprehensive supply chain and logistics network with almost \$ 190bn to be invested in the sector to facilitate trade within GCC and the Globe.

Highlight of the conference to name few

- National Transformation Plan : Saudi Vision 2030
- Discussion on demand and need for mobility of freight and transportation
- Improving the strategies and planning
- Use of better technology to enhance the transport sector
- Encouraging Public Private Partnership to develop world class Transport Infrastructure



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WSS HANDLES GOVERNMENT OWNED MHE AT UAE

Wilhelmsen Ships Service, PCN Members in UAE, Senegal and Oman, have recently handled the movement of 14 RORO units and 5 x 20ft SOC to the Air Base in Abu Dhabi.

The scope included:

- Liaising with Consulate General Offices in Abu Dhabi for UAE Ministries for NOC to move the cargo & to provide police escort.
- Further Liaising with RORO carrier & Jebel Ali Port for firm arrival details.
- Receiving cargo at Jebel Ali Port.
- Process Port Handling, Import Customs Clearance, Customs inspection & CID Clearance.
- Arrange gate pass at Air Base in Abu Dhabi for the low bed / flat bed trailers.
- Arrange loading/securing/lashing & tarping of units on trailers.
- Liaising with Port security division for their escort inside Port movement.
- Transport to Air Base in Abu Dhabi & offloading the units / containers.

WSS ensured proper coordination between all parties & for timely delivery of the shipment.

www.wilhelmsen.com



BRUNEL NEWS...



BRUNEL CONTRACTED TO IMPORT OOG MACHINERY FROM SOUTH AFRICA TO THE UK

Brunel Project Cargo are members in the UK and were contracted by their local client to arrange the import of 2 OOG machines from Cape Town in South Africa to the North of England under DDP terms. The 2 units each weighed 22tns with dimensions of 6.4 x 2.9 x 3.5m and were delivered along with 2 x 40'HC.

After a month of planning and sticking to the schedule agreed by all involved parties, Brunel Project Cargo successfully collected and transported the cargo from Cape Town on time to meet the UK client's tight deadline.

BRUNEL WITH PROJECT MOVE FROM THE UK TO CHINA

UK members founded in 2000, Brunel Project Cargo (BPC) were awarded the contract for a multimillion dollar cargo movement under L/C to China, based on DDU terms.

There were tight project deadlines to export the cargo from the UK to arrive in China with no transshipments allowed. Brunel oversaw the transport of the cargo from the supplier premises to Felixstowe Port, travelling at a maximum of 40mph due to the nature of the cargo which measured 4.3 x 3.0 x 4.0m and weighed 41tns. On arrival at the port, BPC and the insurance underwriters made sure that the cargo was lashed and secured in a safe manner.

The cargo was due to be shipped when Brunel received a phone call from the client to put the shipment on hold. James Philpott (Project Director): "We immediately contacted the terminal and held the shipment from being exported. Due to the high value of the cargo, we returned it back to the UK supplier and awaited 3 weeks to finally complete the export to China".

Brunel Project Cargo's reliable services meant that the cargo arrived safely and is currently in a bonded warehouse awaiting final delivery to the consignee.

www.brunelprojectcargo.co.uk





Marine Offshore Oil & Gas Forum

BAHRAIN & KSA CHAPTER

Date: 18th October 2017
Venue: Gulf Hotel, Bahrain

ORGANIZED BY: **BizEvents** MANAGEMENT
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www.shiptek2018.com

15th Annual Clinical Trial Supply East Coast 2017

October 18th – 19th 2017, Princeton, New Jersey

The 15th Annual CTS East Coast event builds on last year's conference, Arena's biggest East Coast CTS event to date. To do this we have added a one day stream covering the emergence and adoption of innovative technology to find solutions for your clinical trial supply problems, whilst also offering a larger variety of sessions covering all the essentials in clinical supply, from maximising forecasting software to managing a yo-yoing workforce and uncovering what is driving supply outsourcing.

Key agenda highlights 2017:

- Exploring how working with preferred partners to establish development standards can improve your use of IRT
- Customizing current technologies to improve pharmaceutical supply chain management and improve efficiency
- Uncovering what is driving supply outsourcing; how and why are traditionally in-house capabilities being externalized
- Exploring what supply chain complexities arise from using biologics

Key agenda highlights 2017:

- Carla Reis, Senior Manager of IRT/Randomization, Bristol-Myers Squibb
- Rey Bacchus, Clinical Trial Supply Manager, Janssen
- Rocco Barone, Associate Director Operations, Merck
- Brian Rogers, Packaging Project Management Head, Sanofi
- Anthony Orosz, Assistant Director, Pharmaceutical, Health and Chemical Center of Excellence and Expertise, US Customs and Border Protection

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Digital Ship's 4th Annual Maritime CIO Forum Rotterdam will investigate how we can harness all these opportunities and will debate which are going to stick and really make a difference. We will ask how can we identify the real digital legacy in front of us and truly re-define digitalisation in maritime and transport.

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To learn more about how you can use Digital Ship's Maritime CIO Forum Rotterdam to share information about your company and products please contact: young@thedigitalship.com

For more information on this, and other Digital Ship Maritime CIO Forums, please contact: cathy@thedigitalship.com

www.rotterdam.thedigitalship.com

www.koreamat.org

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- Use of better technology to enhance the transport sector
- Encouraging Public Private Partnership to develop world class Transport Infrastructure



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