

PROJECT CARGO

News

PCN's Bi-Monthly Newsletter

Issue 48 January 2020



Our 2019 Annual Summit in Botswana

See Page 6 For Details

Megalift report successful transportation of 2 Gas Turbines

See Page 4 For Details



New Members This Issue

Ramps Logistics: Guyana & Suriname
NVO Xpress Transitarios: Portugal
Swift Freight Maroc: Morocco
STM Group: Bulgaria
AP Logistics: Liberia
Logistics Plus: India
Hansa Meyer: Brazil
PT. GAP: Indonesia
CSS: Bahrain



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From The President/C.E.O.

As we welcome 2020 and a new decade, we are also very proud to be celebrating our 10th Anniversary! It is significant that at the same time we have passed 250 Members – and still growing.

Reaching 250+ Members marks an important milestone for our Head Office, as well as our Members, HLPFI, Breakbulk, The Works International, Drewry Shipping Consultants, and many others who have supported PCN and its goals since it was launched 10 years ago.

Focussing on consistency, high quality Members, training, innovation and providing useful tools has led to our specialised network, not just surviving the past decade but thriving.

It is important, now more than ever, that project and heavy lift forwarders position themselves very specifically in the industry and link together with other like-minded companies, which is why we expect 2020 to be our most successful year to date. It's an exciting time as we continue to welcome new people to the PCN family.

I am also extremely grateful to our fantastic team at the Head Office. Sam who manages membership recruitment and our News Desk including our social media platforms, Dale who is responsible for the production of our colourful and creative Digital Newsletters and brochures and Judith who helps at our meetings and also manages the network on a day-to-day basis, assisted by the wonderful Wendy.

I am very aware that all of us at the Head Office are only the frame, you are the painting. Through our meetings in the UK, India, Thailand, Belgium, Italy, Dubai, Czech Republic, Costa Rica, Botswana and next China – we have seen different nationalities, religions and backgrounds form friendships that will last for life. You have also made the meetings such fun and very memorable!

Whether you have been a Member for 10 years or 10 days, what matters to me is that your PCN membership is a positive one.

So, here's to a fantastic start to a New Year and a New Decade!

Rachel Crawford FCILT
President/C.E.O.

Project Cargo Network

PROJECT CARGO NETWORK is an ISO 9001 (Quality Management) and ISO 14001 (Environmental Management) certified organisation established in August 2010 to provide heavy lift and project cargo specialists access to a trusted, worldwide network of agents who could handle their specialist shipments, whilst working professionally and safely under a strict Code of Conduct.

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Cover: Megalift report successful transportation of 2 Gas Turbines. See p4 for details. Photograph supplied by Megalift.

PROJECT CARGO NETWORK cannot take responsibility for the opinions, statements and/or facts expressed in the stories, that are contained in this publication. Any views expressed are those of the individual quoted, and not necessarily those of the publisher. The publisher can accept no responsibility for any errors or omissions made, but will endeavour to amend any, that are brought to our attention, in a future issue.

www.projectcargonetwork.com





W.I.S. with OOG shipment for Power Plant project

W.I.S. have recently arranged a OOG shipment as part of a power plant project in Aden, Yemen.

W.I.S. have been entrusted with the execution of the 264mw Aden Power Plant (Phase 1) near Aden in the Republic of Yemen. This first phase out of four consists of approximately 50,000ft of cargo including heavy lifts of up to 220mtn.

The latest shipment in the project consisted of 10 fully assembled storage tanks (as photographed), each with diameters of between 15.0-16.5m, heights in excess of 10m and weights between 60-70tn.

Including the ancillaries and additional other cargo, the total volume amounted to almost 25,000ft, one of the largest ever undertaken by W.I.S.

It took W.I.S. 2 months of planning and the shipment was loaded on MV. Maria from SAL geared with 2 x 350tn and 1 x 250tn cranes which was especially chartered to undertake the exclusive voyage from the UAE to the Port of Aden.

Congratulation to W.I.S. on the successful, safe and reliable handling of this major shipment for an important project!

www.gp-servizi.com



PCN Evidence Audit 2019

Our network is open to project cargo forwarders and companies who handle heavy lift, as stated on our About PCN page.

As we are a specialist organisation, it is important to us that only companies who are active in these sectors remain in PCN. We recently carried out our Evidence Audit (read more) for the 5th year running and were delighted with the results.

92% of Members passed our strict Evidence Audit

Since the Evidence Audit launched, the PCN Head Office has identified and replaced 31 companies who either didn't respond, failed the audit or didn't attend our annual networking events. We do of course, take into account the current political and economic situations of certain countries.

The audit is working well and we have seen a continual increase in the percentage of Members who have passed, which means our network is getting stronger and stronger.

If you have any questions, please email Rachel.



O&S Shipping & Nunner handle two Helicopters

PCN partners, O&S Shipping in Malta and Nunner Logistics in the Netherlands have worked together to handle the transport of 2 special helicopters (complete with rotor blades and engines) as pictured.

The helicopters were to be transported from the Netherlands to Malta and after careful discussions with Nunner Logistics and all relevant parties, O&S Shipping secured the business.

After loading and lashing on flat-bed trucks in Arnhem in the Netherlands, all the cargo was delivered to Rotterdam Port and loaded on the container vessel, APL Raffles, for sailing to Malta Freeport.

In Malta, after discharging, the helicopters were moved to a holding warehouse before the convoy continued to the final destination at Malta International Airport escorted by Malta Traffic Police motorcycles and avoiding the Safi Tunnel.

The project ran smoothly thanks to O&S Shipping and Nunner Logistics with all cargo delivered safely.

- 2 x Helicopters: Each at 10.40 x 2.65 x 2.90m / 1400kg
- 2 x Boxes: Each at 5.00 x 0.55 x 0.44 / 280kg

www.oands.com.mt, www.nunner-logistics.com





Megalift report successful transportation of two Gas Turbines

Megalift are pleased to report they have handled the successful transportation of two gas turbines in Malaysia. The impressive photos in the gallery below show the operations to move the world's largest and the first GE 9HA.02 gas turbines in Malaysia. It is also known to be the current most efficient heavy-duty gas turbine in the world.

Each gas turbine weighs 436tn with dimensions of 11.40 x 5.10 x 5.20. Ms Atikah (Overseas Agency Development Coordinator at Megalift) comments: "We received the gas turbines, that had come from France, at Pasir Gudang Port, located at the southern region of the Malaysian peninsula. They are crucial components of the 'Track 4A: 1440mw Combined Cycled Power Plant' in Pasir Gudang, Johor. Each unit was taken through a distance of approximately 5km, an extended route to avoid several overhead restrictions. Margins at both edges of the road were narrow and it was especially challenging to turn at tight junctions. Timely traffic control coupled with our experience and familiarity of the route contributed to a smooth operation."

"Since 2018, Megalift has been entrusted to move a large number of shipments for the Track 4A Project. They have comprised of various cargo ranging from small structures to over-dimensional transformers, generator stators and gas turbines. We're excited to cross many more milestones in the project logistics scene in Malaysia."

www.megalift.com.my

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For more information on attending, sponsoring or speaking contact the events team:

visit: coastlink.co.uk/book
 contact: +44 1329 825335
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For More Information, Contact us :

+62 778 4883759
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www.asiafireworks.com

batam@asiafireworks.com

An in-depth understanding of Oversized Projects at STM Group

We are pleased to approve representation in Bulgaria with STM Group Ltd. The company's offices are located in Sofia and they are FIATA and NSBS (Bulgarian Association for Freight Forwarding, Transport & Logistics) certified. They are well experienced in heavy lift projects with an extensive range of services.

STM Group Managing Director, Irina Velikova, attended the 2019 Annual Summit in Botswana.

Irina says: "STM Group offers professional assistance with the international transportation of oversized and project cargo, custom solutions for large haul shipments and all aspects of project management including full planning, special equipment requirements, domestic and international regulatory compliances, loading and unloading, route surveys, permits, load convoys and GPS tracking.

Our experienced team can transport loads of any size, shape and weight. We are

specialized in transporting oversize and overweight loads of construction equipment (bridge beams, industrial-sized generators, windmill propellers, rocket stages), heavy machinery, full-sized tractor combines, tanks and many others large and heavy loads. The trailers we provide include removable gooseneck, step-deck, standard flatbed, stretch flatbed, multi-axle and lowboy (double drop). We have an in-depth understanding of important tasks like securing police escorts, designing routes, evaluating road hazards, surveying bridges, selecting the right carriers with the right equipment and much more. We are involved in every step of the process!"

Photographed is a successfully completed project handled by STM Group earlier this year. The sensitive project involved the transportation of 8 oversized specialised vehicles between military bases.

www.stm-group.bg





Our 2019 Annual Summit in Botswana

We were excited to hold our 9th Annual Summit from 17-19 November 2019 at Gaborone International Convention Centre (GICC) at The Grand Palm Resort in Botswana.



The event, held in the heart of Africa, gave Members the opportunity to understand, explore and secure business in the expanding marketplace. Representation from the region included Cameroon, Djibouti, Egypt, Ghana, Ivory Coast, Kenya, Namibia, Nigeria, South Africa and Tanzania.

This year, we introduced several new features including saying goodbye to environmentally unfriendly, printed schedules by developing our own Event Web App, where delegates schedules were readily available on their mobile devices.

A key feature was one-to-one messaging so that they could engage with each other before, during and after the gathering. They were also able to make notes against each 1-2-1 meeting that only they could see.

Time in the meeting room was predominantly 1-2-1 meetings, where delegates from over 55 countries exchanged information, reviewed current and upcoming government and private projects in the manufacturing, oil and gas, infrastructure, construction, power and energy sectors.

Another exciting addition to the event was 4 exclusive Infovideos, recorded especially for PCN by industry expert Marco van Daal. The first video was a thought-provoking case study of the installation of a huge floating granite sphere. The challenge was finding the best solution to lift a 15 ton round ball without touching the bottom. The second video revealed the most common mistake when executing a project, so obvious yet so underestimated that even NASA made the mistake resulting in a 5-year investigation. The third video was an exciting case study where tandem lift operators could not see each other and at a certain point, could not see the 30-ton silo cargo either – operating blind solely on the instructions given by radio. The fourth

video covered the important topic of skidding and addressed the various systems, what they consist of, what to look out for and what the latest trends are.

Logistics Director at OMA Group, Mr Ian Treder gave an informative presentation regarding the challenges and benefits of working in Africa. Ian has over 30 years' experience in the shipping and logistics industry and is currently involved in business development, port activities and inland transportation in Africa for the OMA Group, predominately focused on West Africa.

We also welcomed Special Guests, Este De La Hunt and Sharon Cilliers of CargoWise One, with whom we recently formed an exclusive partnership which opens a range of benefits and discounts for PCN Members.

“Project Freight Forwarding is all about building relationships with partners. PCN recognizes the importance of meeting face to face and organizes the venues to allow for owners, executives and the new generation to meet in person, discuss business and build long lasting relationships, trust and friendships. Our recent meeting in Botswana definitely accomplished this. A mixture of meetings, activities and learning opportunities such as the infovideos differentiate PCN from other networks. It offers a lot of learning opportunities and tools such as the new “Event Web App”, allowing members to view their meetings, communicate with each other and keep notes on the app. PCN offers the venue and the rest is on US to attend. SCACLI use this occasion to introduce our company to new members and build the existing relationships to grow our business.” Maria Misurka, VP & Managing Partner, SCACLI (Canada)

Other highlights included a trip to Mokolodi Nature Reserve where we were

treated to an exciting game drive in safari vehicles, where we saw rhinos, hyenas, giraffes, amongst other animals. Then we enjoyed a delicious Bush Braai of steak, chicken and boerewors. An extra special treat was when Mafitlhakgosi Traditional Dancers arrived and gave a spectacular show that had us all up on our feet by the end of their performance.

For 2019, we created a new framework of awards to better represent and support the achievements of our membership. The two-stage judging process consisted of a shortlisting followed by a final judging panel which included award winning maritime journalist Felicity Landon, author of *The Art of Heavy Transport*, Marco van Daal and the highly experienced industry consultant, Susan Oatway.

PCN continued to contribute to the global fight to battle plastic pollution. Most similar events use 100s of single-use plastic water bottles over their duration, which can take up to 1,000 years to decompose. For the second year running, delegates were provided with BPA free reusable PCN bottles and the hotel supplied pitchers of filtered water. The gathering also raised US \$1500 for Sentebale, a charity founded in 2006 by Prince Harry and Prince Seeiso, to support children and young people affected by HIV in southern Africa.

PCN President/CEO, Rachel Crawford said “We are delighted with the feedback from our delegates that they had a fantastic stay in Botswana. We strive to provide a ‘best possible’ event each year and always consider new ideas and improvements that we can make. We appreciate our Members precious time and the cost involved in attending and want them to gain as much value from our gatherings as possible.”

Our 2019 Annual Award Winners!

This year, we created a new framework of awards to better represent and support the achievements of our membership. The two-stage judging process consisted of a shortlisting followed by a final judging panel which included award winning maritime journalist Felicity Landon, author of *The Art of Heavy Transport*, Marco van Daal and the highly experienced industry consultant, Susan Oatway.



The awards were presented to the winners at our 2019 Annual Summit in Botswana held last week – check out the above photos of the winners.

We are proud of how our Members interact with one another. From how they collaborate and facilitate global projects to how they enable new business opportunities to prosper. We welcome, support and actively encourage these partnerships and so our first award was for Co-Project between 2 Members. Our winners for this award displayed great teamwork when they successfully transported a cryogenic tank - C.H. Robinson and Actanis Project Cargo. The award was collected by Berenice Pacheco of Actanis Project Cargo.

I am sure we all pride ourselves on being a good employer to work for. But what do we do to endear ourselves to those who work for us representing our companies globally across our growing network and beyond? For our Employer of the Year Award we received some fabulous nominations which the judges enjoyed reading through and we have to say that all of our finalists deserve recognition as being great employers. But we couldn't ignore all the wonderful photographs that our winner BEE Logistics Corporation in Cambodia and Myanmar submitted as part of their nomination. A picture really tells a story and we loved seeing those happy moments and proud faces in each of them. Project Manager at BEE Logistics, Sandy received the award on behalf of the company.

Next, was the Innovation Award of the Year.

At PCN we hope that by encouraging and showcasing advances we can share good practises across our network. This can range from simple physical measures to more complex technical solutions that can improve effectiveness. Our winner did just that with their development of a new online platform called Trakking which focusses on Transparency, Traceability and Transformation to connect trucking companies with customers. We are delighted to announce the recipients of this award is Canaan Shipping in Canada and Samuel Wong, their Business Development Manager, collected the award.

The Environmental Award of The Year shows that balancing operational complexities and challenges can be difficult enough but when you add the importance of environmental concerns, things start to get harder. It is not only important to recognise the environmental impact that our businesses can leave behind but equally important is what we do to minimise that impact. Both finalists DC Logistics in Brazil and GRUBER in Germany really impressed the judges with their efforts in this regard and we are happy to announce our 2019 winner is GRUBER Logistics in Germany.

Our finalists for Project Forwarder of the Year wowed our judges with their successful completion of complex and challenging OOG projects. But we can only have one winner and this year it is Central Oceans Singapore who win for their transloading of a 660tn heat recovery boiler from barge to ship using RORO. Please visit the online story for a video showing the entire,

impressive operation. Central Oceans Operations Manager, Allie Waggie was in attendance to accept the award (photographed above).

We want to focus on future talent and look at how we can develop that aptitude across the network. We can see the great work our members are already making in this regard and we are delighted to announce the winner of our Under 30s Award of the Year – Kira Seeley from CMX Global Logistics in Australia. Kira impressed our judging panel with all her achievements attained at such an early point in her career and it is great to see her representing CMX on their many global projects. We are definitely looking forward to hearing more about Kira in the future. Our judges also commended our runner up Mazen Sabry representing First Global Logistics in Egypt. Mazen is becoming a well-known name amongst our members, creating valuable opportunities across the network.

Many congratulations to all this years winners and good luck to all our members for next years awards which will be presented at our 2020 Annual Summit in Beijing.

- www.chrprojectlogistics.com
- www.actanis.com
- www.beelogistics.com
- www.canaangroup.ca
- www.gruber-logistics.com
- www.centraloceans.com
- www.cmxglobal.com

Project Cargo knowledge & skills from NVO Xpress Transitaros

NVO Xpress Transitaros are new members in Portugal! With offices in Porto and Lisbon, the company are FIATA and APAT (Portuguese Freight Forwarder Association) certified. They provide expert services in oversized cargo, RO/RO and special road freight and say they are looking forward to becoming PCN members to further harness the project cargo knowledge and skills of their experienced team.

Branch Manager, Luisa Sousa says: "We offer customised services and planning for each project with a professional team available 24/7, focusing on the best logistics solutions to ensure smooth operations as well as minimise costs and duration."

NVO Xpress have experience in handling logistics projects for a range of different industries including construction, oil and automotive. Some of their completed projects are photographed below, with more linked to the online story.

www.nvoxpress.com





Global Power with shipping of Crawler Crane for Cuchi Shipping

Global Power Logistics Services (members in Thailand) are pleased to report they have consigned 2 shipments to fellow PCN agent in Vietnam, Cuchi Shipping.

The shipments consisted of a crawler crane and spare parts from Thailand to Vietnam. The first was 4 x 40'HC and the second, a RORO shipment of the main part of the crane with dimensions of 8.99 x 3.50 x 3.57m.

www.global-gp.com, www.cuchishipping.com.vn



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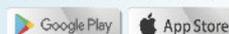
Howard Johnson New Port Resort | Haikou, Hainan, China | 12-14 December 2019

Natural Rubber 2.0: The Game Changer

Key themes of Global Rubber Conference 2019

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- ▶ The Future of Agriculture Under The Fourth Industrial Revolution
- ▶ Global Rubber Outlook: Demand, Supply and Price Forecasts For 2019 - 2020
- ▶ Rubber Under The Belt And Road Initiative
- ▶ The Changing Face of Natural Rubber Supply Chain
- ▶ Industry 4.0: Down or Done for Rubber Industries
- ▶ The Emerging 100 Technologies to Define The Next-Gen Rubbers
- ▶ Are We Ready for Natural Rubber 2.0? Disruption, Technologies and Opportunities

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3PL with delivery of Drilling Equipment from Estonia to the UAE

3p Logistics (3PL) in Estonia have arranged the delivery of drilling equipment from Tallinn to Jebel Ali in the UAE.

The drilling equipment was picked up from shipper's premises by low-bed trailer and delivered to Tallinn Port.

In Tallinn Port, the drilling equipment was reloaded to a flat-rack container, properly lashed and shipped to Jebel Ali by regular container line vessel.

www.3pleuro.com



Element International announce two new offices in Turkey

Members in Turkey, Element International Forwarding & Logistics are pleased to announce they have successfully achieved their targets for 2019 with new offices in Gaziantep and at the new airport in Istanbul.

Mr. Melih Can Sayar at Element International says: "Our new office in Gaziantep will strengthen our company in the South-East of Turkey as there are few local and global players with offices in the city. Our new office at the new airport in Istanbul allows us to offer much faster and better services in pharma, perishable, time-critical and ship spare parts."

Gaziantep Office

Mucahitler Mah, 52009 Nolu Cad, No: 28/C Gumusburun İş Merkezi, K:8, No:64, Sehitkamil, Gaziantep, Turkey

Email: hasan@elementlogistic.com

Tel: + 90 506 246 43 42

Gaziantep is located at the Western tip of the South-Eastern region of Anatolia and at the North-Western tip of Mesopotamia. The city is one of the oldest continuously inhabited cities in the world with a history dating back to the Palaeolithic period (site of Doliche) and is home to Hittite, Roman, Byzantine, Seljuq and Ottoman layers. Due to its special location on the Silk Road, the city has grown rapidly after it passed into Ottoman reign in 1516. During this period, the city became a centre where not only goods and money but also beliefs, traditions, thoughts and scientific knowledge were exchanged. Thus, the city created a unique multicultural social structure which is also strongly reflected in the gastronomic culture. With the support of the climate condition the gastronomic culture of Gaziantep gained strength and reached over 400 dishes with the rich fruits, vegetables, spices, nuts and animal products of the region.

Gaziantep has become a regional centre and the top ten fastest growing cities in the world with its strong cultural, agricultural and commercial structure as well as the young and educated population. The city

carries out about 10% of the total export of Turkey. With a population of 1.89 million, the city has an unemployment ratio of only about 6.9%. The city owns the 5th largest organized industry zone in Turkey which employs some 130,000 people with exports to 177 countries. As a sign of its rapid development, Gaziantep airport attendance has increased from 223,303 people to 2,163,124 in the last 11 years. The city has 3 universities and has developed strong economic and cultural relationships all over the world. The current economic structure of the city relies on the trio of gastronomy, agriculture and commerce just like it did throughout history.

Istanbul Airport Office

Hava Kargo Acenteleri Binası Zemin, Kat No: 76, Tayakadin Mah, Nuri Demirağ Cad, Kargo Bölgesi No: 33/237, Arnavutkoy, Havalimani, Istanbul, Turkey

Email: aydin@elementlogistic.com

Tel: + 90 531 420 52 79

The first phase of the Istanbul Airport, which is the largest infrastructure project in the history of the Turkish Republic, opened for service on October 29th 2018. Since April 6th 2019, the airport is operational and at full capacity. Covering an area of 76.5 million sqm, the new airport serves as a global hub between Asia, Africa and Europe. Istanbul Airport has been honoured with one of Global Traveler's Leisure Lifestyle Awards in the 'Outstanding Innovation' category. The publication, which is among the most prestigious in the global tourism sector, also picked Istanbul Airport for its 'Special Achievement Award'. The facility is eventually expected to achieve a capacity of 200 million passengers.

Situated only five hours flight away from the Europe, the Middle East, Central Asia, North and East Europe, Turkey's geographical position attributes a strategic significance to cargo and logistics operations. Because of its strategic geographical position, the investments of the national and international companies continuously increase in Turkey so the goal

of Istanbul Airport is to become one of the largest cargo hubs worldwide and significantly contribute to the Turkish economy. Whilst the compounded annual growth rate (CAGR) of cargo operations had increased 18.7% between 2009 and 2017, the compounded annual growth rate of air transport movement (total landing and take off movements of aircraft) increased 5.5%. The Cargo and Logistics Centre within the new Istanbul Airport covers an area of 1.4 million sqm and the bonded and unbonded warehouse facilities covering a total of 200,000sqm will be established.

The Cargo and Logistics Centre consists of several significant national and international companies, which offer cargo, logistics and temporary storage. The parking positions of the centre, which can be docked by over 30 wide-bodied cargo aircraft at the same time, is located just in front of the warehouses. The efficient and effective operation infrastructure facilitates the access from these locations to the passenger terminals and remote parking stands. The functionality of the structure, which passes beneath the runways and taxiways through the service tunnels at the airside without being disrupted by the aircraft traffic, is praiseworthy.

The cargo city within the Istanbul Airport will house all warehouses, agency offices, customs offices and all cargo and logistics operations. Furthermore, the city will consist of various facilities such as banking, cafes and restaurants, a dry cleaner, a hairdresser, PTT (Turkish Post Office), prayer areas, veterinary services, a healthcare centre and testing laboratories to provide convenience to the personnel working at the offices as well as people visiting the area for business purposes. It will also have parking lots with a total capacity of 4,500 small and large vehicles and an alternative entrance to enable easy and traffic-free access of the passengers and employees to the centre during rush hours.

www.elementlogistic.com

Kamor Logistics complete delivery of first 2 of 90 Rail Cars



Israeli members, Kamor Logistics have successfully completed the delivery of the first allotment of Light Rail Transit Cars delivered from China to Israel for the Tel Aviv Metropolitan Light Railway System. This shipment included modules for the assembly of the first 2 out of 90 such rail cars expected for the project.



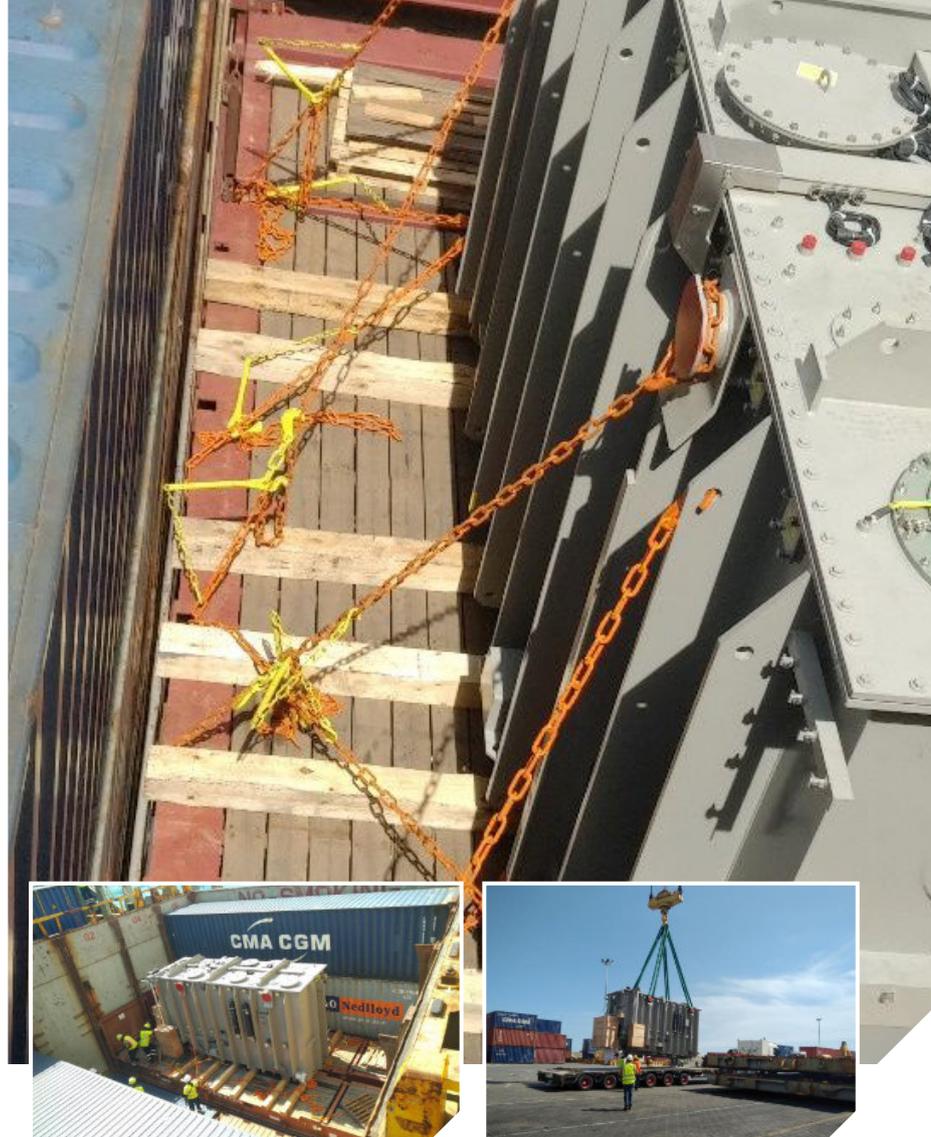
The cargo arrived from Tianjin to Haifa and was discharged directly onto extendable low-bed trailers which then transported the units to the assembly site in the Tel Aviv region. Kamor Logistics provided the local services in Israel of clearance, land transport and discharge at the receivers' premises.



The operation was successful and swift and all items were safely delivered and discharged at the allocated resting place within just a few hours.

Kamor Logistics is focused on local and foreign infrastructure projects of national scales and well as other heavy-loads and odd-sized shipments.

www.kamorlogistics.com



C Logistics Solutions with discharge of Transformer & Equipment

Recently, C Logistics Solutions (members in the Dominican Republic) arranged the coordination, inspection, discharge and receiving of a 65mtn transformer and its ancillary equipment in cooperation with FREJA Transport & Logistics. The cargo arrived at the Port of Caucedo on the general cargo vessel, Hamburg Trader.

- 1 x 65mtn Transformer (S/N 812203)
- Ancillary Equipment: 4 x 40'DVS, 2 x 20'DVS and 1 x 40'OT
- Qingdao (China) to Caucedo via Cartagena

The services performed by C Logistics Solutions included:

- Review of the cargo on board prior to discharge
- Scrutiny of the handling of the cargo during discharge
- Inspection of the cargo upon loading to low-boy and recording any notes
- Attention during direct discharge to low-boy & transfer to 'place of rest'
- Review of the condition of transport trucks & safety equipment
- Revision of the divers' documentation, safety equipment & communications
- Review & inspection of the lashings & securings of the cargo on the low-boy prior to departure

Alex Booth at C Logistics Solutions explains: "The discharge was completed with a 100mtn SWL Gottwald mobile shore crane and due to port limitations and to reduce handling costs, we executed a direct discharge of the transformer to its low-boy. All handling equipment and the low-boy were inspected prior to discharge to ensure their safe condition as per the norms for the handling and transport of heavy and oversized cargo. Simultaneously and in coordination with the discharge, the transformer was loaded, lashed and secured to its lowboy and after revision of their lashings & securings, subsequently dispatched to the pier's storage area. The shipment was discharged without mishaps or damages."

www.clssa.net, www.freja.com



M-Star Projects share their recent Project Cargo work

M-Star Projects are pleased to share some of their daily work in the gallery below moving project cargo by flat top, open top, MAFI and breakbulk with container lines.

M-Star are experts in moving project cargo from Europe to various worldwide destinations including crosstrades. The photos feature the below examples:

- A tank unit plus parts imported at Rotterdam in the Netherlands by bulk and flat container as well as inland transport by barge to Germany. The unit measured 13.050 x 5.595 x 6.200m and weighed 20tns (photographed right).
- Bulk crane parts from the Netherlands to door delivery in Kapolei (Hawaii) using flat containers and MAFI trailers.
- Steel plates measuring 12.00 x 3.05m using 40ft flat containers from Rotterdam to various Middle East destinations.
- A 42tn reel with 4.6m diameter from Jebel Ali in the UAE as a bulkload on a container vessel.
- A 19.6tn reel with 3.59m diameter by flat container.



M-Star Projects handle transport of Exhaust Gas Silencers

M-Star Projects have recently handled the transport of 9 units of exhaust gas silencers as photographed.

The 9 pieces each measured 20.00 x 2.80 x 3.00 and weighed 14tns. Their origin was in Germany and they were shipped to Sohar, Oman.

M-Star's scope of work included:

- Transport by Extended Deeploaders
- Handling & Storage at M-Star Warehouse
- Delivery & Handling onto MAFI Trailers
- Shipment from Antwerp Port to Sohar Port

www.mstarfreight.com



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Strong local knowledge at Hansa Meyer in Brazil

We are pleased to report Hansa Meyer Global Transportes Internacionais Ltda are new members in Brazil. With offices in Curitiba, Belo Horizonte and Sao Paulo, the company are experts in project and heavy cargo and were recommended by current PCN members. They are specialists in the oil & gas, power & energy, cement, mining, infrastructure, construction and manufacturing sectors.

"Our strength is based on local presence, resulting in an extensive know-how of infrastructure and on-site requirements as well as the technical challenges of project cargo handling and transportation. Every project has its specific challenges and our specialists fully investigate the particular requirements for each one."

Please visit the online story for some videos showing some interesting projects handled by Hansa Meyer Brazil and download a presentation showing case studies of their recent project experience.

- Transport of Dry Stack Filter
- Direct Ship-to-Truck Discharge of 2 Heavy Transformers
- Port-to-Port Shipping Solutions & Transshipment from Barge to Ship of 110 Heavy Machines
- Shipping of 2 Heavy Transformers - Loaded using Floating Crane
- Shipping including Transshipment Operation from River Barge to Vessel of 13 Construction Machinery Units

www.hansameyer.com

Mining

Order from	FLSmidth MVT GmbH
Origin	Guangzhou, China
POD	Tubarão, Brazil
Cargo Nature	2 x Ship loader
Volume	15.000 FRT 1.880 ton per set
Time of execution	2008

FLSMIDTH

Hansa Meyer Global



Project Description

- The main units had 19.50 x 16.30 x 21.20 m with 1.880 ton unit weight, and were loaded by the vessel cranes after dismantling of the counterweights.
- For the midstream loading operations from about 40 km down the Pearl River towards Hong Kong some 800 ton shackles and tailor-made grummers have been used.
- Discharging at Tubarão arranged by means of the vessel's own gear.





We are pleased to approve PT. GAP Logistics as new members in Indonesia. Established in the year 2000, the company are almost 20 years old with a head office and warehousing facilities in Jakarta and branch offices in Semarang, Surabaya and Bali.

"Since 2000, PT. GAP Logistics has been providing a comprehensive range of integrated project cargo transportation and logistics services to meet specific domestic and international requirements. Our service network covers the whole of the Indonesia Region from main ports to out ports. We have our own 8,000m² warehouse, 36 of our own trailers and our qualified team are experts in project cargo, heavy lift, shipping, chartering, breakbulk, trucking, barges and customs clearance."

"We are very happy to be joining PCN as it is a strong network of specialised members to mutually develop business with."

Please see above photos showing some recent and varied project cargo and heavy lift work handled by PT. GAP Logistics and download their company presentations from the online story.

www.gaplogistics.com

20 years of experience at PT. GAP Logistics in Indonesia



TEL handles projects of Marine Scrubbers

Chinese members, Topline Express Logistics (TEL) have recently handled several shipments of marine scrubbers.

Jenny Zhao at TEL explains: "As the International Maritime Organization (IMO) requires that the sulphur content of fuel used by ships worldwide should not exceed 0.5% from 2020, some ship owners have chosen to install desulfurization systems on ships according to this regulation."

"From May of 2019, TEL has been entrusted to arrange four projects of marine scrubbers. The project cargo, including special containers and breakbulk, were shipped from Nhava Sheva in

India to Shanghai Port in China on container vessels. After customs clearance, unloading and loading, we transported the cargo to the shipyard consignees on barges and trailers."

"We negotiate with ship owners, terminals and consignees in advance to ensure smooth cooperation and on-time delivery. Our good relationship with the port enabled us to berth in preference, and also appropriately store the breakbulk in port when a typhoon hit Shanghai."

www.tel-group.com

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Fundraising

PCN recognises the importance of actively contributing to charitable causes and that a small effort from each Member can make a big impact to those in need. Obviously, there is no obligation for any Member to take part in the fundraising. We simply want to present the opportunity for those who want to participate.

“Every year our Members raise funds for charity and it is important that we carefully select the recipient each year as we really want our money to make a difference. We are aware that many agencies and projects survive through charitable donations and they can’t help others without people helping them.” Rachel Crawford FCILT, PCN President/CEO



Sentebale’s website says:

“We help the most vulnerable children in Lesotho and Botswana get the support they need to lead healthy and productive lives. Sentebale works with local grassroots organisations to help these children – the victims of extreme poverty and the HIV/AIDS epidemic. Together, we’re making a big difference to these children’s lives. We can do even more with your help.”

2019: SENTEBALE, SUPPORTING YOUNG PEOPLE AFFECTED BY HIV

As PCN’s 9th Annual Summit will take place from 17-19 November 2019 at the Grand Palm Resort in Botswana, we have chosen to support Sentebale, a charity founded in 2006 by Prince Harry and Prince Seeiso, to support children and young people affected by HIV in southern Africa.

Sentebale’s flagship programme takes the form of monthly Saturday clubs and residential weeklong camps, which help children to accept their HIV status amongst peers in safe environment, addressing their mental health and wellbeing, improving their adherence to medication and allowing them to lead healthy, happy lives.

In 2017, Sentebale launched its Let Youth Lead

advocacy programme, aimed at encouraging all youth in sub-Saharan Africa to know and manage their HIV status by 2020.

The charity also provides vulnerable children throughout Lesotho with bursaries to enable them to achieve their secondary education, and grants to community-led organisations caring for the needs of orphans and vulnerable children.



Previous Years



2018: EDPD Project

Members at our 2018 Annual Meeting, in Costa Rica, raised over \$4000 for local grassroots Type 1 Diabetes charity, EDPD. Funds went towards printing education booklets, a Youth Diabetes Camp and expanding projects at healthcare centres.



2017: Rescue at Sea Appeal

Members at our 2017 Annual Meeting raised \$4595, for the Rescue at Sea Appeal, run by Save the Children, and the donation helped towards working with child refugees around the world, from Lebanon to Jordan, Greece to Finland. Keeping children warm by providing food, water, clothing, blankets, tents & heating.



2016: Tanzania Diabetes Ass.

The Tanzania Diabetes Association (TDA) Received \$3225 from PCN Members. The TDA headquarters is based at Muhimbili National Hospital, Dar es Salaam and supports 30 Type 1 Diabetes clinics throughout the country. Statistics showed there were 1,700 children and adolescents registered in the Regional & District clinics.



2016: The Dream Trust

PCN President/C.E.O., Rachel Crawford, together with her two friends, Jane and Tania raised over \$5000 for The Dream Trust by abseiling 100 metres down the Spinnaker Tower in Portsmouth, UK. The Dream Trust provides life-saving insulin to poor children. It costs GB £200 to pay for insulin, that keeps a child alive for 1 year.



2015: Médecins Sans Frontières

Members at our 2015 Annual Meeting raised US \$3420 for Médecins Sans Frontières/Doctors Without Borders. MSF exists to save lives by providing medical aid where it is needed most: in armed conflicts, epidemics, famines and natural disasters. These situations call for a rapid response with specialised medical and logistical help.



2014: The Dream Trust (India)

Members at our 2014 Annual Meeting raised \$14,755 for The Dream Trust in India. The Dream Trust help poor children with Type 1 Diabetes. This charity was chosen as it is close to the heart of PCN Chairwoman, Rachel Crawford, who’s youngest son, George was diagnosed with Type 1 Diabetes at 9 years old, in October 2010.



Al Bader Shipping expertly handles 3 Crawler Cranes

Members in Kuwait, Al Bader Shipping Company (ABSC) recently showed their expertise as a reliable project handler in the country by managing a challenging but successful export ocean shipment of three crawler cranes and their parts to Singapore.

- 1 x Kobelco Crawler Crane (CKE600)
- 2 x Hitachi Crawler Cranes (SCX700)

Despite the large dimensions of the cargo and an aggregate weight of 120tns, the experienced project cargo specialist team at Al Bader Shipping engaged in a detailed survey of the cargo at site, proposed different logistics solutions to the customer, planned for the best fit solutions and executed the transportation of the three cranes within a week. The week was inclusive of all custom formalities, transportation of the cranes from the site to the port on low-bed trailers and cross-stuffing to MAFI trailers to move them on to a RORO vessel before sailing to Singapore.

The Business & Projects Development Division of Al Bader Shipping was responsible for the entire project movement and explain that due to the weather conditions not being favourable, the loading took slightly longer than usual but it didn't hamper their determination to keep going, ensuring that the cargo was on-board and that the vessel sailed as per the schedule.

"We are looking forward to assisting our PCN partners on any project cargo or heavy lift requirements from Kuwait to anywhere in the world and vice versa."



Al Bader delivers professional solutions for delicate project

Al Bader Shipping (members in Kuwait) have recently handled a delicate cargo shipment, delivering high-standard, professional logistics solutions and close cooperation on a cross trade project across three countries.

Salom Philip Abraham of the Business & Projects Development Division explains: "This project came with a high level of urgency which required careful handling and coordination for the smooth delivery of the cargo across multiple destinations. After carefully reviewing the provided information, Al Bader Shipping offered a complete turn-key solution with a hands-on approach right from the factory, managing complete planning, route studies, transportation, permissions, import and export customs clearance, storage, re-packing and exporting.

The cargo was construction models, master plans and section plans which were built for a new project to be started in Kuwait. Weighing 1,280kg and being fragile and perishable in nature, they needed to be in a temperature-controlled environment during transport, transit and storage. The project execution was carried out over two months till they reached their final destination."

The models were displayed at the RECON 2019 exhibition in Dubai on October 28th, 29th & 30th and the MAPIC 2019 exhibition in France on November 13th, 14th and 15th. Al Bader assured and delivered maximum customer assistance and satisfaction with cost effective and tailor-made transport solutions for the exhibition models to be transported, unpacked, set up and repacked at each destination: UK – Dubai – France and finally to Kuwait.

www.absckwi.com



Exhibition Collaborations

secured every month

PCN proudly collaborate with many of the world's leading exhibitions including events in the oil and gas, construction, power and energy sectors. You can view all our current collaborations on our Endorsed Exhibitions page.



Livo executes road transportation of Diesel Locomotive

The Livo Logistics Czech Republic team have recently executed the road transportation of a 42tn diesel locomotive.

The locomotive measures 9.5 x 3.0 x 4.1m and was moved from Novi Sad in Serbia to Pardubice in the Czech Republic.

www.livologistics.com



UF Logistics with delivery of Steel Sheets in Coils

Recently, UF Logistics (members in Pakistan) handled the customs clearance and project cargo transportation of prime hot rolled alloy steel sheets in coils as photographed.

The shipment had a total weight of 112.23mtns. As usual, UF provided a scope of services that covered the logistics chain from customs clearance at Karachi Port up to the final delivery at the client's door, organising the safe and cost-efficient transportation to the entire satisfaction of their client. The operations took a total of 8 days (3 in customs clearance and 4 in transport) covering a road distance of 1,225km (761mi).

www.ufgroup.pk



Souvenir Brochure from our 2019 Annual Summit in Botswana

To celebrate such a fantastic event, we are pleased to present a Souvenir Brochure of our recent 2019 Annual Summit in Botswana!

The 10-page brochure is packed full of content including a review of the event, photos and award recipients and a full list of attendees for your reference.

Please keep the communication going with the people you met!



GRUBER Logistics arranges seaworthy packaging & FOB delivery

GRUBER Logistics (PAO) GmbH in Bremen recently arranged the seaworthy packaging and FOB delivery of a large unit for a woodworking plant as photographed.

The net dimensions of the unit were 14.45 x 3.58 x 3.65m with a net weight of 36tn.

After packaging, the dimensions were 14.60 x 3.95 x 3.98m with a gross weight of 44tn.

GRUBER completed the seaworthy packaging at the manufacturer's location and the transport was done using a special low-bed trailer to Bremerhaven for shipment on a 60' MAFI with a K-Line RORO vessel to Japan.

Ramona Duckstein at GRUBER comments: "A great challenge was to keep the total height of the case under 4m as that was the maximum which K-Line was able to accept."

www.gruber-logistics.com

Fortune International manages unique loading like Tetris!

Italian members, Fortune International Transport have recently managed some unique loading!



Managing Director at Fortune, Paolo Federici says: "Do you know Tetris? Well, in the shipping world, Tetris is played with containers when preparing a stowage plan. We mainly load breakbulk ships but in this case, we have filled a ship's hold with very particular construction beams stuffed like Tetris!

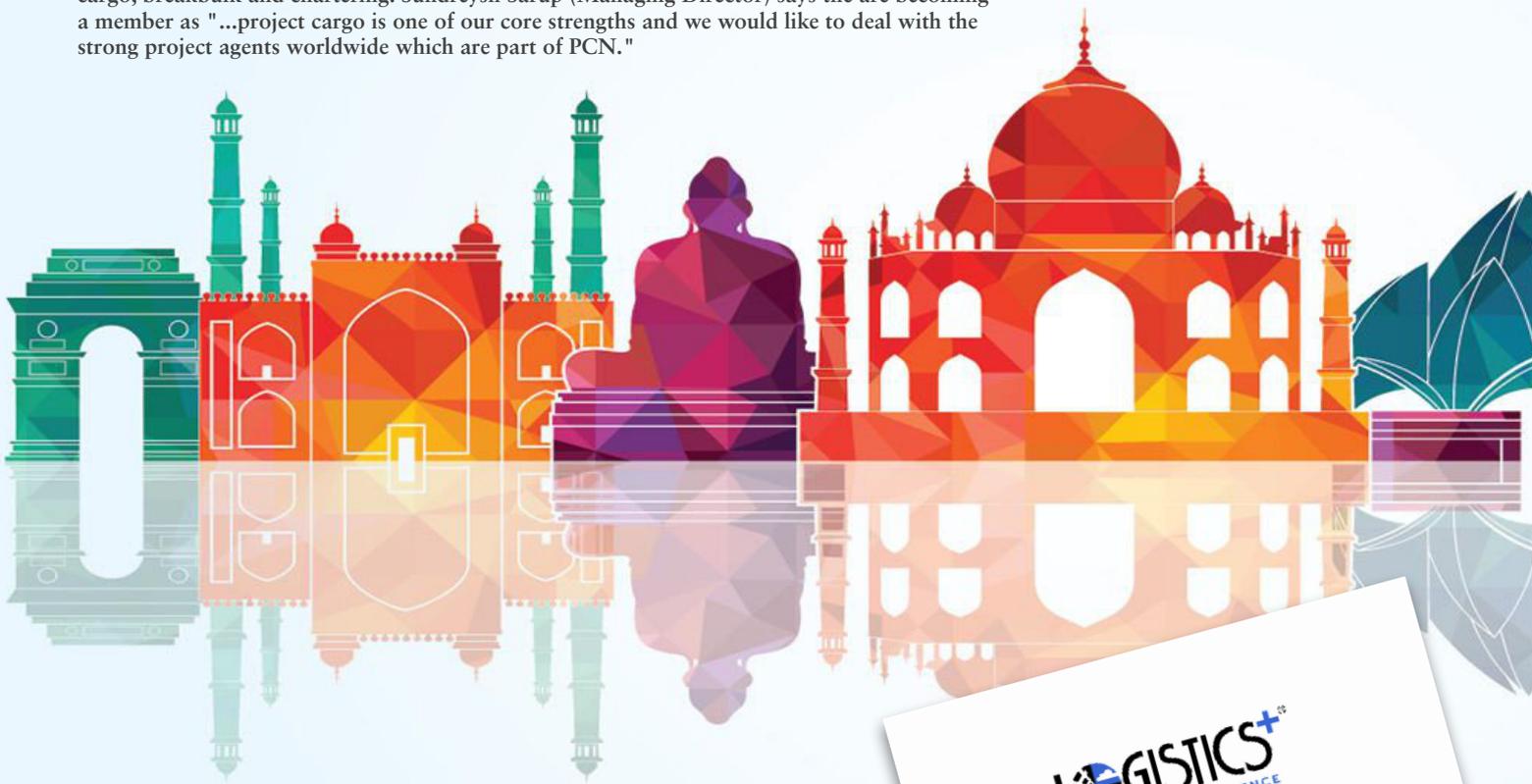
This is just a trial order and if everything goes well (and we do not foresee any issues as we are lucky, starting from our name - Fortune!), this will be the first shipment in a long series.

2020 promises to be good! Be optimistic and remember... 'all you need is Fortune!'

www.fortuneitaly.it

Project Cargo is a core strength of Logistics Plus India

We are pleased to introduce Logistics Plus India Pvt Ltd as new members! With a network of offices across the country, they are ideally equipped and experts in project and OOG cargo, breakbulk and chartering. Sundreysh Sarup (Managing Director) says they are becoming a member as "...project cargo is one of our core strengths and we would like to deal with the strong project agents worldwide which are part of PCN."



Sundreysh continues: "Logistics Plus India has 18 years of experience in the country with numerous offices across India including New Delhi, Bengaluru, Chennai, Jalandhar, Ludhiana and Mumbai. Our people put the 'plus' in Logistics Plus by doing the big things and countless little things properly ensuring complete customer satisfaction and success."

"Logistics Plus is a leading manager of project cargo logistics services, managing projects from start-to-finish and everything in between. Our logistics plans are carefully customised for unique project needs – from a comprehensive, pre-shipment evaluation of potential risks, costs and delivery schedules, to route and port surveys, coordination of proper packaging of components, required documentation handling and transportation mode analysis. Every shipment is coordinated with tailored plans and even the most demanding projects are executed with care and precision."

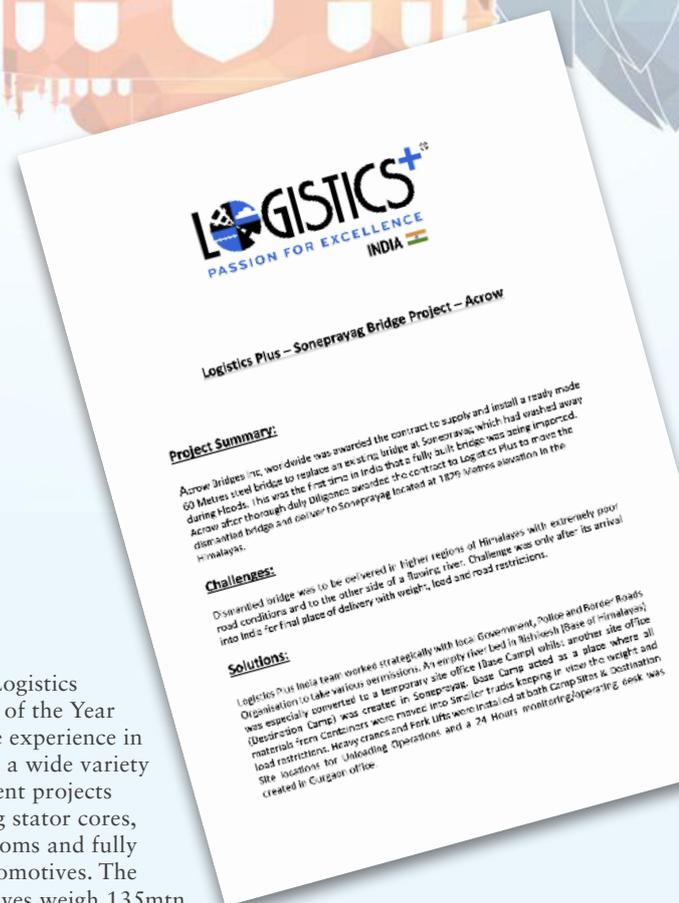
"As well as over-dimensional, heavy lift cargo and OOG transportation by ocean, ground, rail, air and intermodal, we also provide solutions for warehousing, customs, chartering, consulting, compliance, and total supply chain management."

Logistics Plus India were finalists in the recent HLPFI Awards for

Project Logistics Provider of the Year and have experience in handling a wide variety of different projects including stator cores, crane booms and fully built locomotives. The locomotives weigh 135mtn and measure 80m in length each and Logistics Plus have handled 54 of them so far, being the first time they have been imported in India.

Please visit the online story for a presentation of one of Logistics Plus India's most difficult and prestigious projects of delivering a bridge in the Himalayas. It was a very difficult delivery due to the location, weather and the extreme challenge of the road conditions. Logistics Plus India were very proud they overcame all the challenges and delivered the project before the committed time with absolute precision and no damages.

www.logisticsplus.net



LOGISTICS+
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INDIA

Logistics Plus – Soneprayag Bridge Project – Acrow

Project Summary:

Acrow Bridges Inc. was awarded the contract to supply and install a ready made 60 Metres steel bridge to replace an existing bridge at Soneprayag, which had washed away during floods. This was the first time in India that a fully built bridge was being imported. Acrow after thorough due diligence awarded the contract to Logistics Plus to move the dismantled bridge and deliver to Soneprayag located at 1875 metres elevation in the Himalayas.

Challenges:

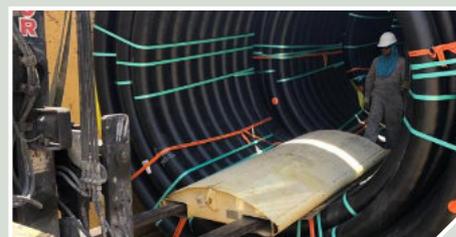
Dismantled bridge was to be delivered to higher regions of Himalayas with extremely poor road conditions and to the other side of a flowing river. Challenge was only after its arrival into India for final place of delivery with weight, load and road restrictions.

Solutions:

Logistics Plus India team worked strategically with local Government, Police and Border Roads Organisation to take various permissions. An empty river bed in Nainital (Base of Himalayas) was especially converted to a temporary site office (Base Camp) with another site office (Depot/Storage Camp) was created in Soneprayag. Base Camp acted as a place where all materials from Containers were moved into smaller trucks keeping in view the weight and load restrictions. Heavy cranes and Fork Lifts were installed at both Camp sites & Destination Site locations for Unloading operations and a 24 Hours monitoring/operating desk was created in Camp site office.



Great cooperation with Anker Logistica Colombia & LEMAN USA



Members in Colombia, Anker Logistica y Carga are very pleased with their continuing working relationship with fellow member in the USA, LEMAN.

Andrea Manrique at Anker Logistica explains: "Our company and LEMAN have been working for more than 3 years with these projects and we have developed one of the most organized and symbiotic relationships. With our great communication, we know the shippers and consignees needs and we can translate these very clearly into the logistics world in the USA and Colombia. We also have great allies like carriers, terminals and trucking companies to make their very best efforts in bringing the cargo to its final destination."

"During 2019, we have made two shipments, each with a total of 42 flexsteel coils and their accessories (as photographed above). These coils are created to be the most efficient and high-quality way to transport gas and oil for any field resources and give excellent results to scouting companies. They are for one of the most powerful and advanced projects in Colombia using high-quality products and first class technology. Once the cargo arrives at the terminal in Houston, we unload the coils for the surveyor processes to check the entire cargo status and confirm they are ready to be loaded onto the vessel. One the biggest challenges during these shipments is the fixed origin procedures to pick up the entire

cargo at the same time. The shipper is one of the biggest in the Houston area and they have more than 100 truckers waiting at the beginning of the day. Once we have fixed the vessel's arrival into port, we can load just one coil per truck so for 42 coils (we usually pick up 70 coils per shipment), it is a big task for coordination and accurate logistics processes to complete the loading.

The most frequent way to load the cargo for a more efficient destination procedure is always loading the cargo on the first vessel deck as this allows for a faster unloading process bearing in mind that Colombian terminals have very expensive charges and require short times to complete all processes. So, for every shipment, we carefully confirm that the carrier has this space on the right vessel to transport the cargo.

If the origin process were a real challenge, the destination procedures are even more unpredictable with hard conditions because Colombian terminals are not as advanced and developed for this kind of project cargo. However, with our experience, when the cargo arrives in Colombia, we smoothly coordinate with different terminals and personnel for the unloading process, as well as arranging all cranes and machinery needed to transfer the cargo to trucks while the customs processes are completed and the cargo can begin the journey to the final destination.

For this particular shipment, the cargo was delivered at origin just with four days before cut off but our partners at LEMAN made extra efforts to complete within time. They got extra time with the terminal for the cargo to arrive, make the surveyor origin processes, and load the cargo on the vessel, all almost simultaneously. Then, after the booking confirmation was confirmed for a terminal in Colombia and in the middle of transit time, we had to change the unloading port because the original destination had 5 bulk carriers trying to unload and we couldn't get the right window so we changed the destination and moved entire the logistics process so we could manage the unloading process on time. After we got the customs green light, we began to transfer the cargo to the final destination point but as the coils were bigger than the height allowed to transit on Colombian highways, we had to recalculate another route to make the delivery."

Overcoming all these situations with very good cooperation, high-quality communication and excellent customer service, Anker Logistica and LEMAN have come together to make another set of shipments for the project a complete success.

www.ankerlogistica.com
www.lemanusa.com



Parisi Grand Smooth with Project Shipment to El Salvador

Parisi Grand Smooth Logistics are pleased to share a recent shipment of a spare router for a steam turbine.

The cargo weighed 13.2tns and was loaded on a flat-rack. Shipping with Maersk Line, the POL was Yokohama in Japan with the POD at Acajutla, El Salvador.

Parisi's scope of work included organising the pick-up, loading, lashing and all other required local services.

www.pgs-log.com



Procam Logistics moves 12 units of 70.6tn Stators & Rotors

Members in India since 2012, Procam Logistics recently contributed to the world's largest Lift Irrigation Project in Kaleshwaram (Telangana) by transporting 12 units of stators & rotors with dimensions of 6.55 x 4.63 x 5.80m and weighing 70.6tn each.

Procam Logistics comment: "The scale of challenges ranged from manoeuvring these motors through several villages across a distance of over 850km and spanning three states. The planning phase of the project included a meticulous survey of the route to accommodate the cargo's width and height and obtaining all the requisite statutory clearances to ensure a safe transit. It also entailed the preparation of a Journey Management Plan with all minute details paid attention to."

A scrupulous approach enabled Procam to successfully execute this project within the committed timelines and in full compliance of all the HSE requirements.

www.procamlogistics.com

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Rachel Crawford, Founder

Exciting Relaunch of Freightbook with new Online Ratings Feature

Freightbook is enjoying an exciting relaunch with a fabulous new feature inspired by the fact that ratings are now an essential element to any online directory.

The online directory boasts additional benefits including the monthly FB Index, dedicated online news service, direct quote request leads and automatic amendments to profile pages.

Freightbook also recently launched v3.0 of their Smartphone Service at m.freightbook.net where forwarders and suppliers to the freight industry can be found quickly on mobile devices.

PCN Members are eligible for free registration. Contact wendy@freightbook.net for details.

www.freightbook.net



freightbook

LINKING TOGETHER INDEPENDENT FREIGHT FORWARDERS

A professional & knowledgeable team at Swift Freight Maroc



We are pleased to welcome Swift Freight Maroc as new members in Morocco. The company is located in Casablanca, serving all Moroccan port and airports. They are experts in breakbulk and military shipments and their Business Development Manager, Sanaâ Ben Mustapha says they are joining PCN "...to be in contact and develop business with the reliable and trustworthy agents of the network and belong to a well-recognised entity".

Sanaâ continues: "Swift Freight Maroc is an international logistics enterprise serving the shipping sector by providing a variety of services. We are specialized in heavy and bulky cargo and the diversified business of sea, road and air freight as well as traditional services including warehousing, booking, consolidation, transshipments, customs clearance, inspection, surveys, insurance and consulting. Though we are a young company, each member of Swift Cargo Maroc is professional and knowledgeable in their domain."

Swift Freight Maroc handles many project shipments for the UN and military and one of these recent shipments is photographed. Their tasks included:

- Pick-up of all cargo from the military base
- Loading on low-bed & standard trucks & providing all required equipment
- Transport to Agadir Port in Morocco
- Escorts for the cargo transportation;
- Providing mechanic assistance where needed
- Assistance in finding a vessel to load the cargo in a critical time
- Loading cargo onto vessel (by vessel hock & stevedoring equipment) & providing special equipment
- Providing material for lashing inside vessel
- Custom clearance
- Inspection & survey

An important job smoothly handled by Swift Cargo Maroc!

www.swiftcargomarc.com



Delta are looking forward to strong market growth



Delta Maritime in Greece are pleased to share details of a recent large project they have handled involving heavy process equipment shipped to Baku, Azerbaijan. The units measured 65m in length with a 5.5m diameter and weighed 200tns.

"Following years of stagnation in the area and particularly in Greece, we

are now experiencing a strong market growth driven mainly by energy and transport infrastructures! Thermal power plants, renewables, electric power networks, sub sea HV interconnectors and natural gas pipe lines to mention just a few! They affect mainly imports from the EU and Americas but also exports to the EU and third countries.

As well as the above, the exploration era is about to start up in Greece with the first oil and gas offshore explorations at RFI stage while the East Mediterranean is already a mature market with 6-9 offshore wells scheduled already for 2020!

Delta Maritime have been offering our specialized services in industrial projects for the last 15 Years across South-East Europe. Please do not hesitate to contact us on ip@delta-maritime.net for any inquiries you may have."

www.delta-maritime.net

Europe Cargo with 6930kg Airfreight Shipment to Qingdao

Belgian members, Europe Cargo have handled a 6,930kg airfreight shipment to Qingdao.

They received the order to move the cargo by air from a Rotterdam warehouse to Qingdao Airport. After collection in Rotterdam and transport by truck to Liege Airport, the cargo was built up for the flight before loading and securing on board the airplane.

The flight departed from Liege Airport (LGG) to Moscow Airport (SVO) in transit before flying to Zhengzhou Airport (CGO) a day later. At Zhengzhou Airport, it was loaded to trucks and delivered to the final destination in Qingdao.

www.europecargo.be

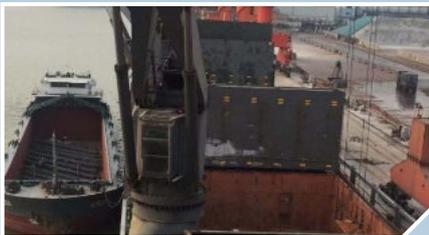


www.cargoconnections.net



15 years after starting her first company (Universal Freight Organisation) and to complete her trio of networks, Rachel Crawford launched **Cargo Connections**, a general cargo network offering a Restricted Representation policy.

The organisation now contains over 100 Members and our 5th Annual Assembly will take place in Thailand from 8-10 March 2020.



Eversail Logistics handling Steel Billets in China

Eversail Logistics (members in China) have handled a breakbulk shipment of steel billets shipped from Gangavaram Port, India.

Director at Eversail Logistics, Michael Chen explains: "M.V. Ru Yui arrived at Huangpu New Port with 15,432tns of prime steel billets (each measuring 12m in length) in 7,230 bundles. Our customer service team liaised with the wharf and ship agent in advance to organize the discharging procedure, custom clearance and distribution. The main challenge was due to an extremely

tight delivery schedule."

"Immediately after the arrival of the vessel, 3,745tns of the cargo was transhipped by barges directly to the end users while the rest was discharged and stowed in the terminal yard for onward distribution. The discharging was completed seamlessly within 48 hours which was initially expected to be 60 hours. This was the first lot of a year round contract with a total volume of 200,000tns."

Accomplishing the great deal of work with accuracy and efficiency, Eversail Logistics were bombarded with a tremendous

number of compliments as a result of their outstanding services for their valued customer, one of the Fortune 500 companies. The director of the customer was delighted by the efforts, writing: "I appreciate your professionalism very much. it was a great success and we are confident that the ongoing shipments will be delivered to our customers with punctuality and peace of mind. Eversail has trustworthy staff, they are easy to communicate with, persistent and teamworking".

www.eversail.com.cn



Ramps Logistics extend membership to Guyana & Suriname

We are pleased to announce Ramps Logistics are new members in Guyana and Suriname. The company will be well-known to the PCN family as they have been valued and active members in Trinidad & Tobago since 2013.

Dale Lutchman (Regional Business Development Director) says: "Ramps is a leading provider of project cargo, freight forwarding and supply chain management services. For over 30 years we have been

offering transportation and logistics solutions and we understand what specific industries require regarding heavy and oversized cargo and project shipments."

"At Ramps, we have a specific project cargo team called the 'Get it Done' team. They organize shipments that require heavy-lifting, complex cargo movements, full equipment for specialized projects and smoothly coordinate ocean, inland, air freight and custom brokerage."

The PCN Head Office are very pleased to have Ramp Logistics extend their membership to Guyana and Suriname!

Please visit the online story to download a presentation showing some recent projects handled by Ramps Logistics including the photographed pipe shipment (505 massive pipes across 3 vessels for an offshore Guyana project).

www.rampslogistics.com





Two milestone moments at Origin Logistics in Turkey

Origin Logistics are pleased to report they have been selected as one of the 'Top 100 Fastest Growing Companies in Turkey'.

Turkey's Top 100 Fastest Growing Companies were identified in collaboration with TEPAV (The Economic Policy Research Foundation of Turkey) and TOBB (the Union of Chambers and Commodity Exchanges of Turkey) and Origin Logistics took their well-earned place in the list.

Mustafa Varank (Industry and Technology Minister) and Ruhsar Pekcan (Trade Minister) presented the reward at the ceremony in Samsun as photographed in the gallery below. Origin Logistics was represented by Ankara Branch Manager, Gencay T. Kuru and Operations Specialist, Ali R. Isleyen, who are the oldest employees in the company. Gencay started his career as an intern at a well known liner shipping company where he met Origin Logistics Managing Director, Yüksel Kahraman. He has been with Origin Logistics since the establishment of the company, along with Ali, and is now running one of their main branches.

Metin Elmas at Origin also comments: "Another proud moment has also come recently as we have achieved a lot in a short time and reached 5,000 TEUs per month exported from Turkey. We would like to thank to all of our customers and partners for their support!"

www.originlog.com



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Beijing

10th Anniversary Annual Summit

22-24 November 2020

We are delighted to announce that next year's meeting will be held from 22-24 November 2020 at the InterContinental Beijing Sanlitun, just 22 km from the international airport and with the best of Beijing's western-style dining, bars and nightlife literally on its doorstep.

We have an exciting schedule planned with an optional tour on Sunday morning to the Mutianyu Great Wall, which has breath-taking scenery but less tourists – perfect! Once there you can take a ride in a cable car, chairlift or toboggan. We will arrive back at the hotel at 13:00 so that you can have lunch at your leisure.

Sunday 22 November 2020

07:30 – 13:00 Mutianyu Great Wall Tour
16:50 – 21.30 Golden Mask Show & Dinner

Monday 23 November 2020

09:30 – 17:00 1-2-1 Meetings
19:00 – 22:00 Gala Dinner with Band

Tuesday 24 November 2020

09:30 – 17:00 1-2-1 Meetings



We will all meet at 16:45 on Sunday and leave the hotel together to watch the famous Golden Mask Dynasty Show from the best seats in the theatre. Then we will go to Si Ji Min Fu, a highly acclaimed Peking duck restaurant.

On Monday, we will open the meeting doors at 09:00 for a prompt 09:30 start. Our 1-2-1 meetings provide an opportunity to review current and upcoming government and private projects in the manufacturing, oil and gas, infrastructure, construction, power and energy sectors among others.



On Monday evening, we will regroup at 19:00 for a fantastic Gala Dinner with a live band and will hold our 2020 Award Ceremony. We will enjoy a Chinese/Western buffet dinner with an open bar of wine, beer, orange juice and soft drinks. We look forward to celebrating our organisation's 10th Anniversary (PCN was born on 3 August 2010) with our valued Members.



MGL Cargo Services attend CMA CGM event in Egypt

Egyptian members, MGL Cargo Services recently attended the exclusive welcoming Gala Dinner ceremony of Mr. Rodolphe Saada, Chairman & CEO of CMA CGM Group, visiting Egypt and meeting CMA CGM Egypt partners and main clients.

Mr. Rodolphe Saada explained the new CMA features and expansion plans in Egypt and the region. MGL comment they were very pleased to be invited to the event!

MGL Cargo Services have been strong and enthusiastic PCN members since 2014.



MGL Cargo Services deliver Production Line in Egypt

MGL are pleased to share the recent successful delivery of a new production line.

The complete new production line (8 x 40'HC) was delivered to a new factory in Egypt and MGL's scope of work included:

- Customs clearance at Alexandria Port
- Trucking

- Offloading from the trucks
- Installation of each unit in its place

The sensitive operation took 14 hours until all the units were properly installed.

MGL Cargo Services have been active PCN members in Egypt since 2014.

www.mglcargo.com

Star Shipping News...



Star Shipping deliver 400tn Crawler Crane in Pakistan

Star Shipping Pakistan gladly presents another professional achievement with the transportation and delivery of a 400tn mechanical crawler crane in the country.

They were given the task to move the dismantled crane on low-bed and flat-bed trailers from the Gharo Wind Power Project site to the Thar Coal Power Project site.

The total freight tons of the crane was approximately 1,800ftn and it took around 30 trailers to deliver the crane from the loading point to the final destination in a safe & sound condition.

Muhammad Kamran (Director of Projects at Star Shipping Pakistan) says: "The weather remained pleasant and stable, causing no hindrance during the whole operation which ran completely smoothly, on time and with no issues."

"Such successful achievements build a positive momentum for our organization to not only get the leading position in the national transportation industry, but it also enhances our professionalism and international market approach."

www.starship.com.pk



Star Shipping Pakistan with Re-Export shipment to China

Star Shipping (members in Pakistan) have delivered a 6,400ftn re-export shipment from Port Qasim to Shanghai Port, China.

The shipment had to be urgently delivered within the given time frame and prior to the arrival of the vessel making the project a top priority.

Director of Projects at Star Shipping Pakistan, Mr. Muhammad Kamran says: "There were a few challenges during the delivery of the cargo due to traffic, lead times and a high frequency of cargo handling at the discharging port. Moreover, as the CPEC Phase II has been initiated and many project are commenced with full potential, it has become hard for transporters to reserve equipment idle for upcoming shipments.

"By the grace of almighty, the shipment was successfully delivered in sound condition and within the given time frame"



Polaris completes delivery of Construction Equipment to Sharjah

The projects division at Polaris Shipping Agencies (members in the UAE) recently completed the door delivery of approximately 2,000mt (7,200cbm) of project cargo consisting of construction equipment from Port Mazatlan in Mexico to Hamriyah Yard, Sharjah.

The shipment arrived on MV. BBC California and Polaris had full control of the operation and completed to the full satisfaction of the receivers. The Polaris project team closely coordinated with the port authorities to ensure that all formalities were completed prior to the vessel's arrival to ensure the direct receiving of the entire units directly on to their positioned trailers 'under hook' to avoid multiple handling.

The Polaris operation team at the receiver's site also ensured that the discharge of the units from their trailers was coordinated safely and on time to ensure that the vessel was fed with enough returning empty trailers to receive more units as fast as the vessel could discharge.

"Polaris Shipping Agencies have been in business since 1992 and is a leading agency and project logistics company in the UAE, offering diversified services to an established and global customer base. Polaris represents several reputed European heavy lift carriers as port agents in the Middle East and Persian Gulf ports, giving our partners and customers the convenience of dealing with a single point of contact. The experienced project team at Polaris offer dedicated account management and listen to each client's needs and requirements carefully for tailor-made solutions. If you would like to find out more about our services, please contact Mr. Rajesh Damodaran (BDM) on rajesh@polarisdubai.com, + 971 4 8832586."

www.polarisdubai.com

Wilhelmsen UAE Handle FRP shipment to Bangladesh



The Wilhelmsen UAE Ocean Desk recently arranged the shipment of 2 FRP (fiberglass) boat hulls (Duretti 75) from Jebel Ali to Chittagong in Bangladesh as photographed.

Sanju Manayani at Wilhelmsen explains: "Since there was a letter of credit involved, the charterers had to ship the two units before a certain date. They were promptly fixed on the heavy-lift vessel, M/V Annemieke, before the required deadline. At the POD, the cargo was smoothly discharged onto the barge of the consignee all within the required transit time."

"Based on connectivity and ease of doing business Jebel Ali is a major port where we offer a full scope solutions of customs clearance, documentation and ocean transportation to onward locations. No matter what your cargo is, you can entrust us with logistics needs."

www.wilhelmsen.com



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Located at the heart of Monrovia: AP Logistics in Liberia

We are pleased to announce AP Logistics Inc are new members in Liberia! Located in the heart of the country's capital, Monrovia, and registered with FIATA, the company are well experienced in project cargo and logistics services in West Africa. Mr. Dijith Sudhakaran (C&F Manager) says they are joining our network "...to increase the visibility of our company as we feel belonging to PCN will keep our company in the limelight. We strongly believe that belonging to PCN will make us feel the power of unity and the nature of the network will bring close bonding between the members of the group. We also believe that PCN member companies are highly talented project professionals which can be utilised to create win-win situations. It is always challenging to do business against multinational companies, however, by being part of a qualified logistics network, we are eligible to defeat such competition."

Dijith continues: "AP Logistics is a reputed company in logistics and freight forwarding services, offering risk-free solutions at an affordable rate. We have great ability in project cargo and bulk services by multimodal transportation methods including ocean, road and air. We help design, implement and develop logistics programs to meet exact requirements."

"We know about industry standards and our dedicated team of experts is committed to offering the best tailored solutions. Throughout our many years of experience, we strongly believe in teamwork as the best way to deliver high quality results. In our daily work, we encourage diversity, creativity with ongoing processes, improvements and empowering in logistics chain solutions. We also fully consider recent technology and trends so we offer innovative solutions that ensure high-quality standards and meet the demands of the changing times to help simplify even the most complicated project."

The above photo shows some OOG cargo handled by AP Logistics as part of materials for a port expansion. There are also photos in the gallery below of a power project handled by AP Logistics made up of transformers, electrical materials, cables, poles and accessories moved from the port to various project sites, where they successfully and safely provided all logistics services from start to finish.

www.aplogistics.org



BATI Ships Fire Fighting Vehicles from Turkey to the Maldives

BATI Shipping & Trading have successfully and safely shipped fire fighting vehicles from Turkey to the Maldives.

The 45tn vehicles can store up to 18,000ltr of water and can put out a fire in seconds.

The BATI Project Team executed the project from Derince Port in Turkey to Sri Lanka by RORO where they were transhipped to a breakbulk vessel before the onward journey to deliver the trucks at Male Port in the Maldives.

www.batigroup.com.tr



Gulf Agency Services discharge another Runner Turbine

Gulf Agency Services are pleased to share the above photo of a runner turbine discharged in Djibouti.

The runner turbine weighs 127.968mtn and arrived in Djibouti from Marseille Fos Port in France aboard the vessel, Panthera J for Ethiopian Electrical Power.

The vessel agency and coordination in Djibouti for discharging, unlashng, delivery transfer to the storage area & landing was carried out by Gulf Agency Services.

www.gulfagency.com



C.H. Robinson meets challenge to deliver large Wind Turbines

C.H. Robinson Project Logistics recently assisted a valued customer with transporting 33 large wind turbines from a distribution yard in Garden City, Kansas, to a new windfarm located near Kintyre, North Dakota. Their expert wind team worked tirelessly to organise the 680mi (1,100km) journey which required over 260 truckloads utilising 56 specialised trailers.

7 of the 33 wind turbines, including 3 blades, 3 tower sections, 1 machine head and 1 hub, were delivered as quickly as possible, with the additional 26 turbines delivered later. The project totalled 74,408cbm (6,531.2mtn) of cargo with the largest piece transported being the blade which measured a huge 50.20 x 2.92 x 3.64m.

More than 50 private police escorts were required to transport the OOG cargo (as per various state permit regulations) with 2 of C.H. Robinson's experienced project logistics experts, acting as an extension of their customer's team, present onsite to manage and oversee the aggressive delivery schedule to ensure the success of this enormous project.



C.H. Robinson delivers despite facing several obstacles

The team of experts at C.H. Robinson Project Logistics recently overcame several challenges to move two large debarking drum pieces. Together, the drums weighed 122.19mtn and they faced a challenging schedule as first, the shipper delayed the pickup by two weeks for welding and painting and then, because of the rescheduled pickup date, they faced the added challenge of hurricane Dorian's arrival.

The cargo was to be moved from Clearwater FL to Grayling MI and once the pickup was finally underway, the first drum was successfully loaded, transported, and delivered in six days. The planning and delivery of the second piece, which was 11.5 x 3.9 x 3.9m, did not go quite as smoothly as explained by C.H. Robinson:

"The loading went well thanks to the onsite representation from C.H. Robinson during the process. Then, the first challenge arose; Due to the delayed pickup date, the project logistics team faced new construction in Michigan that required updated transportation routes and accordingly, different permits. Due to the processing time, it was unclear if the permits would be available before the drum reached the border. Transportation of the drum started off well, but in North Carolina, the brake booster bracket on the trailer broke as it was traveling up a mountain. Thanks to quick planning and clear communication, C.H. Robinson arranged a welder to the trailer's location within 30 minutes to assess the damage. Ultimately, the team needed to secure a push truck for the remainder of the trip, which also required additional permits. The breakdown caused a three-day delay but by the time the trailer reached the Michigan border, the revised permits due to construction routes had arrived and did not delay the load any further and the second drum successfully arrived without further complications."

Due to C.H. Robinson's quick but careful planning in the face of delays and transportation challenges, the customer was able to understand the benefit of working with a provider that can reliably meet their logistics services and technology needs, today and in the future. There are already ongoing conversations about more projects that C.H. Robinson can help them with.

www.chrprojectlogistics.com



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CSS Bahrain offers integrated Project Forwarding solutions

Consolidated Shipping Services W.L.L. (CSS) are new members in Bahrain! The company are 20 years old and come recommended as reliable project cargo experts by current PCN members. They are FIATA registered and offer a full range of project cargo forwarding services focussed on the oil & gas, power & energy, construction, yacht & marine, automotive and manufacturing sectors as well as any heavy equipment and industrial packing & lashing. Executive Director at CSS Bahrain, Mr. Narayan Tagore says they are joining PCN "...to add our strength to the network and also to partner with the specialised members to further promote and develop our project business."

Narayan continues: "Located in the heart of Manama, the capital city of Bahrain, Consolidated Shipping Services has become a force to reckon with! A CFS facility within the Bahrain Logistics Zone, located near the Khalifa Bin Salman Port, has ensured the successful handling of ocean freight containers coming in from various ports of the world. CSS Bahrain has also been maintaining an excellent relationship with the leading carriers, vendors and other operators, thereby ensuring competitive rates and services to its valued partners and clients."

"As one of the market leaders in project freight management, CSS Bahrain offers integrated, turnkey project forwarding solutions. With highly experienced project professionals, CSS Bahrain understands the requirements of individual projects and can tailor our services to seamlessly integrate into the requirements. Our projects division is a proven success in the Middle East, providing end-to-end solutions and experts in the global energy business."

Please click below to download a presentation from CSS Bahrain featuring some recent project case studies and showing their operations and capabilities.

www.cssbahrain.com

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