

ISSUE 82

MARCH 2024

eMAGAZINE



PROJECT CARGO NETWORK MONTHLY NEWS

ABOUT PCN

Since 2010, PCN has provided heavy lift and project cargo specialists access to a global network of agents who can handle their shipments, whilst working under strict Membership Rules. Our friendly and professional ISO 9001 & ISO 14001 organisation comprises of 360+ companies in 125+ countries. Click here for more information

MEETING HUB

We have invested in a bespoke Meeting Hub where our Members can connect virtually using the platforms that have now become an essential part of daily life including Zoom, Google Meet, Skype, and WhatsApp. See our video library for more details.

Publisher: Project Cargo Network
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Online Training: pcntraining.com
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Cover: EZ Link Deliver Breakbulk Vehicle Shipment from Japan to Taiwan

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Welcome to our monthly eMagazine, an official PCN publication which includes articles on Member's projects, the latest companies to join, reminders of membership tools and official updates.

Distributed to both our internal readership of 10,000+ staff worldwide and also accessible to the 5000+ visitors per month to our website. We also invite external companies to subscribe and currently over 500 industry executives engaged in energy, construction, shipping, and ancillary industries have asked to regularly receive a copy. Please feel free to subscribe and each issue will be delivered straight to your inbox.

To see the latest news, please see the News section of our website.

We are delighted by our continued strong growth - scan the QR code to see our impressive association which has a global reach of over 125 countries. However, we are more impressed with the amount of business and projects that our members collaborate on. It is why we exist! We can't wait to see our friendly and professional global family at our 13th Annual Summit from 6-8 October in Cyprus - see back page.

Enjoy this issue.

Rachel Crawford FCILT
PCN President/C.E.O.



The PCN Team
From left: Tom, Judith,
George, Rachel, Emily,
Wendy, Sam



Rachel is supported at the PCN Head Office by a strong group of talented individuals drawn from a variety of transport and media backgrounds, all of whom very much contribute to the success of our organisations.

MEMBER SUPPORT

Judith manages the network on a day-to-day basis, assisted by Wendy. Together they ensure that all systems are up-to-date and are the first stop for any Member queries. In addition, Wendy secures collaborations with the **world's top industry exhibitions**.

RECRUITMENT

Sam manages membership recruitment, selecting companies who will become active Members. His current aim is to expand our global coverage filling our **vacant territories** and emerging markets.

NEWS DESK

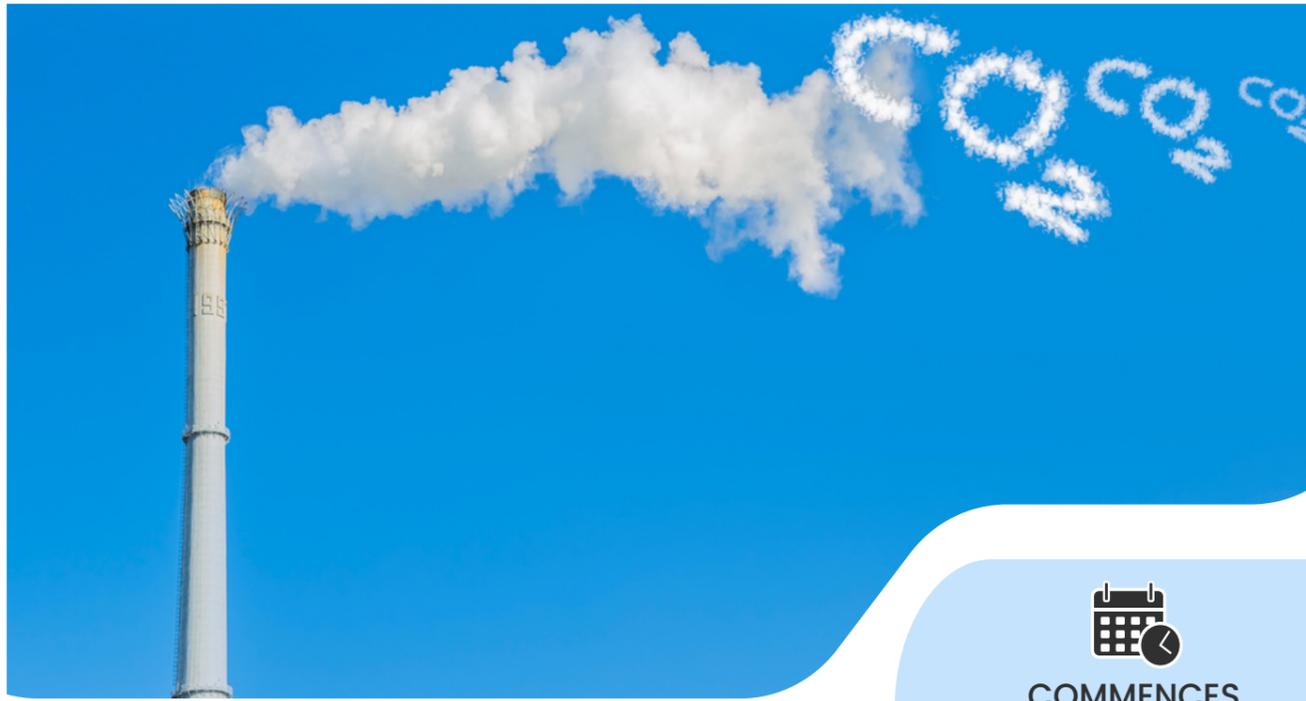
Tom runs our **News Desk**, publishing **online articles** and managing the **PCN Blog**, supported by Sam who manages the company's social media including **X** and **LinkedIn**.

PUBLICATIONS

George is responsible for the production of our colourful **eMagazines** (packed with Members news!) and all brochures, marketing and sales material available to Members.

EVENTS

Emily organises and supports Rachel at our **Network Meetings** from sourcing locations to managing the registration process.



COMMENCES
2 APRIL
11 JULY &
6 NOVEMBER

LIVE ONLINE COURSE

Carbon Capture, Utilisation and Storage (CCUS)

Master the technology pathways, its business drivers, economics and deployment strategies

COURSE SESSIONS

1. Carbon sources & capture technologies
2. Carbon storage, transport & utilisation
3. Hydrogen, carbon and industrial clusters
4. Growing CCUS: scalability, markets, policies & strategies

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EZ LINK DELIVER BREAKBULK VEHICLE SHIPMENT FROM JAPAN TO TAIWAN

EZ Link are pleased to share their successful execution of OOG cargo door-to-door, from **Nagoya in Japan** to **Taiwan**. The hefty cargo included a train, which was transported as breakbulk, featuring dimensions of **13.0 (L) x 2.5 (W) x 3.0 (H) meters** with a weight of **36,500 kilograms**.

EZ Link discharged the cargo from **Keelung Port**, with door-to-door service from the port to a site in **New Taipei City**. The company arranged for an extensible girder with a step-deck trailer to off-load the cargo from its vessel onto a shipside trailer.

From here, EZ Link moved the train to its final destination using inland haulage. Two 60 WT cranes were utilised to shift the cargo onto the rail tracks at their client's warehouse.

"Committing to to cargo through procedures of safe transportation and sophisticated operations, our professional team monitored the cargo loading and unloading at both port & site to ensure a seamless service for our clients - satisfied with EZ Link's offering of 'timely and reliable service'."



NONPAREIL INTERNATIONAL AND WRL SHIPPING TEAM UP FOR TRANSPORT

Nonpareil International are proud to share their handling of cargo in partnership with and entrusted to them by Ms. Rachael Munro of **WRL Shipping, Australia!** The equipment transported included four **Caterpillar Wheel Type Loaders** and a **Track Type Tractor**, weighing a total of **70.7 tons**. They were transported from **Bauan Port** in the **Philippines** to **Kembla Port, New South Wales** via RO/RO service.



Cargo	Weight (kg)	Length (m)	Width (m)	Height (m)
CAT D5R2	16,119	6.44	3.15	3.08
CAT D6R2	16,788	6.00	2.64	3.20
CAT 938H	15,027	7.35	2.77	3.35
CAT 950GC	18,814	8.49	2.99	3.45

Furthermore, Nonpareil organised for the booking to shipping lines and supervised the loading of cargo.

"This is a perfect example of the advantages from being a part of PCN - working together as a team! Working with trusted partners and giving the customers an excellent service."



HEMISPHERE FREIGHT SERVICES WIN ANOTHER BIFA AWARD

Hemisphere Freight Services, our members from the United Kingdom, are pleased to share some positive news from their recent outing to the **BIFA Freight Service Awards**. The **BIFA Freight Service Awards** took place at **The Brewery** in **London**, hosted by 'Queen of the Pit-Lane', Suzi Perry.

Not only were the company shortlisted for two categories, Hemisphere took the win for the fifth time!

This year, the company won the **'Project Forwarding'** category for their work on the **T-Pylon** project.

Being nominated for this showcased Hemisphere's involvement in the commission of **116 new pylons** in the South West of England.

This project is part of National Grid's Hinkley Point C power station initiative to provide low-carbon energy to **6 million homes** and businesses as part of the UK's efforts to **reach net-zero** by **2050**.

Hemisphere were asked to handle the logistics for the components from a UK port all the way to the locations of the final installation.

Their scope of operations covered unloading vessels, hiring cranes, providing storage facilities, marshalling the many pylon parts, and organising the trucking - ensuring a safe and timely arrival to the site.

"It was the personal involvement from our team and our fierce attention to detail that enabled the project to run as smoothly as it did for all involved."





CORPORATE & VIRTUAL POWER PURCHASE AGREEMENTS

Analysis techniques, contract structures & negotiation strategies of Corporate & Virtual PPAs for bankable, competitive & sustainable green energy supply in today's deregulating and competitive energy markets

“—
| A well delivered course and a trainer with deep experience. Particularly valuable sessions included the group work negotiating a PPA.
—|”
- **European Bank for Reconstruction and Development**

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22 APR & 25 NOV

 VIRTUAL
COURSE

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CUCHI SHIPPING MOVE ACROSS BORDERS FOR TRANSPORT TO CAMBODIA

Cuchi Shipping, our members from **Vietnam**, are proud to share an update on a **cross border project** they completed in January. This shipment involved **four pieces** of cargo, weighing a total of **175 tons**.

Cargo	Weight (tons)	Length (m)	Width (m)	Height (m)
#1	42	10.40	4.55	1.34
#2	67	11.33	4.68	4.10
#3	38	9.00	3.60	3.60
#4	28	9.00	3.60	3.60

The cargo travelled from Saigon Port in Vietnam, where Cuchi Shipping performed all necessary operations, before being moved to its final destination in the Kratie Province of Cambodia.



SEALAND SHIPPING TRIUMPH WITH SEAMLESS BARGE LOAD

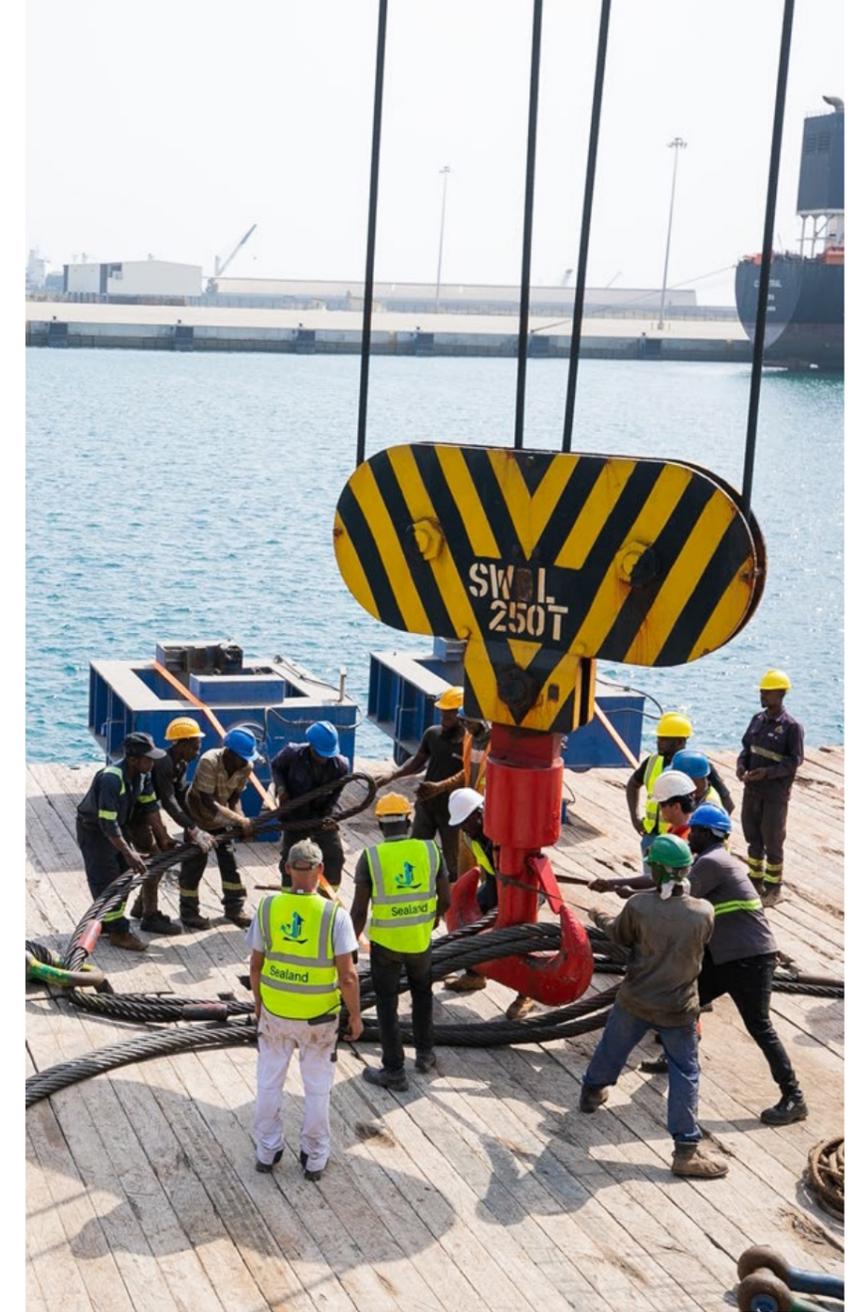
In the fast-paced world of business, **efficient project logistics** is the backbone of a successful supply chain.

Whether it's sourcing raw materials, managing inventory, or delivering final products, the way a company handles its project logistics can significantly impact its overall competitiveness. With precision planning and stakeholder collaboration, **Sealand Shipping and Inland Services** successfully completed the loading of a barge onto a chartered vessel within Takoradi Port, a shipping solution that will significantly impact delivery of their client's project in Europe.

Picture this: two vessels harmoniously aligned, an intricate dance of engineering and expertise as their team coordinated the loading process. It wasn't just about transporting goods; it was about ensuring the safety of personnel and all equipment in a timely manner.

What makes this truly remarkable is not just the visual spectacle of one vessel rising from the water onto another vessel, but the meticulous planning and execution behind the scenes.

Sealand's logistics team and the client's team of engineers, together with the vessel team, ensured that every detail was accounted for – from the weight distribution to the securing mechanisms – guaranteeing a smooth and secure loading process.



"This feat not only showcases our commitment to creating solutions to complex project logistics challenges but also reinforces our dedication to our customers."

The successful loading of one ship onto another wasn't just a task; it was a testament to their unwavering dedication to excellence.

Sealand Shipping is the place where challenges are met with innovation and solutions are delivered. Smooth collaboration between stakeholders is the heartbeat of successful project logistics.

Sealand Shipping was also proactive in identifying and mitigating risks for this project through contingency planning and developing robust crisis response mechanisms.

"Join us as we celebrate this achievement. Marching on the next challenge!"

ELEMENT INTERNATIONAL LOGISTICS TRANSPORT MOBILE CRUSHERS

Element International Logistics, our members from **Turkiye**, are glad to share a project shipment they recently completed. The transport involved two units of **mobile crusher plants**, which were delivered locally from **Turkiye** to its final destination in **Benghazi, Libya**.

Cargo	Weight (mt)	Length (m)	Width (m)	Height (m)
Mobile Crusher #1	62	22.37	4.57	4.50
Mobile Crusher #2	62	22.37	4.57	4.50

Element International Logistics specialise in industrial projects and their experience covers a wide range of different cargo, industries and locations.



Live Online Course

EPC Contracts for Energy Industry

COMMENCES
18 APR & 3 SEP

COURSE SESSIONS

1. Legal Framework
2. Bankability Issues & Project Structuring
3. Administering EPC Contracts
4. Claims and Claims Resolution
5. Managing Contractors and Subcontractors

“ The seminars were highly informative and the trainer is clearly very experienced in the EPC and major projects worldwide. It was very relevant for us in our business. - **Qatar Petroleum** ”

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4 JUNE &
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COURSE SESSIONS

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3. Growing opportunities & technologies for long-duration storage
4. Distributed storage, including the rise of Virtual Power Plants (VPPs)

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CEEKAY SHIPPING MOVE CABLE REELS ACROSS THE SEA

Ceekay Shipping, our members from Malaysia, are glad to report on a shipment to the Middle-East they recently completed.

The projects team from Ceekay Shipping transported seven units of cable reels, weighing a total of 300 MT.

“This delivery started locally in Malaysia from the shipper’s door, before being transported overseas to the Middle-East for our customer.”

A combination of 6 x 40’ flat racks and two breakbulk vessels were used for transport with Ceekay Shipping covering on-board vessel operations.





MEGALIFT DELIVERS AIRPORT BOARDING BRIDGES IN KEDAH

Megalift, our members from **Malaysia**, are glad to share a recent project they completed involving the transport of **airport boarding bridges**. In the **state of Kedah**, the domestic airport is going through a series of upgrade and maintenance, and Megalift are pleased to play their role in materialising such efforts.

*"Just recently, we successfully transported airport boarding bridges from **Port Klang** to the airport."*

The boarding bridges measure **19.15 (L) x 3.68 (W) x 3.95 (H) meters** and weigh **25 tons**. The seven large units were transported together, covering almost **500 kilometres** in distance.

GREEN IS IN OUR DNA



ORIGIN LOGISTICS AWARDED GREEN LOGISTICS CERTIFICATE

Origin Logistics in **Turkiye** are thrilled to announce a significant milestone in their commitment to **sustainable practices** and **environmental responsibility**. They have been awarded the **Green Logistics Certificate** by the esteemed **Turkiye Ministry of Transport and Infrastructure**. This prestigious certification, granted at the end of January, is a testament to their unwavering dedication to minimising their carbon footprint and adopting eco-friendly measures throughout their logistics operations.

"At Origin Logistics, we understand the critical role our industry plays in shaping a sustainable future, and this certification underscores our proactive efforts to lead by example."

Here are some key highlights of the Green Logistics Certification:

Environmental Stewardship

The Green Logistics Certificate acknowledges adherence to stringent environmental standards. Through innovative practices and advanced technologies, Origin Logistics have implemented measures to reduce emissions, minimize waste, and conserve resources.

Efficient Transportation Practices

Origin Logistics is committed to optimizing transportation routes and adopting fuel-efficient vehicles, contributing to a more sustainable supply chain. The company's logistics solutions now prioritize

efficiency while reducing the overall impact on the environment.

Renewable Energy Integration

Embracing the latest advancements in renewable energy, they have successfully incorporated sustainable energy sources into their operations. This not only aligns with global environmental goals but also positions Origin Logistics as a forward-thinking and responsible logistics provider.

Continuous Improvement

The journey towards sustainability doesn't end with a certification. Origin Logistics remains dedicated to continuous improvement, regularly evaluating and updating their processes to stay at the forefront of green logistics practices.

"This achievement wouldn't have been possible without the collective efforts of our dedicated team and the invaluable support of our partners. Together, we are making a positive impact on the environment while delivering top-notch logistics services."

We invite you to join us in celebrating this milestone and reaffirming our shared commitment to a greener, more sustainable future. Let's pave the way for a logistics industry that not only meets the needs of today but also ensures a thriving planet for generations to come."

CUCHI SHIPPING DELIVER OIL & GAS EQUIPMENT TO MALAYSIA

Cuchi Shipping are pleased to share another project they completed in January following an **urgent request** from a client. The project involved an **air charter** (B737-3H4) for **oil & gas equipment**.

Cuchi Shipping handled loading operations at **Tan Son Nhat International Airport (SGN)** before the flight to **Malaysia** as well as delivering the load at **Labuan Airport (LBU)**.

Cargo	Weight (kg)	Length (m)	Width (m)	Height (m)
Oil & Gas Equipment	1,360	8.36	0.35	0.41
Oil & Gas Equipment	1,555	10.57	0.35	0.41

Cuchi Shipping was established in the '90's with their Head Office located in Hochiminh City, and branch offices across Vietnam.



COMMENCES
12 MAR & 12 AUG

LIVE ONLINE COURSE

Renewable Energy Power Purchase Agreements

Practical models and techniques for analyzing & structuring, drafting, and negotiating Renewable Energy PPAs for bankable green investments in today's competitive energy markets

“A well delivered course and a trainer with deep experience. Particularly valuable sessions included the group work negotiating a PPA.”
Associate Director, European Bank for Reconstruction and Development

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HGL NZ ANNOUNCE NEW BUSINESS DEVELOPMENT MANAGER

PCN members in New Zealand, **HGL** are pleased to announce their new **Business Development Manager - Mark Matthews**.

Mark Matthews joins the HGL team bringing over 15 years experience in sales, freight knowledge and networking within New Zealand. Originally starting off his career as an aircraft engineer, he quickly came to the realisation he just wasn't very good with his hands! After falling into freight a couple of years later, he found his true calling, moving through operations and customer service before finding his footing in business development. Here he could apply his relationship building skills and entrepreneurship flair to help his customers and employers to think outside the box and look for solutions that others couldn't see.

Mark has also done 5 years in recruitment for the freight industry, running a busy temp desk with over 65 active contractors at any given time in high level positions. This pivotal role enabled him to vastly increase his network and enabled him to negotiate with decision makers at high levels within organisations further adding to his repertoire.

When Mark isn't schmoozing clients, he is spending time with his young family. Mark is excited to help take HGL to the next level and be involved in a pivotal role to build something incredible.

- *Name: Mark Matthews*
- *Position: Business Development Manager*
- *Email: mmatthews@hgl.nz*

Director at HGL, Richard Davies says; "We are very pleased to welcome Mark as the newest member of the team. I'm sure you will welcome to the family and we look forward to an even better year of collaboration between PCN members and HGL in 2024.

Also, big congratulations to the project team at our sister company, **Hemisphere Freight Services**, on the **Project Forwarding BIFA Award** - well deserved and I'm sure someone will be looking at an awards cabinet soon!"



HGL Limited

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- Oversize & Heavy Load shipments
- Heavy Lift
- Chartering
- Worldwide project logistics
- Cross Trades
- Trade Compliance



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- 90 minutes from Larnaca Airport

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plus open bar



P2P Meetings
flexible schedule



Cyprus Dinner
with entertainment

6 - 8 October 2024
Azia Resort & Spa
Paphos, Cyprus

Please go to
projectcargonetwork.com
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