



THE PCN TEAM FROM LEFT: JUDITH, DALE, WENDY, RACHEL, SAM

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### WELCOME

We are delighted that you have joined us in Dubai as we host our 6th Annual Summit.

Welcoming over 170 CEO's and Senior Managers from more than 70 countries is a huge honour for us and we are truly grateful for your support.

Now that we are a well-established organisation, we are more determined than ever to maintain our status as a high quality and serious group of professionals. PCN deserves positive participation from all its Members so we're not necessarily intending on getting bigger, just better.

Our schedule includes 30 individual meetings where you will be able to introduce your company, discuss upcoming projects and investigate potential collaborations together. These crucial face-to-face meetings are integral in developing new, and maintaining existing, business.

We hope the next few days will be incredibly fruitful for your company, and that you enjoy your time with us. Let this be a meeting where we help each other move towards more inter-trade through a spirit of global solidarity.

Again, thank you very much for choosing to be part of PCN and we look forward spending the next few days with you.

Rachel Humphrey PCN President/C.E.O









### **SUNDAY 20 NOVEMBER**

19:00 – 20:00 Welcome Reception

20:00 - 22:30 Gala Dinner

### **MONDAY 21 NOVEMBER**

09:00 - 09:30 Official Opening Session

09:30 - 09:45 Group Photograph

09:45 - 10:00 Short Break

10:00 - 11:00 1-2-1 Meetings

11:00 - 11:20 Coffee Break

11:20 - 12:40 1-2-1 Meetings

12:40 - 14:00 Lunch Break

14:00 - 14:20 Case Studies

14:20 - 15:40 1-2-1 Meetings

15:40 - 16:00 Coffee Break

16:00 - 17:20 1-2-1 Meetings

19:00 - 22:00 Dinner Excursion

### **TUESDAY 22 NOVEMBER**

09:15 - 09:40 Opening Session

09:40 - 10:00 Case Studies

10:00 - 11:00 1-2-1 Meetings

11:00 - 11:20 Coffee Break

11:20 - 12:40 1-2-1 Meetings

12:40 - 14:00 Lunch Break

14:00 - 14:20 Case Studies

14:20 - 15:40 1-2-1 Meetings

15:40 - 16:00 Coffee Break

16:00 - 17:20 1-2-1 Meetings





# & GALA DINNER

At 19:00 on Sunday 20th November we will gather to collect name badges, meet fellow delegates and enjoy a Welcome Reception at the Pool Deck, on the 1st Floor, with stunning views of the Creek and City Skyline. At 20:00 we will take a 2 minute walk and elevator ride to the Plaza Ballroom on the 20th Floor for an elegant Gala Banquet with a Jazz Band.

## DAYTIME Refreshments

As well as our official Coffee Breaks, which include delicious snacks, we have also arranged for fresh coffee and a selection of tea to be available throughout the day.

# CASE STUDIES

During our 2 day meeting we will hear Case Studies from Members including the movement of 3 floodgates in Germany, a mobile grain shiploader to the Ports Pacific terminal in Canada, the delivery of a mobile coal conveyor from China to Australia, transportation of a combifloat barge, spud poles and 71 piles for the expansion of the industrial pier at the port of Aqaba, a mining project to Odda in Norway and the delivery of 8 Bitumen tanks in Oman.

# **1-2-1** MEETINGS

Our Agenda includes 30 x 1-2-1 meetings where delegates are able to introduce their company and highlight their specialist areas. Your name badge lanyard contains your 1-2-1 schedule and each meeting is assigned a table number so that the changeover runs smoothly. Our PCN Countdown Clock helps you manage your time and will sound 8 short beeps to give you a 2 minute warning to end your meeting. A continuous alarm will sound when the session is over and you will then see a changeover timer to allow you to get to your next table.

# MEETING ROOM & WI-FI

Our meeting will be in held in the Grand Zabeel Ballroom, on the Ground Floor. Only registered delegates are permitted entry. The meeting room is non-smoking and we ask that mobiles are switched off or turned to 'silent' during all sessions. Please be at the Meeting Room at the requested time to avoid disruption and late starts. On Monday the doors will open at 08:30 for a prompt 09:00 start. On Tuesday the doors will open at 09:00 for a prompt 09:15 start. We have supplied long tables at the entrance of the meeting room for you to place your company brochures and gifts to your fellow PCN partners. The hotel offers high speed wireless internet on a complimentary basis, please see Hotel Reception on arrival for details.



# BUSINESS LUNCH (DELEGATES ONLY) An international buffet lunch, with soft beverages, will be available on Monday and Tuesday, from 12:40-14:00, at the Plaza Ballroom on the 20th Floor. This is included in your Registration Fee.



For the Gala Dinner, we advise smart attire. We recommend a business suit for the start of our meeting as our Official Group Photo will be taken on Monday at 09:30. Thereafter, the meeting attire is business casual.



Our evening excursion, on Monday 21st November, will be an Exclusive Dhow Dinner Cruise. Upon arrival, we will receive a red carpet welcome with cold towels, fresh dates and Arabic coffee. We will then enjoy a two-hour cruise on a traditional wooden dhow with an international buffet dinner from a 5-star hotel catering team. Spouses are welcome to join us. Please meet in the Hotel Reception at 18:50 as our coach will leave promptly at 19:00.

# EMBERSHIP LIST

A LEADING ISO 9001 & 14001 CERTIFIED INTERNATIONAL NETWORK OF 230 PROJECT CARGO AND HEAVY LIFT SPECIALISTS LOCATED IN 104 COUNTRIES.

INDONESIA:

IRAN:



Msharib Shipping & Logistics

ARGENTINA: Centauro

SAB Logistica S.A. APEX Shipping CMX Global Logistics

AUSTRALIA:

Project Shipping Pty Ltd Sadleirs Global Logistics

Westlink Logistics Gebrüder Weiss GmbH AUSTRIA: Turk Heavy Transport Conveyor Logistics Ltd BAHRAIN: BANGLADESH:

Euromaxx Logistics Ltd The Bengal Electric Ltd

BELGIUM: ABL NV

Europe Cargo bvba Wirtz Shipping & Co NV

BRAZIL: Baggio Shipping & Chartering CTO do Brasil Double Star Logistics do Brasil

MAC Logistic Intl Group Full Well & Nisshin Logistics CAMBODIA:

Vinalink Logistics (Cambodia) CAMEROON: SCTFM

C.H. Robinson Project Logistics CANADA:

Canaan Shipping Co Ltd Convoy Logistics Providers MELLOHAWK Logistics Inc Safesea AMI Shipping

CHILE: Integral Chile S.A Total Trade Logistics Spa Waiver Logistics Chile Ltda CGL/Columbia PTS CHINA:

Global Star Logistics (China) Ningbo Sailing Logistics Co Ltd The Regency Express Co Ltd Topline Express Logistics

Anker Logistica Y Carga SAS Tayrona Offshore Services S.A.S. COLOMBIA:

Logistics Transport **COSTA RICA:** Rex Cargo Costa Rica S.A.

Universal Cargo UC S.A. ZOOM Cargo s.r.o. CZECH REP:

3p Logistics Fairplay Shipping A/S FREJA Transport & Logistics

Gulf Agency Services C Logistics Solutions D IIROUTI-DOM REP: CGLogistics SA Schryver Del Ecuador **ECUADOR:** First Global Logistics EGYPT:

Kemet Worldwide Corp MGL Cargo Services LLC Rex Cargo El Salvador Gold Star Consulting FI SAIVADOR **ESTONIA:** 

FINLAND: FREJA Transport & Logistics Oy Gold Star Consulting Oy Hacklin Logistics Ltd

FRANCE: France Cargo International SA Philco International

Prolinair

GHANA:

M-Star Freight Services Caucasus Alexander Global Logistics GEORGIA: **GERMANY:** Interfracht Air Sea Land Service

Intertransport GRUBER GmbH Baj Freight & Logistics Limited Classic Amodel Ghana Limited

UT Logistics Limited GREECE:

Cargo Experts Ltd Delta Maritime Limited Goldair Cargo SA Rex Cargo Guatemala S.A. **GUATEMALA:** 

Reginald Villard Agent Maritime HAITI: United Shipping and Logistics **HONDURAS:** Dacotrans de Centro America

Rex Internacional Honduras S.A. Marine Star Intl Shipping Ltd HONG KONG:

Gebrüder Weiss Kft **HUNGARY:** 

Express Global Logistics Pvt Ltd INDIA: Green Channel Forwarders Pvt Ltd

LCL Logistix India Pvt Ltd Procam Logistics Pvt Limited Vangard Logistics Pvt Ltd MI Logistic Indonesia

PT Perdana Transline Logistik Aryamasir International Transport Bar Baran International Forwarders Saadat Sorat Intl Transport Co Ltd

Aysa Shipping Co S.A. IRAQ: Grand Arabia

Curtis & Lees Ltd IRELAND: Gold Line Shipping Ltd ISRAEL: Jacky Line

ITALY: Fortune International Transport SRL Titan Project & Logistic Srl

W.I.S.

JAPAN: Interfracht Japan Naigai Trans Co Ltd

JORDAN: Golden Ways for Logistics (GWL) Grand Arabia

Rayan Shipping Agencies Ltd

KAZAKHSTAN: CRUZ Logistics LLP

Globalink Transportation & Logistics SRX Transcontinental Inc Sovereign Logistics Limited

KENYA: KUWAIT: Dolphin Shipping & Logistics LAOS: CEA Projects Laos

LATVIA: Sonora

MALTA:

Global Cargo Line SARL LEBANON: Albian Logistic Company LIBYA: 3p Logistics LITHUANIA:

MALAWI: Land-Air Cargo Services

**MALAYSIA:** Din's Trading Sdn Bhd Kagayaku Logistics (M) Sdn Bhd Next-Trans Corporation Sdn Bhd

let Services Limited O&S Shipping Ltd JM Logistic Services S.A. de C.V. MEXICO:

Kronoz Internacional Trafiver Logistics S.A. de C.V.

Alexander Global Logistics GmbH MONGOLIA: Alliance Logistics MOROCCO:

LoadLine Marmedsa Maroc Globo Distribuidora Lda MOZAMBIQUE:

CEA Projects Co Ltd MYANMAR: DY Kormar ULC Co Ltd Leo Myanmar Logistics Co Ltd NETHERLANDS: M-Star Freight Services BV

Nunner Logistics BV Ryano Logistics
NEW ZEALAND: Freight Direct NZ Limited

Rex Cargo Nicaragua S.A. NICARAGUA: INTEX **NIGERIA:** 

FREJA Transport & Logistics AS **NORWAY:** Prime Cargo AS

Khimji Ramdas Projects & Logistics OMAN: Muscat Intl Shipping & Logistics Wilhelmsen Towell Co LLC

Aaras Shipping Agencies **PAKISTAN:** MAMQ

Noble Shipping Services (Pvt) Ltd

PANAMA: INFRESERVE Rex Cargo Panamá S.A.

Upcargo Inc PARAGUAY: VVM Cargo Ryano Logistics Peru PERU: PHILIPPINES: AAI + Peers Inc.

Nonpareil Intl Freight & Cargo Transmodal International Inc

3p logistics Sp. Z.o.o. **POLAND:** Hecksher Polska Sp. z o.o. Scandinavian Express Poland Ltd

PORTUGAL: Actanis Unipessoal, Lda. OliCargo SA

Conxion Logistics & Heavy Equipment Target Logistics WLL

REP CONGO: Global Cargo Line - CCR **ROMANIA:** ADD Cargo Solutions SRL Eastern Shipping SRL Steder Group Logistics SRL RUSSIA:

Alexander Global Logistics Glogos Ltd Gold Star Consulting

SAUDI ARABIA: Arabco Logistics On Dot Freight

Paragon Saudi Services SENEGAL: Wilhelmsen Ships Service Delta Maritime D.o.o. SERBIA: SINGAPORE: Central Oceans

RIO Logistics (S) Pte Ltd WPC Marine & Offshore Services

TransOcean Shipping Ltd SLOVENIA: Afriquide Logistics **SOUTH AFRICA:** 

Global Logistics Alliance (Pty) Ltd RARA Avis Freight & Logistics

SOUTH KOREA: Daewon Logipia Co. Ltd. Duck Yang ULC Co Ltd

Kimex Air & Sea Co Ltd **SOUTH SUDAN:** Darka for Trading & Services Actanis Project Cargo Spain SPAIN:

Coordinadora Intl de Cargas Merzcargo Forwarding S.L. SRI LANKA: Cargoserv Shipping Ltd McLarens Logistics Ltd

Sky Line Maritime Pvt Ltd Darka for Trading & Services Hecksher Linieagenturer AB SWEDEN:

NAC Nordic Air & Sea Cargo ScanProTrans

**SWITZERLAND:** General Transport Ltd

ITS Intl Transport & Shipping Ltd InterMax Logistics Solution Ltd TAIWAN: Realco Logistics Ltd

Wagon Group

Magellan Logistics Tanzania Ltd TANZANIA: Malai Consolidators Limited

**CEA Projects** THAILAND: Central Oceans (Thailand) Centran Intl Corp (Thailand) Ltd

TRINIDAD Ramps Logistics Ltd & TOBAGO: Ocean Shipping TUNISIA: TANDEM Logistics

BATI Shipping & Trading S.A. Ekin Heavy & Project Cargo Trans TURKEY:

Element Intl Forwarding & Logistics Horoz Bollore Logistics

MTS Logistics TURKMENISTAN: Hazar Tolkuny

**UKRAINE:** 

Inchcape Shipping Services Lintas Freight and Logistics LLC UAE:

Masstrans Freight LLC Svon Loaistics Wilhelmsen Ships Service Farcont Project LLC Brunel Project Cargo

UK: Clarkson Enship Kentco Logistics USA:

Express Air Freight Unlimited Inc. Janel Group of Los Angeles Inc

LEMAN USA Inc Seahawk Logitech Inc Thunderbolt Global Logistics LLC

UZBEKISTAN: SRX Transcontinental VENEZUELA: Interlogistic

Totalviax C.A. Brain Logistics Joint Stock VIETNAM: Cuchi Shipping Co Ltd

Minh Long Intl Transportation Saba Shipping & Stevedoring YEMEN:



**AFGHANISTAN** 



**AFGHANISTAN** 



ARGENTINA



ARGENTINA



**AUSTRALIA** 



**AUSTRALIA** 



AUSTRALIA SADLEIRS GLOBAL



AUSTRALIA
WESTLINK LOGISTICS



AUSTRIA/HUNGARY
GEBRÜDER WEISS



BAHRAIN TURK HEAVY TRANSPORT



BANGLADESH



BELGIUM



BELGIUM



BELGIUM



BELGIUM EUROPE CARGO



BELGIUM WIRTZ SHIPPING



BELGIUM WIRTZ SHIPPING



BRAZIL BAGGIO



BRAZIL



DOUBLE STAR



CTO DO BRASIL



CANADA CONVOY LOGISTICS



CANADA SAFESEA AMI SHIPPING



CHILE INTEGRAL



CHILE INTEGRAL



CHINA COLUMBIA PRO-RAIL



CHINA GLOBAL STAR



CHINA TOPLINE EXPRESS







**CZECH REPUBLIC** 



DENMARK



DENMARK



DENMARK



DENMARK



DJIBOUTI **GULF AGENCY SERVICES** 



**ECUADOR** 



**EGYPT** FIRST GLOBAL LOGISTICS



**EGYPT** MGL CARGO SERVICES



**FINLAND** 



FINLAND GOLD STAR CONSULTING



FINLAND



FRANCE



GERMANY ALEXANDER GLOBAL



GERMANY ALEXANDER GLOBAL



GERMANY INTERTRANSPORT GRUBER



GHANA CLASSIC AMODEL



**GHANA** IC AMODEL CLASS

WE HAD BEEN LOOKING FOR A NETWORK WITH A DIFFERENT ATTITUDE AND APPROACH. AFTER SEVERAL TALKS WITH THE MANAGEMENT OF PCN, WE REALIZED THAT THE ORGANIZATION PERFECTLY MATCHED OUR VISION OF WHAT A NETWORK NEEDS BRING TOGETHER THE BEST EXPERTS IN SHIPPING PROJECT CARGO.

**SINGAPORE** 



**GHANA** UT LOGISTICS





GREECE CARGO EXPERTS



GREECE DELTA MARITIME



GREECE GOLDAIR CARGO



HONG KONG



HONG KONG



INDIA EXPRESS GLOBAL



INDIA EXPRESS GLOBAL



INDIA GREEN CHANNEL



LCL LOGISTIX



INDIA LCL LOGISTIX



INDIA PROCAM LOGISTICS



INDIA
PROCAM LOGISTICS



INDIA VANGARD LOGISTICS









IRAN BAR BARAN INTL



IRAQ AYSA SHIPPING



IRAQ AYSA SHIPPING



IRAQ GRAND ARABIA



IRELAND **CURTIS & LEES LTD** 



ITALY FORTUNE INTL





ITALY



JAPAN



**JAPAN** 



**FINLAND** 



JORDAN GOLDEN WAYS



JORDAN GOLDEN WAYS



**JORDAN** GRAND ARABIA



KAZAKHSTAN CRUZ LOGISTICS



KAZAKHSTAN



KENYA SOVEREIGN LOGISTICS



KENYA SOVEREIGN LOGISTICS



**KUWAIT** DOLPHIN SHIPPING



LATVIA



LEBANON/REP CONGO GLOBAL CARGO LINE



MALAYSIA DIN'S TRADING



MALAYSIA KAGAYAKU LOGISTICS



MEXICO IM LOGIST C SERVICES



MEXICO



MEXICO



MEXICO TRAFIVER LOGISTICS



MONGOLIA ALEXANDER GLOBAL



MOROCCO ALLIANCE LOGISTICS





MOZAMBIQUE GLOBO DISTRIBUIDORA



NETHERLANDS NUNNER LOGISTICS



**NETHERLANDS** NUNNER LOGISTICS



NETHERLANDS/PERU



NORWAY



NIGERIA INTERNATIONAL EXPRESS



**OMAN** KHIMJI RAMDAS



OMAN



**OMAN** 





OMAN WILHELMSEN TOWELL



PAKISTAN



PAKISTAN



PAKISTAN



**PANAMA** 



**PHILIPPINES** 



**PHILIPPINES** 



**PHILIPPINES** 



PHILIPPINES



PHILIPPINES



PHILIPPINES



PHILIPPINES



POLAND
3P LOGISTICS



POLAND HECKSHER POLSKA



POLAND SCANDINAVIAN EXPRESS



**FRANCE** 



POLAND SCANDINAVIAN EXPRESS



PORTUGAL ACTANIS UNIPESSOAL



**PORTUGAL** 



QATAR CONXION LOGISTICS



QATAR
TARGET LOGISTICS



ROMANIA



**ROMANIA** EASTERN SHIPPING



**ROMANIA** EASTERN SHIPPING



RUSSIA ALEXANDER GLOBAL



SAUDI ARABIA



**SAUDI ARABIA** 



SAUDI ARABIA



SAUDI ARABIA



**SAUDI ARABIA** 



SINGAPORE



**SINGAPORE** WPC MARINE & OFFSHORE



**SOUTH AFRICA** AFRIGUIDE LOGISTICS



**SOUTH AFRICA** 



**SOUTH AFRICA** 

**SPAIN** 

COORDINADORA

SRI LANKA

SRI LANKA SERV SHIPPING





SWEDEN



SWITZERLAND



SWITZERLAND



TAIWAN INTERMAX LOGISTICS



TAIWAN INTERMAX LOGISTICS



TAIWAN **REALCO LOGISTICS** 



TAIWAN



TAIWAN



TANZANIA



**TANZANIA** MALAI CONSOLIDATORS



TANZANIA



THAILAND



**TURKEY** BATI SHIPPING



TURKEY EKIN HEAVY & PROJECT



TURKEY
EKIN HEAVY & PROJECT



TURKEY ELEMENT INTL



TURKEY ELEMENT INTL



TURKMENISTAN



UKRAINE FARCONT PROJECT



UAE INCHCAPE



UAE INCHCAPE



UAE LINTAS FREIGHT



UAE LINTAS FREIGHT



UAE MASSTRANS

WITHOUT DOUBT, A VERY PROFESSIONAL NETWORK, WHOSE MEMBERS ARE EXPERTS IN THEIR FIELD. THE RELATIONSHIPS WE HAVE BUILT WITHIN PCN CONTINUE TO PROVIDE A POSITIVE COMMERCIAL BENEFIT TO OUR COMPANY. IT IS A PLEASURE TO DEAL WITH SUCH AN ETHICAL, EFFICIENT AND FRIENDLY GROUP OF PARTNERS.

**AUSTRALIA** 





MASSTRANS



UAE SYON LOGISTICS



UAE WILHELMSEN



UNITED KINGDOM



UNITED KINGDOM



UNITED KINGDOM



**UNITED KINGDOM** 



UNITED KINGDOM



UNITED KINGDOM



**UNITED STATES** 



**UNITED STATES** 



**UNITED STATES** 



UNITED STATES



VENEZUELA

### **NETWORK STATISTICS**

- Established 6 Years
- ISO 9001 Quality Management
- ISO 14001 Environmental Management
- 230 Specialist Members
- 104 Countries
- 834 Global Offices
- 18,446 Staff Members
- \$2.313 Billion Annual Revenue





PCN Members have raised over US \$20,000 for charities and projects over the years and we are now proudly raising funds for the Tanzanian Diabetes Association (TDA).

Life expectancy for a child with Type 1 diabetes in Africa can be as low as one year. Many parents struggle economically to support their children with Type 1 diabetes. TDA in collaboration with the Ministry of Health & Social Welfare is currently supporting over 1,000 children and their objective is to establish a system where the children are provided with insulin and other key essentials together with education on self-management in order to live a fulfilled and happy life.

The annual cost to provide lifesaving insulin and syringes is \$125 per child and blood glucose monitoring strips is \$215. Therefore the cost of keeping a child alive and healthy is only \$340 per year. At the time of printing this Meeting Brochure, we have raised over \$3000 during our registration process – thank you so much!

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