PRAGUE

7TH ANNUAL SUMMIT

19-21 NOVEMBER 2017





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WELCOME

WE ARE DELIGHTED THAT YOU HAVE JOINED US IN PRAGUE AS WE HOST OUR 7th ANNUAL SUMMIT.

We know that 2017 continues to be a challenging year for the industry and that any extra expenses must be carefully considered, which is why we are delighted that we will be welcoming more than 185 delegates from over 83 countries to our gathering – we are grateful for your participation.

As well as the all-important 1-2-1 meetings, this years' event will consist of a City Tour so that we can see the grand historical and cultural sights of Prague together, a Welcome Banquet with a fantastic Cymbalo Band, hear an interesting presentation from CMA CGM's Project Cargo Division and enjoy a fun dinner excursion to Kolkovna Celnice, where you can sample some famous Czech beer.

Now that we are a well-established organisation, we are more determined than ever to maintain our status as a high quality and serious group of professionals. PCN deserves positive participation from all its Members so we are not necessarily intending on getting bigger, just better. PCN proudly remains one of the worlds' foremost networks for companies who handle the transportation of oversized and heavy items and our meetings lay the foundations for many business partnerships.

We very much look forward to sharing another event with you!

Rachel Humphrey PCN President/C.E.O



AGENDA

SUNDAY 19 NOVEMBER 2017

19:00 - 22:30 Registration & Gala Dinner

MONDAY 20 NOVEMBER 2017

 09:30 - 09:50
 Opening Session

 09:50 - 10:30
 CMA CGM Presentation

 10:30 - 10:45
 Group Photograph

 10:45 - 11:10
 Coffee Break

 11:10 - 11:30
 1-2-1 Meeting (Session 1)

 11:30 - 11:50
 1-2-1 Meeting (Session 2)

11:30 – 11:50 1-2-1 Meeting (Session 2)
11:50 – 12:10 1-2-1 Meeting (Session 3)

12:10 – 12:30 1-2-1 Meeting (Session 4)

12:30 - 14:00 Lunch Break

14:00 – 14:20 1-2-1 Meeting (Session 5)

15:00 – 15:20 1-2-1 Meeting (Session 8)

15:20 – 15:50 *Coffee Break*

15:50 - 16:10 1-2-1 Meeting (Session 9)

16:10 - 16:30 1-2-1 Meeting (Session 10)

16:30 - 16:50 1-2-1 Meeting (Session 11) 16:50 - 17:10 1-2-1 Meeting (Session 12)

17:10 – 17:30 1-2-1 Meeting (Session 12)

19:00 – 22:00 Dinner at Kolkovna Celnice

TUESDAY 21 NOVEMBER 2017

09:30 - 09:40 Opening Session

09:40 - 10:00 1-2-1 Meeting (Session 14)

10:00 - 10:20 1-2-1 Meeting (Session 15)

10:20 – 10:40 1-2-1 Meeting (Session 16)

10:40 – 11:00 1-2-1 Meeting (Session 17)

11:00 – 11:30 *Coffee Break*

11:30 – 11:50 1-2-1 Meeting (Session 18)

11:50 - 12:10 1-2-1 Meeting (Session 19)

12:10 - 12:30 1-2-1 Meeting (Session 20)

12:30 - 14:00 Lunch Break

14:00 - 14:20 1-2-1 Meeting (Session 21)

14:20 - 14:40 1-2-1 Meeting (Session 22)

14:40 - 15:00 1-2-1 Meeting (Session 23)

15:00 - 15:20 1-2-1 Meeting (Session 24)

15:20 - 15:50 *Coffee Break*

15:50 - 16:10 1-2-1 Meeting (Session 25)

16:10 - 16:30 1-2-1 Meeting (Session 26)

16:30 – 16:50 1-2-1 Meeting (Session 27)

16:50 - 17:10 1-2-1 Meeting (Session 28)

17:10 - 17:30 1-2-1 Meeting (Session 29)









& GALA DINNER

At 19:00 on Sunday 19 November you will be welcomed to the Foyer Pre-function
Area (accessible from the staircase in Hotel Reception) with a glass of Prosecco and
to collect your name badge and meet fellow delegates. We will then enjoy a Chef's
Choice Dinner Buffet which will include a selection of appetizers, a salad bar, soup of
the day, main courses with meat, poultry, fish and vegetarian options. There will also
be a wide selection of desserts, homemade ice-cream and sorbets and an international
cheese selection. A Cymbalo band with traditional folk instruments will entertain us with
arrangements of modern songs. The evening includes a Marriott Open Bar until 22:30.















DAYTIME REFRESHMENTS

As well as our official Coffee Breaks with freshly prepared snacks and seasonal fruit, we have also arranged for coffee, tea, sparkling and non-sparkling water, Pepsi, Pepsi Light, 7Up and Tonic Water to be available throughout the day in the Foyer Pre-function Area.

SPECIAL GUESTS

We are delighted to welcome Mr Kollatt Muhajiz (pictured right) of CMA CGM Project Cargo Division who will be our Guest Speaker on Monday morning. The session will cover examples of various bookings carried on their vessels including the heaviest containerized breakbulk piece at 457mt.

We are also pleased to welcome Mr Paul Lucas (pictured left) of HLPFI which is now celebrating

facilities.

its 10th anniversary and boasts a regular readership of 19,000 including owners and operators of heavy lift equipment and facilities, specialist freight forwarders and companies involved in the development of infrastructure for energy, mining, civil engineering, oil and gas, offshore, and industrial manufacturing



1-2-1 Meetings

Our Agenda includes 29 individual meetings so that you can discuss current business, exchange information and investigate possible collaborations together. These crucial meetings provide an opportunity to review current and upcoming government and private projects in the manufacturing, oil and gas, infrastructure, construction, power and energy sectors among others.

Your name badge lanyard will contain your 1-2-1 schedule and each meeting is assigned a table number so that the changeover runs smoothly. Our PCN Countdown Clock helps you manage your time and will sound 8 short beeps to give you a 2 minute warning to end your meeting. A continuous alarm will sound when the session is over and you will then see a changeover timer to allow you to get to your next table.





BUSINESS LUNCH (DELEGATES ONLY)

A Chef's Choice Lunch Buffet will be available on Monday and Tuesday from 12:30-14:00 at the Midtown Grill Restaurant on the Ground Floor which will include Appetizers, Salad Bar, Soup of the Day, Hot Dishes, Cooking Station and Desserts.

DRESSCODE

For the Gala Dinner, we advise smart attire. We recommend a business suit for the start of our meeting as our Official Group Photo will be taken on Monday at 10:30. Thereafter, the meeting attire is business casual (no ties needed!).

MEETING ROOM & WI-FI

Our meeting will be in held in Bohemia I+II+III on the 1st Floor, accessible from the staircase in Hotel Reception. Only registered delegates are permitted entry. The meeting room is non-smoking and we ask that mobiles are switched off or turned to 'silent' during all sessions. The doors will open at 09:00 for a prompt 09:30 start on both Monday and Tuesday. Please be at the Meeting Room at the requested time to avoid disruption and late starts. We have supplied long tables in the meeting room for you to place your company brochures and gifts to your fellow PCN partners. The hotel offers wi-fi to all guests staying at the hotel on a complimentary basis, please see Hotel Reception on arrival for details.



MEETING MATERIALS

On Monday morning, each delegate will receive a Conference Bag making it easier to carry items between your 1-2-1 meetings. On Tuesday you will receive a link address so that you can download 100's of photos from our Gala Dinner and Conference Room, as well as our Official Group Photo. Finally, a small gift from the PCN Head Office – a calculator so you can work out fantastic profit shares (!) and a PCN cap to keep the sun out of your eyes whether on the beach, on the tennis court or on a long hike in the mountains.



Our evening dinner excursion will be to Kolkovna Celnice, a local restaurant that accentuates the pride in the long and famous tradition of Czech beer brewing. Owned by the Pilsner brewery, the venue is decorated with period photos and brewing equipment. We will enjoy camembert cheese on white toast with cranberries, toasted almonds and rocket salad followed by grilled chicken with steamed broccoli and baked jacket potato with chive sour cream and finishing with homemade rhubarb cake with almond crumble and mint sour cream. Accompanying our dinner will be traditional Czech beer, wine and soft drinks. Spouses are welcome to join us. Please meet in the Hotel Reception at 18:50 for the short 2 minute walk to the restaurant!

(RERSHIP I

A LEADING ISO 9001 & 14001 CERTIFIED INTERNATIONAL NETWORK OF 236 PROJECT CARGO AND HEAVY LIFT SPECIALISTS LOCATED IN 101 COUNTRIES.



Msharib Shipping & Logistics

ΔΙΒΔΝΙΔ: Livo Logistics ARGENTINA: Centauro

FRACHT Argentina SAB Logistica

AUSTRALIA: CMX Global Logistics

Project Shipping Sadleirs Global Logistics Westlink Logistics Gebrüder Weiss GmbH

BAHRAIN: Turk Heavy Transport
BANGLADESH: Conveyor Logistics
The Bengal Electric
Tricom Freight & Logistics

ABI BELGIUM:

AUSTRIA:

Europe Cargo Wirtz Shipping BRAZIL: Brasporto Logistica CTO do Brasil

DC Logistics Brasil Double Star Logistics MAC Logistic Group

CAMBODIA: FWF Full Well & Nisshin Logistics

Vinalink Logistics

CAMEROON: SCTEM

CHILE:

CANADA:

C.H. Robinson Project Logistics Canaan Shipping Convoy Logistics Providers MELLOHAWK Logistics Safesea AMI Shipping Integral Chile

Waiver Logistics CGL/Columbia PTS CHINA:

Global Star Logistics Guangzhou Eversail Logistics Hannational Shipping

Topline Express Logistics Anker Logistica & Carga Logistics Transport COLOMBIA: **COSTA RICA:** Rex Cargo Costa Rica

TransOcean Shipping Ltd CROATIA: CYPRUS: Oceanic Logistics Zero Time Services

Eurogate Logistics CZECH REP: Livo Logistics ZOOM Cargo

DENMARK: 3p Logistics Fairplay Shipping
FREJA Transport & Logistics

Gulf Agency Services C Logistics Solutions DJIBOUTI: DOM REP: Schryver Del Ecuador First Global Logistics ECUADOR: EGYPT: MGL Cargo Services

Rockit Transport Services Rex Cargo El Salvador EL SALVADOR: CF&S Estonia **ESTONIA:** Gold Star Consulting ScanMarine Estonia

FINLAND: FREJA Transport & Logistics Gold Star Consulting

Hacklin Logistics France Cargo International (FCI) FRANCE:

Philco International

Prolinair

M-Star Freight Services Caucasus Interfracht Air & Sea GEORGIA: **GERMANY:**

GRUBER Logistics (PAO)

PrimoCargo Baj Freight & Logistics CAGL Logistics GHANA:

UT Logistics Cargo Experts Delta Maritime GREECE:

Goldair Cargo Rex Cargo Guatemala **GUATEMALA:** RVAM Reginald Villard Agent Maritime HAITI:

United Shipping and Logistics

Dacotrans de Centro America **HONDURAS:** Rex Internacional Honduras

HONG KONG: **OLA Groups Logistics** Parisi Grand Smooth Logistics

The Janel Group of Hong Kong **Eurogate Logistics HUNGARY:**

TransOcean Shipping
Express Global Logistics INDIA: Green Channel Forwarders

LCL Logistix (India) Procam Logistics Vangard Logistics

INDONESIA: PT Perdana Transline Logistik IRAQ:

Aysa Shipping FIS-KAA Iraq Al-Nahrain Curtis & Lees

IRELAND: ISRAEL: Gold Line Shipping Jacky Line Kamor Logistics

Fortune International Transport ITALY:

Titan Project & Logistic W.I.S.

IVORY COAST: **COMEXAS** Interfracht Japan JAPAN: Naigai Trans

Nisshin Transportation Al Nahrain Company JORDAN:

Golden Ways for Logistics (GWL)

KAZAKHSTAN: CRUZ Logistics Goodrich Central Asia Sovereign Logistics Limited KENYA:

KUWAIT: ATLAS (Alghanim Freight) Dolphin Shipping & Logistics CF&S Latvia LATVIA:

Sonora **LEBANON:**

Global Cargo Line LIBYA: Albian Logistic Company LITHUANIA: 3p Logistics CF&S Lithuania

UAB ScanMarine Lithuania MALAYSIA:

Din's Trading Kagayaku Logistics

Megalift
O&S Shipping Ltd
JM Logistic Services
Kronoz Internacional MAITA. **MEXICO:**

Trafiver Logistics MOROCCO: Alliance Logistics LoadLine

Marmedsa Maroc

MOZAMBIQUE: Globo Distribuidora Transportes Lalgy

CEA Projects **MYANMAR:** Nisshin (Myanmar)

NEPAL: PFL Logistics
NETHERLANDS: M-Star Freight Services
Nunner Logistics Ryano Logistics

NEW ZEALAND: Freight Direct NZ NICARAGUA: Rex Cargo Nicaragua

NIGERIA: Fortune Global Shipping & Logistics INTFX

Altus Norway NORWAY: FREJA Transport & Logistics

Prime Cargo

Khimji Ramdas Projects & Logistics Group OMAN: Muscat Intl Shipping & Logistics (MIS)

Wilhelmsen Towell MAMQ **PAKISTAN:**

Noble Shipping Services Infreserve PANAMA:

Rex Cargo Panamá S.A.

Upcargo, Inc BHA Cargo Logistics peru Translogistics Solution PERII-

PHILIPPINES: Nonpareil Intl Freight Transmodal International 3p logistics Hecksher Polska

Scandinavian Express Poland Actanis Project Cargo Portugal Kommensie Gruppe PORTUGAL:

OliCargo Al Sheikh Logistics

Conxion Logistics & Heavy Equipment JSL Global WLL

ADD Cargo Solutions Eastern Shipping **ROMANIA:** Steder Group

Glogos Ltd PUSSIA-

Gold Star Consulting Petrel Frieght & Logistics SAUDI ARABIA: Almajdouie Logistics

On Dot Freight Paragon Saudi Services

SENEGAL: Thocomar Shipping Agency Wilhelmsen Ships Service Senegal

TransOcean Shipping Ltd Central Oceans Asia Ltd SERBIA: SINGAPORE: **RIO** Logistics

WPC Marine & Offshore TransOcean Shipping SLOVENIA: **SOUTH AFRICA:** Afriguide Logistics

Global Logistics Alliance (GLA) Rara Avis Freight & Logistics

SOUTH KOREA: Daewon Logipia Duck Yang ÜLC Kimex Air & Sea

SPAIN: Actanis Project Cargo Spain Coordinadora Internacional

Merzcargo Forwarding McLarens Logistics Sky Line Maritime SRI LANKA:

Hecksher Linieagenturer SWEDEN: ScanProTrans

Westdijk Sweden SWITZERLAND: General Transport

ITS International Transport InterMax Logistics Solution TAIWAN: Realco Logistics

Magellan Logistics TANZANIA: Malai Consolidators

TRINIDAD

THAILAND: **CEA Projects** Central Oceans Thailand MMP Logistics

Ramps Logistics & TOBAGO:

Ocean Shipping
Tandem Global Logistics Tunisia TUNISIA: TURKEY:

BATI Shipping & Trading Flement International Forwarding Horoz Bollore Logistics

MTS Logistics Origin Logistics

TURKMENISTAN: Hazar Tolkuny Inchcape Shipping Services UAE: Lintas Freight and Logistics

Masstrans Freight Syon Logistics

Wilhelmsen Ships Service Farcont Project **UKRAINE:**

Brunel Project Cargo UK: Clarkson Port Services Kentco Logistics Breakbulk Transportation Inc.

USA: Express Air Freight

LEMAN Seahawk Logitech Thunderbolt Global Logistics

UZBEKISTAN: SRX Transcontinental **VENEZUELA:** Interlogistic

Totalviax **Brain Logistics** VIETNAM: CEA Projects

Cuchi Shipping Saba Shipping YEMEN:



HOURABH SHARMA
AFGHANISTAN
GOODRICH
GOODRICH
GOODRICH









































BRAZIL

















DONA ASCIAK CANADA









AIVARO M. ALPIZAR
COSTA RICA
REX CARGO



ALSO REPRESENTS: EL SALVADOR/GUATEMALA/HONDURAS/NICARAGUA/PANAMA





CROATIA²



CYPRUS OCEA



CYPRUS OCEANIC LOGISTICS







CZECH REP/ALBANIA



DENMARK³



DENMARK³



DENMARK



DENMARK



DENMARK



DENMARK⁴



DENMARK4



DOMINICAN REPUBLIC



EGYPT FIRST GLOBAL



EGYPT FIRST GIOP





EGYPT ROCKIT TRANSPORT



ESTONIA/LITHUANIA



ESTONIA⁵



ESTONIA⁵



FINLAND



FRANCE



FRANCE



FRANCE



GEORGIA/NETHERLANDS
M-STAR



GERMANY



GERMANY/JAPAN



GERMANY



GERMANY



GISTICS

GREECE O EXPERTS





















also represents:
"Hungary/serbia/slovenia, "Lithuania/poland, "Finland/norway, "Latvia/Lithuania



INDIA VANGARD LOG GISTICS





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IRAQ/JORDAN



IRAQ AYSA SHIPPING



IRAQ



IRAQ



IRELAND



IRELAND



ISRAEL



ISRAEL



ITALY FORTUNE INTL



ITALY
TITAN PROJECT



ITALY



IVORY COAST



KAZAKHSTAN



KUWAIT



KUWAIT



KUWAIT DOLPHIN SHIPPING



LEBANON GLOBAL



MALAYSIA



MALAYSIA



MEXICO



MEXICO



MOROCCO



MOZAMBIQUE



NETHERLANDS



NETHERLANDS



NETHERLANDS



NEW ZEALAND



NORWAY



OMAN KHIMJI RAMDAS



OMAN KHIMJI RAMDAS



OMAN WILHELMSEN TO



PANAMA



PERU BHA PERU PANAMA



PERU
TRANSLOGISTICS









POLAND



PORTUGAL/SPAIN



PORTUGAL/SPAIN



PORTUGAL



QATAR



QATAR



QATAR



QATAR



RUSSIA



RUSSIA



SAUDI ARABIA





SINGAPORE/THAILAND



SINGAPORE



SINGAPORE



SINGAPORE







SOUTH KOREA



SOUTH KOREA



SPAIN COORDINADORA



SPAIN MERZCARC





SOUTH KOREA

SWEDEN



SWEDEN



SWEDEN SCAN



SWEDEN



SWEDEN





SWITZERLAND



SWITZERLAND



TAIWAN



TAIWAN REALC



TANZANIA





TUNISIA
TANDEM LOGIS





TURKEY







TURKEY



TURKMENISTAN



UKRAINE



UKRAINE



UAEINCHCAPE SHIPPING



UAE



UAE



UAE



UAE



UAE WILHELM



UNITED KINGDOM



UNITED KINGDOM



UNITED KINGDOM



UNITED KINGDOM





UNITED KINGDOM



GUEST SPEAKER



UNITED KINGDOM

GUEST CMA CGM POIECT



GUEST



USA IR FREIGHT EYPRESS



USA SEAHAWK OGITECH



THUNE



VENEZUELA







ANNUAL **JDRAISING**



PCN MEMBERS RAISE FUNDS FOR THE RESCUE AT SEA APPEAL

During the registration process for our 2017 Annual Summit we have raised over £2300 for the Rescue at Sea Appeal run by Save the Children.

Rachel Humphrey, CEO of PCN said "Every year our Members raise funds for charity and it is important that we carefully select the recipient each year as we really want our money to help others and to make a difference. We are aware that many agencies and projects survive through charitable donations and they can't help others without people helping them."

We believe that giving is good for the spirit and changes us into better people, and are delighted to support such a worthy case as the Rescue at Sea Appeal.

Money raised will help towards funding their ship to rescue children and their families from the water and to provide emergency medical treatment, food, water and clothes. The ship also has a safe space for children to rest, play and recover as more than 90% of children travelling to Italy are alone. The experts on board give them emotional support and practical help.

COSTA RICA 8TH ANNUAL SUMMIT 18-20 NOVEMBER 2018

We have selected Costa Rica, an excellent location for business at the heart of the Americas for our 8th Annual Summit.

Bordering Nicaragua and Panama by land and Colombia and Ecuador by sea, Costa Rica has an open economy focused on industrial production, services, tourism and agriculture. Costa Rica is currently investing over £650 million for major improvements to seaports, airports and highways.

Our event will take place from 18-20 November 2018 at the InterContinental Real San José, conveniently located just 20 minutes from the country's main airport Juan Santamaría International Airport (Code: SJO). Guest rooms are designed to fulfil the needs of today's global traveller with streaming speed internet, soundproof windows, total blackout curtains, bedding with 300 thread Egyptian cotton sheets, alarm clock with mobile docking station and more.

Our venue is located in the heart of Escazu, San Jose's exclusive neighbourhood and within Multiplaza Mall complex, just a few steps away from the finest restaurants, bars and upscale shops.

Our event includes a San José City Tour on Sunday, which will immerse you in the rich Costa Rican culture and history. Our Monday evening dinner excursion will be to Tiquicia, perched high above the mountains overlooking the Central Valley.

November is the beginning of the dry season with each passing day bringing less rain and daytime highs are usually in the low 80s.

Full details including registration will be issued at the end of November.





10:00-13:00 San José City Tour 19:00-22.00 Gala Dinner

MON 19 NOVEMBER 2018

09:30-17:30 Official Meeting 19:00-22:00 Dinner at Tiquicia

TUE 20 NOVEMBER 2018

09:30-17:30 Official Meeting 17:30 Meeting Ends

SAN JOSE CITY TOUR • WELCOME BANQUET • 1-2-1 MEETINGS • TIQUICIA DINNER EXCURSION

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